

Prime Minister Silvio Berlusconi of Italy talking on a mobile phone Tuesday as he was escorted by bodyguards from the European security summit in Budapest.

Italy's 'Symbol of Justice' Stuns Nation by Quitting

German Phone Workers Suspected of Billing Fraud

ing a collection of related scams in which rank-and-file

Telekom employees are suspected of receiving kickbacks in exchange for shifting the cost of long-distance telephone calls to unwitting customers, authorities in Düs-

They declined to comment on details of the inquiry -

which has involved searches in several German cities and

is still in progress — because it might jeopardize their

One industry source familiar with the inquiry, speak-

ing on condition of anonymity, said it was the "tip of the

iceberg" and might expand to include "several thou-

sand" Telekom employees. The same source estimated the annual financial damage to the company at as much

New York Times Service ROME - After almost three years as the public spearhead of Italy's anti-corruption drive, Antonio Di Pietro, the crusading magistrate who came to symbolize his land's quest for renewal, resigned Tuesday, complaining that political maneuvering had made his work impossible.

Even more than his decision last month -: to investigate Prime Minister Silvio Berlusconi for corruption, Mr. Di Pietro's resignation stunned Italians, many of whom

By Brandon Mitchener

FRANKFURT - Authorities have opened a broad

investigation of telephone fraud in Germany, in which

employees of Deutsche Bundespost Telekom are suspect-

ed of collaborating with organized crime to bilk the huge

state-owned company and its customers of as much as a

half-billion Deutsche marks a year, prosecutors and

The alleged fraud is the first hint of widespread cor-

ruption at Telekom, which is scheduled to be privatized

by the end of the decade. An industry source outside the

company said Tuesday that the investigation was likely

Police and prosecutors in several cities are investigat-

tional Herald Tribune

had come to see him as what an emotional television commentator called "the symbol

"I feel used, exploited, pulled in all di-rections, thrust into the headlines every day, either by those who wish to use me against their enemies or by those who wish to see a nonexistent political agenda in my normal work," Mr. Di Pietro, 44, said in a resignation letter.

am leaving the judiciary," he said, The letter, leaked to Italian reporters,

seldorf and Cologne said.

as "a half-billion" marks.

electrified Italy. Even though word of the resignation had been rumored since morning, it came as a complete surprise to many.

Television channels broke into their scheduled programs for live coverage of Mr. Di Pietro prosecuting at his final trial in Milan. An opinion survey published in the opposition La Repubblica newspaper this week said 71 percent of those questioned would choose Mr. Di Pietro over Mr. Berlusconi in an election for Italy's

Politicians rushed to associate themselves with his crusade, and distance themselves from blame for his resignation. Demonstrators gathered outside Milan's law courts to urge Mr. Di Pietro to stay on. Stocks and the lira fell on financial mar-

Faxes begging him to reconsider poured into newspaper offices, and even those who had been - or are being - investigated by him spoke out.
"If Di Pietro really leaves, we will have

Telekom denied any knowledge of the investigation.

The investigation involves allegations of backing and

"We consider the existence of such a case, both in its nature and scope, more than unlikely," said Klaus Czerwinski, a Telekom spokesman. "Telekom employees have never been involved in such an inquiry before."

inserting automatic dialing devices into the public tele-

phone network, two of the most common ways of gener-

The searches already completed involved hackers and software pirates who implicated others, including Tele-

While "there are examples of corruption in every

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ting and routing telephone traffic illegally.

kom employees, sources said.

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Security Talks End in Disarray Over Bosnia War

For Europe, Of Instability To the Conflict

By Joseph Fitchett

PARIS - A series of international conferences that were supposed to strengthen the underpinnings of stability in Europe have instead displayed worsening diver-gences among the United States, Russia

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and European nations about how to stanch the bloodshed in Bosnia and improve the international system for handling future

Confidence among allies has frayed to the worst point since the Cold War, U.S. and European officials said Tuesday.

They cited limited progress at the 52-They cited limited progress at the 52-nation Conference on Security and Coop-eration in Europe, which ended largely in disaccord and with agreement only on sending a multinational peacekeeping force to Nagorno-Karabakh. That, the of-ficials said, was only a small step.

Last weekend, NATO, already reeling from its problems in Bosnia and with the Serbs, saw its attempts to recover momentum derailed at its own ministerial meeting when Russia cried foul about the alliance's plans for eastward expansion.

In causing the NATO flap and in bolding off any invasion of a southern rebel republic, Chechnya, Russia apparently intended to enhance the stature of the Conference on Security and Cooperation in Europe at the expense of NATO, from which it is excluded. Moscow has greater influence at the Security Conference, in-

is: the Security Conference in Budapest, attended by heads of states, reached demand to be authorized to handle insurgencies on its borders single-handedly.

"We weren't supposed to be remaking the world again this time" said a U.S. official in Budapest. "We wanted some institutional strengthening in the form of more involvement by higher-level political people to deal with problems when they

The main concession to Russian interest was a decision to rebaptize it the "Organization for Security and Cooperation in Europe," a name suggesting more substance for the institution.

Despite the lack of Russian headway in Budapest, public wrangling and official

See ALLIES, Page 6

Russia Blocks Further Signs Any Reference

BUDAPEST - The European security summit conference ended in disarray Tuesday as renewed East-West tension hlocked agreement on how to deal with the war in Bosnia, the Continent's worst upheaval since World War II.

All language on the former Yugoslavia —including a description of Serbs as "aggressors" because of attacks on the UN safe area" of Bihac in northwest Bosnia was excised from the final document at the insistence of Moscow, a traditional ally

"The Russians blocked everything," said the chief Bosnian delegate, Mahir Hadziahmetovic, as representatives of the 52-nation Conference on Security and Cooperation in Europe wrapped up a final document mapping out future strategy for preventing conflicts in Europe.

That means there will be nothing in the final document on the most burning crisis

in Europe," be said. In one of the few positive developments at the meeting, the Russians agreed to a new peacekeeping force for the former Soviet region of Nagorno-Karabakh, But the new chill between Moscow and the West, and especially the Clinton adminis-tration, dominated the conference just five years after the collapse of the Berlin Wall.

Eduard A. Shevardnadze, the former Soviet foreign minister who played a key role in ending Communist rule in Eastern Europe, voiced the fears of new nations

feeling their way after their Cold War.

"We are living through such a frightening peace because the Cold War has not yet rid us of its legacy," said Mr. Shevardnadze, now president of Georgia, which itself is riven by ethnic war. "The war is Beware of the peace.

Chancellor Helmut Kohl of Germany told the delegates that it "can only be called a catastrophe" that fighting 300 kilometers (185 miles) away from the conference site was causing the starvation of hundreds of thousands of people but the leaders could do nothing.

"It is an extreme barbarity," Mr. Kohl said. He added: "I don't want to go home and answer the question: What have you done for Bihac?" and answer, "Well we talked and then got bogged down in for-

Moscow, objecting to what the Russian foreign minister, Andrei V. Kozyrev, called "propaganda," used its veto to stop

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Nominee for Treasury Post **Charted Clinton Economics**

By Lawrence Malkin tional Herald Tribune

industry sources said Tuesday.

to involve thousands of employees.

NEW YORK - Robert E. Rubin, the Clinton administration's chief economic coordinator, was nominated on Tuesday to be secretary of the Treasury.

Although his fiscal conservatism may

even surpass that of his predecessor, Lloyd Bentsen, who announced his resignation on Tuesday, the former Wall Street financier is untried in dealing with Congress, which has just been captured by the Re-

The shift was announced in the White House Rose Garden by President Bill Clinton, who told Mr. Bentsen, "I love having you here every day, and I'm going to miss you."

But the prudent advice of Mr. Bentsen, 73, was ignored as much as accepted during his two years as the nation's chief financial officer, and his record was mixed in persuading Congress to support admin-istration initiatives aside from those promoting free trade. Mr. Bentsen said he was resigning to return to private business.

Mr. Bentsen forecast continuity at the

100.07

5.3975

Newsstand Prices

Andorra9.00 FF Luxembourg 60 L. Fr Antilles....11.20 FF Morocco.......12 Dh Cameroon_1.400 CFA Qatar8.00 Riols

Cameroon...1.400 CFA Qafar8.00 Riols
EgyptE.P. 5000 Réunion11.20 FF
France9.00 FF Saudi Arabia ...9.00 R.
Gabon960 CFA Senegal960 CFA
Greece300 Dr. Spain200 PTAS
Italy2,600 Lire Tunisia1.000 Din
Ivory Coast .1.120 CFA Turkey8.50 Dirh
LebanonUS\$ 1.50 U.S. Mil. (Eur.) \$1.10

The Dollar

Yen

Down 0.21%

112.04

100.355

Treasury, with no important changes in personnel. Any differences in philosophy that he might have with Mr. Rubin were "marginal," he said, and he expected that his successor would "share the same kind of discourse and exchange of views" with the Federal Reserve chairman, Alan

Mr. Rubin, 57, the multimillionaire for-mer co-chairman of Goldman, Sachs & Co. and a major Wall Street fund-raiser for the Clinton campaign, was recommended by Mr. Bentsen as chief of the National Economic Council when Mr. Clinton formed his administration two years ago. In that job, Mr. Rubin excelled at White House diplomacy and compromise in devising and presenting programs and poli-

environmental regulation and other eco-But like Mr. Bentsen, a former vice presidential candidate and chairman of the Senate Finance Committee, he also failed

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cies to the president on deficit reduction, free trade, cutting the business costs of



LANDMARK GEISHA SUIT — Kaori Takagi, 21, left, an apprentice geisha, has filed a lawsuit, the first of its kind, charging her employer with exploitation and demanding \$110,000 compensation. She said the Kyoto geisha house owner slapped her, opened her mail and made her work holidays.

Kiosk

Major Loses Vote On Raising Taxes

LONDON (Reuters) - Prime Minister John Major's government lost a crucial procedural parliamentary vote on Tuesday on plans to increase taxes on home-heating fuel, by 319 votes to 311.

Mr. Major had said he would not re-sign if he lost the vote. But the defeat underscored the prime minister's weak hold over his demoralized Conservative Party. Several Conservative legislators voted against the government or ab-stained to protest the plan to increase taxes on domestic gas and electricity bills to 17.5 percent from 8 percent.

Bakhtiar Case Jailings

PARIS (AP) — An Iranian convicted of aiding the killers of Iran's former prime minister, Shahpur Bakhtiar, was sentenced Tuesday to life in prison. Ali Vakili Rad, 35, was convicted of taking part in the 1991 murders of Mr. Bakhtiar and an aide near Paris. Zeynol Ahedin Sarhadi, 28, of the Iranian Embassy in Bern, got a 10-year sentence.

Star Wars II: The Death Ray That Refused to Die

By William J. Broad New York Times Service.

NEW YORK -It's back. Adored by military contractors and lambasted by civilian skeptics, fired into the political stratosphere by President Ronald Reagan and dragged back to Earth by the Clinton administration, "Star Wars" is prominent again as the newly empowered Republicans begin to push for deployment of a national system of anti-missile defenses and gird for ideological warfare with Democrats on the topic of placing arms in

Surprisingly, this turn in the nation's 35-year, lovehate relationship with anti-missile research finds the technology less speculative than before. For the first time, it is mature enough that one class of advanced weapons could be put into space relatively quickly, a fact that is likely to electrify this round of the anti-missile

The weapon is the chemical laser, which gets its energy

from the combustion of fuels similar to those in rocket engines. Though much of its energy is lost as heat, significant amounts can be extracted by mirrors and resonant chambers, emerging as a concentrated beam of light that in theory can flash across space to zap speeding missiles thousands of kilometers away.

In particular, the new maturity centers on a chemical laser known as Alpha, which the federal government has quietly been developing for more than 15 years at a cost of about \$1 billion. In a secluded valley near San Juan Capistrano, California, the sprawling test site for Alpha includes a 50-foot high chamber that mimics the vacuum

Angelo M. Codevilla, a senior research fellow at the Hoover Institution at Stanford University in California and a former staff member on the Senate Select Committee on Intelligence who helped get Alpha started in 1978. said the device was all but ready for deployment in orbit to defend the United States.

"Like it or hate it, this is real," said Mr. Codevilla; who would like to see a dozen or so laser battle stations circling the Earth. "It's not theoretical. It's not some scientist fantasizing about X-ray lasers."

But critics deride the whole idea, saying a fleet of Alpha-type weapons in orbit would violate the Anti-Ballistic Missile Treaty, which was signed in 1972 by the United States and the Soviet Union and bars the deployment of anti-missile arms in space.

The treaty allows the orbital testing of research lasers as long as they are too weak to shoot down long-range missiles. But critics say Alpha, even as a research tool, is so powerful it would fail this legal test and violate the treaty, thus probably touching off a political storm if testing were to advance into space.

And full-blown battle stations, critics assert, are dubious since they would fail to protect the United States

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Enticements In Peace Plan Win Few Points

By Roger Cohen
New York Times Service

PARIS - Recent changes to a U.S.backed peace plan for Bosnia seem likely to fall short of demands by Bosnian Serbs and to antagonize the Muslim-led govern-

The original plan has been turned on its head. Blandishments to the Serbs have replaced threats. A "final" map is open to adjustment. Bosnia's borders look less

NEWS ANALYSIS

than sacrosanct. And American diplomats are scurrying to visit a Bosnian Serbian leadership that was supposed to be locked in punitive isolation.

But that leadership seems committed to

eliminating all Muslim enclaves within the territory it holds, even as the Bosnian government grows more determined to fight a war of attrition that would strip the Serbs of a third of the land they now occupy.

The reversals from the original plan reflect the Clinton administration's abrupt decision that NATO cannot help the Bosnian government and that, as Defense Secretary William J. Perry put it, the Serbs' hold on 70 percent of Bosnia will not be

reversed through fighting.

Charles E. Redman, the man chosen to elucidate this turnabout, was pulled this weekend from the comfort of his ambassador's residence in Bonn to trek up an icy Bosnian mountain to Pale, the Serbs stronghold.

Mr. Redman carried three essential mes-

The first was his very presence, a clear signal to the leader of the Bosnian Serbs, Radovan Karadzic, that ostracism has been abandoned as a means to persuade him to accept the peace plan, which offers 51 percent of Bosnia to a Muslim-Croat federation and 49 percent to the Serbs.

The second was that a federation between Bosnian Serbs and Serbia might be The third message was that internation-

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BERLIN — Beneath the weedy field that was and again will be the heart of the German capital, arcbaeologists have discovered a vexing obstacle to the reconciliation of Germany's past and Germany's future.

Measuring about 6-by-30 meters and built to last a thousand years, the concrete structure is an eight-room air raid bunker used by Hitler's SS bodyguards and drivers, part of the same subterranean complex - once thought to have been demolished - where the Führer and Eva Braun killed themselves on April 30, 1945.

The walls are covered with claborate murals of Nazi mythology featuring eagles and SS runes and fair, blue-eyed soldiers. These paintings, the state archaeologist insists in a still confidential report, are worth conserving "to bear witness" and "to give future gen-erations the chance for an onsite consideration of history.'

The bunker would probably be incorporated into the basement of a new office building intended to house state government delegations when the federal government moves from Bonn later in the decade. History is rarely convenient

in Germany; there are too many ghosts in the closet -or in the cellar. But the notion of protecting an SS redoubt near the center of government has stirred uncommon passion.

The Berlin Culture Ministry mended late last mouth that the archaeologist's advice be ignored and that the bunker be sealed forever, thus allowing development of the valuable property south of the Reichstag building — home of

the pre-World War II oational legislature — where the Berlin Wall and adjacent "death strip" once ran. City officials also argue that the bunker and murals are historically insignificant but could become a shrine for latter-day Nazis.

This simply doesn't involve the central part of the bunker complex, but rather a satellite area," a Culture Ministry report said. "The unimportant neighboring bunker would give subsequent generations a distorted image of the complex's significance and symbolic meaning during the Third Reich.

Reinhard Rurup, a historian who is director of the nearby "Topography of Terror" ruins where the Gestapo and SS once had their headquarters, concedes that the paintings "have a certain historical value in documenting the combination of supremacist ideology and kitsch" of the Nazi era. But the cost and effort to preserve the surviving subterra-nean structures "can't be justified," he wrote in the Berlin Senate report.

The apparent willingness to bulldoze history has provoked howls from other historians and liberal politicians, who want both a full debate in the Berlin assembly and public release of the archaeologist's re-port, which has remained under lock and key for more than

'History can't be handled by blowing it away," said Albert Eckert, a Berlin state assemblyman who has spearbeaded the issue for the Hitler. Greens party. "The triviality of the drivers' bunker indeed speaks to the banality of National Socialist ideology." Albert Kernd'l, the Berlin



Workers removing the German eagle in the Reichstag in Berlin on Tuesday, prior to the start of renovations.

arcbaeologist who explored the ruins and recommended that they be placed under historical preservation, said: You have to take history altogether, in its good and bad parts, and oot be tempted to throw the bad away."

He added: "The bunker represents material evidence of the catastrophe. It's a frozen monument to the last days of

"Here all the history that hurts has been removed from the surface," he added in an interview. "What's left is un-

That roughly one-third of the subterranean labyrinth near the former chancellery has survived is an accident of history. The SS bunker was first detected in June 1990 by a munitions disposal erew sweeping the newly opened death strip before a rock concert. For two years, city offi-cials dithered before authorizing Mr. Kernd'l to investigate and determine whether the complex should be safeguard-

in May 1992, Mr. Kernd'i and his crew cleared the entryway and clambered down into

cataloguing, according to his One seene, apparently report. The floor was covered drawn from the Third Reich's cataloguing, according to his doned: a helmet, a shoe, a dagger, a gas mask, medical German lovers and, bizarrely, equipment, belt buckles, a pair of German beer drink-wardrobe intricately carved ers. with whirling designs sugges-

Despite the damp, the eight murals remain in remarkably murals remain in remarkably bodyguard, with his troops good condition, their colors protecting a Catholic convent.

the dank chamber for four bright and their symbolism days of careful measuring and vivid.

with 10 inches of water, which campaign in Greece, shows SS had rotted the furniture and soldiers routing British troops mattresses. The explorers sal- with help from a lightningmanuesses. The explorers say
vaged odds and ends suggeshurling Zeus. Another shows.
SS bodyguards holding medidoned: a helmet, a shoe, a
eval shields above a pair of

> Still another depiets SS General Joseph (Sepp) Dictrich, commander of Hitler's

Dublin Crisis Widens as Promising Effort to Form New Coalition Collapses

By James F. Clarity
New York Times Service DUBLIN - The Irish political crisis accelerated Tuesday as pulled out of oegotiations early efforts to form a new government collapsed for the second time in a mooth in a dispute over the handling of a case involving a Roman Catholie priest who was accused, and eventually convicted, of child

Tuesday. That move increased the likelihood of a new national election later this month or in Janu-

Mr. Spring, who broke up Ireland's coalition government three weeks ago, forcing the res-A new coalition government ignation of Albert Reynolds as died the case of the priest.

of the Fianna Fail and Labor parties had seemed likely until Labor's leader, Dick Spring, olds' successor as party leader, Bertie Ahem.

But at 2 A.M., Mr. Spring pulled out again after learning that Fianna Fail ministers had apparently been involved in Mr. Reynolds's duplicity in misleading Parliament in reporting bow his attorney gener-

day in the Irish Times, showed that Mr. Reynolds had actually sought Mr. Whelehan's resigna-tion on Nov. 14, the day before be defended him in Parliament, and that Fianna Fail ministers

Mr. Reynolds had promoted

The new evidence against second highest judicial post, Fianna Fail, made public Mon-over Labor objections. Both over Labor objections. Both Mr. Reynolds and Mr. Whelehan resigned on Nov. 17.

> the latest developments, with the ontcome in doubt.

There was the possibility of forming a coalition between Labor and two opposition parties, Fine Gael and Democratic Left, Mr. Whelehan to president of but most experts felt a new elec-the High Court, the country's tion would be called.

longed delay in forming a gov-ernment could impede the Northern Ireland peace effort, The Parliament was to debate although all Irisb Republic parties have pledged support for the proce

On Friday, officials of the Irish Republican Army's political wing, Sinn Fein, and the British government are to have their first official meetings in 22

U.S. Supports Israelis On West Bank Delay

JERUSALEM -- Secretary of State Warren M. Christopher sympathized Tuesday with Israel's inclination to delay troop withdrawals from parts of the West Bank over the issue of attacks by Islamic nationalists on Israelis.

Mr. Christopher arrived in Jerusalem from Damascus for talks with Prime Minister Yitzhak Rabin and with Yasser Arafat, chairman of the Palestine Liberation Organization. Customarily, the United States has urged Israel and the Palestinians to implement their peace agreement as soon as possible. Io this case, however, Mr. Christopher threw Washington's weight behind the Israeli position that Mr. Arafat

must first control the Islamic militants. "Security pledges are absolutely fundamental to the process going forward," Mr. Christopher said. "Unless there's security, it's clear that the other commitments cannot be

Mr. Rabin's cabinet was scheduled to meet Wednesday to

discuss withdrawal strategy.

Talks between Israel and the PLO are under way in Cairo to set a date for elections in the West Bank. According to the peace agreement, the election will be preceeded by a pullback of Israeli troops from major Palestinian cities. It is this withdrawal, which would extend Palestinian rule over much

of the West Bank, that is immediately at stake. While counseling delay in the Israeli-Palestinian schedule Mr. Christopher expressed impatience with the stalled Israeli-Syrian talks. Earlier in Damascus, he met for four hours with Syria's president, Hafez Assad. Mr. Christopher warned that the slow pace created an opening for forces that oppose talks.

Russia Avoids Intervention in Chechnya

By Lee Hockstader Vashington Post Service

MOSCOW - Russia and the breakaway republic of Chechnya backed away Tuesday from the brink of a potentially bloody military conflict, pledging to re-

solve the crisis peacefully. minister, General Pavel S. Grachev, and the Chechen leader, Dzhokar Dudayev, emerged from a 90-minute meeting, called for champagne, and said, "There will not be a military solution to the question."

The accord came after months of escalating tensions, an ultimatum delivered and then softened by President Boris N. Yeltsin last week and a subsequent build-up of Russian troops deployed not far from the Chechen border.

The details of the deal worked out by the two men were not disclosed, but a central element appeared to be General Du-

dayev's assent to release 20 Russian servicemen held as prisoners of war since they were captured oearly two weeks ago in an unsuccessful raid on the Chechen capital,

It remained unclear, however, whether there would be any resolution of the political question at the heart of the crisis, which turns on General Dudayev's insistence that Chechnya is an independent republic and Mr. Yeltsin's refusal to recognize it as anything but a part of Russia.

General Dodayev acknowledged as much Tuesday, saying: "Today we have agreed on a peaceful solution to the military aspect. Now we have to solve the political aspect."

Chechnya, a tiny, landlocked enclave of 1.2 million people about 1,500 kilometers south of Moscow, was conquered by Russia in the last century after decades of

Proud and defiant, the Chechens de-clared their independence anew when the Soviet Union collapsed in 1991. Moscow's attempt at the time to move soldiers in and assert its authority in Grozny ended in humiliating failure when the troops were harassed and forced to withdraw.

Twice in recent months, Chechen rebels armed, equipped and assisted by Russia tried and failed to storm Grozny and expel General Dudayev. It was in the last attempt, on Nov. 26, that Russian Army servicemen, recruited by the former KGB to help the rebels, were captured by forces loyal to General Dudayev.

At first Russian officials denied the prisoners were Russian troops. But as the truth became apparent, Mr. Yeltsin gave the Chechens 48 bours to lay down their weapons and release the prisoners.

At first, Telekom accused

The daily Bild, in fact, runs a

Because most German tele-

phone bills are not itemized, the

anyone who questioned erratic

his mind whether to run for the French presidency next year, but he declined to disclose his decision. A runaway truck smashed into a restaurant at a shopping center

tional conference.

For the Record

Tuesday in Andorra la Vella, Andorra and injuring at least 50, the authorities said. Algerian security forces killed 14 Mustim rebels, including 10 in

WORLD BRIEFS

UN Troops Fire on Attacking Somalis MOGADISHU, Somalia (Reuters) — United Nations belicopter gunships and tanks fired Tuesday on Somali militiamen who

attacked Bangladeshi peacekeepers as they withdrew from a bat near Mogadishu, a military spokesman said.

The Somali troops suffered an unknown number of casualtic

though the UN troops apparently were unhurt. The shootin broke out after the Somalis demanded that the United Nation

pay reat on a riverside camp that UN forces occupied during tw

UN Major Zubair Chattha said the 900-strong Bangladest battalion was trying to withdraw from the town of Afgoye befor

the UN pullout from Somalia when the militiamen struck. The

UN Security Council has ordered all UN staff and peacekeeper

Europeans Linked to Indian Spy Case

NEW DELHI (Reuters) — A suspect in a spy case involving the Indian space program has alleged that a ring that obtained rocker secrets in exchange for sex and money had links in Germany and Sweden, the Indian Express newspaper reported Tuesday.

The newspaper said that one of the accused had told investigation of the alleged involvement of Europeans. The incuriry revealed Frankfurt as

involvement of Europeans. The inquiry revealed Frankfurt one of the nerve centers of the spy network," the paper said in report from Trivandrum, the site of an Indian Space Resear

Organization rocket project. Interrogatioo "has also revealed vit

links of the spy ring in Germany and Sweden," it said.

Diplomats at the German and Swedish embassies were not available for comment. Indian officials refused to discuss the case. Six people have been arrested: two Space Research Organization scientists, two Maldivian women, the Indian representative of the

Russian space agency Glovkosmos and one of his business associates. Further arrests are probable, newspapers have said.

China Chides Hong Kong on Election

BELIING (AFP) - China reacted Tuesday to the Hong Kong

government's announcement of Legislative Council elections next

year by reaffirming its intention to dissolve the body when it

resumes sovereignty over the British colony in 1997.

"The Hong Kong British government's three-tier political structure will come to an end on June 30, 1997," said a spokesman for the State Council's Hong Kong and Macao Affairs Bureau.

After the breakdown of talks last year between London and Beiling over Council's Patrick's respectable to wider derroc-

Beijing over Governor Chris Patten's proposals to widen democ-

racy, China vowed to dismantle the colony's legislative and

executive councils, together with the smaller district boards. The

talks between China and Britain on Mr. Patten's proposed changes broke down last year after 17 rounds, but the Legislative

After 4 Months, UN Aid Gets to Kabul

KABUL (Renters) — The United Nations and aid agencies began handing out badly needed food and relief supplies to residents of the shell-shattered Afghan capital on Tuesday, after

A UN convoy of more than 50 trucks arrived in Kabul on Monday night carrying about half of the more than 1,500 tons of relief supplies expected to arrive there this week from UN stores

The convoy is the first since August allowed into the city by

Prime Minister Gulbuddin Hekmatyar, whose forces have been laying siege to Kabul for much of this year in a struggle for power with President Burhanuddin Rabbani.

Nigeria Panel Sets Junta's End in '96

ABUJA, Nigeria (Reuters) — A conference framing a new constitution for Nigeria decided Tuesday that the military should

relinquish power at the start of 1996.

Adolphus Karibi-Whyte, the conference chairman, also said

that the military government, the Provisional Ruling Council, "shall immediately draw up a transition timetable which shall swear in the elected civilian president on 1 January, 1996." The military government, which seized power last year after the

amulment of a presidential election intended to restore civilian rule, has agreed that its tenure would be decided by the constitu-

Jacques Delors, the European Commission president, said

Tuesday in a television interview in Budapest that he had made up

the arrival of the first aid convoy in four months.

Council passed the measures in June.

years of military intervention.

to leave by March 31.

a raid on a hideout in Algiers, the official Algerian press agency, APS, reported Tuesday. Firebomb attacks were made on two Turkish banks and a

Turkish-owned travel agency in Cologue, the police said Tuesday. A police spokesman said leaflets from a Turkish Communist party, TKPML, had been found at the scene. (Reuters)

TRAVEL UPDATE

Egyptians Steer Visitors to New Sites

CAIRO (AFP) — Egyptian tour operators have begun to promote little-known historical sites around Cairo rather than risk their customers' lives at more famous attractions in the troubled south of the country.

The ancient temples of Karanis, the Labyrinth tomb and the Hairwara pyramid, all in Fayum, near the capital, are gradually edging out the grander tourist sites in the south in the agencies brochures. Twelve tourists have been killed by Islamic militants in Egypt since 1992. Most militant attacks take place in southern

Fayum, 100 kilometers (60 miles) south of Cairo, was a home for fundamentalist activities but has been calm for some time now, said Nadia Shamseddin, a tourism guide. The monuments there are in isolated locations and are easy to protect," she said.,

The Lido, Paris's celebrated music hall, has reopened after a? monthlong \$13 million face lifting. The Champs Elysees land-mark had been scheduled to open Nov. 29, but problems with new computers forced a postponement until Dec. I. After a further delay, it opened Monday. Management denied that the delays were linked to union opposition to 15 percent salary cuts that have been accepted by Lido staff.

(AFP)

China's first high-speed train is to go into formal operation this month, Xinhua reported. It said the passenger train between the southern city of Guangzhou and the Shenzhen special economic zone, 120 kilometers (75 miles) apart, can travel at average speeds

Cashmere House

Alexandre Savin

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FRAUD: Deutsche Telekom Employees Suspected of Bilking Customers The investigation involves 600,000 last year, of which several types of fraud used to 300,000 were complaints about star, international banking

Commany," as another Telekom executive put it, iodustry sources said Telekom's bureaucratic structure had both contributed to the proliferation of abuse and inhibited attempts to

News of the probe comes less than two weeks after the German government, amid considerable fanfare, unveiled an all-

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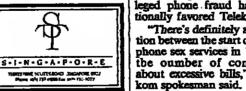
consortium that is to orchestrate the placement of 15 billion Deutsche marks of Telekom stock starting in 1996.
"No one in Telekom's top

management could believe something like this existed," said an industry source who discussed the probe on condition of anonymity. "Middle and lower management cover these things up so as not to jeopardize their own careers. The lower ranks are quick to hold out their

generate phone traffic between Germany and Caribbean islands after which organized crime and Telekom employees bills of calling foreign phone split the revenue generated at sex companies without realizing the expense of the company and how much it was costing them. its customers.

The police dragnet follows quarter-page of such "party several years in which com- line" numbers every day withplaints from Telekom custom- out individually noting that the ers about unusually high phone numbers listed incur interna-bills have exploded. Overall tional charges. complaints rose from 340,000 in 1991 to 430,000 in 1992 and

\$ ius ask the butler.. S-I-N-G-A-P-O-R-E



burden of proof in cases of alleged phone fraud has traditionally favored Telekom. "There's definitely a connection between the start of foreign phone sex services in 1992 and the oumber of complaints about excessive bills," a Tele-

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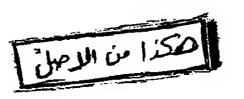
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Newt Gingrich, after being chosen as the first Republican House speaker in 40 years.

Dick Armey: An Improbable Majority Leader

By Katharine Q. Seelye New York Times Service

WASHINGTON - Here is how Newt Gingrich says someone can tell that a "revolution" is truly at hand: When he and Senator Bob Dole of Kansas had' to leave an important meeting of Republicans, they left Representative Dick Armey and Senator Trent

Lott in charge.

Mr. Gingrich, the next speaker of the House, told this anecdote to a gathering of conservatives here, and

the audience cheered wildly.

Mr. Armey, a 54-year-old former economics professor from Texas, is widely perceived as farther right and more hot-beaded than Mr. Gingrich — and as an improbable leader. He used to sleep in the House gym to save money; he has implied that Hillary Rodham Clinton was a Marxist, and, upon meeting her, he said, The reports on your charm are overstated, and the

reports on your wit are imderstated."

But on Monday, Mr. Armey, whom the Almanac of American Politics once dismissed as "hardly likely to be a power in the House," was crowned during a jubilant ceremony on Capitol Hill as the first Republican majority leader in 40 years.

Like Mr. Gingrich, Mr. Armey is eager to rise above his Dennis-the-Menace reputation and show that he can be constructive.

"We didn't win power; we gained responsibility," Mr. Armey told the sixth annual Conservative Leadership Conference. "We do not view ourselves as a temporary strike force. We view ourselves as a permanent presence.

Whether Republicans maintain that presence will depend in part on how Mr. Armey, who is beginning his sixth term in the House, conducts himself in the

In an interview in his Capitol Hill office, Mr. Armey, a tall former marathon runner with a sunny demeanor, said his days of defiance were over.

cally confrontational, he said. Those were the had old said Ed Gillespie, a spokesman for the House Republicans, when he did things like acidly hiss on the House floor to Democrats that "your president is just not put aside Armey's." important to us," a remark that disturbed even his fellow Republicans.

"I was just trying to fight for some turf to stand on," be said, adding, "Now I own the playing field." As majority leader, he will serve as Mr. Gingrich's

commander in the field. His first duty: within 100

He is eager to rise above his Dennis-the-Menace reputation and show that he can be constructive.

days, to engineer votes on the 10 items in the "Contract With America," the Republican's campaign agenda, including a balanced budget amendment and term limits.

He calls the contract merely the "shakedown cruise of the counterrevolution," predicting a far more drastic paring down of government once the Republican ship is under full sail

He and Mr. Gingrich are expected to work well together. They are not personally close, but they share a similar background and many goals. Earlier this year, they fused their considerable powers of positive thinking to convert the Republican "minority mentality" into a "majority mentality." They forged the contract together - sharing a deep commitment to such items as eliminating welfare payments to unwed teen-age mothers - and belped usber in the new order

Being a member of a "repressed minority"—House Republicans — had forced him to be uncharacteristically dable egos to form a very good working relationship, dable egos to form a very good working relationship. "They have managed to put aside two pretty formi-

> Although be is a central figure now in his party's establishment and was unchallenged for majority leader, Mr. Armey first came to Washington 10 years ago with the air of the citizen-legislator that the Republican contract promotes. Chairman of the economics department at North Texas State University in Denton, Texas, he was watching the House proceedings on C-SPAN one night in 1984 when he turned to his wife and said, "Honey, these people sound like a bunch of dam fools." She said, "Yeah, you could do that."

Beating the incumbent Democrat in his suhurban Dallas district, Mr. Armey made news during his first term by sleeping on a cot in the House gym to save money. When evicted, he repaired to his office couch.

He now rents a house in Maryland, where he bives with his second wife, Susan. They have five grown children from previous marriages. He will use the limousine and driver that come with the job of majority leader only to get around Washington; to and from work, he will continue to drive his red pickup truck, which sports a "Jimmy Buffet for President" bumper sticker. He is an avid fisherman, among his angling companions is Justice Clarence Thomas of the Supreme Court. Justice Thomas's wife, Virginia, is on Mr. Armey's staff.

To Mr. Armey, America's chief problem is big

"Government is too big and in its excessive size does too much of the wrong thing in the wrong way," be said. "Fat weakens muscle." His most notable achievement as a legislator was writing a bill that depoliticized the process of shutting down obsolete military bases.

Grinding the Ax on Safety Nets

WASHINGTON - A staff report of the president's bipartisan commission on entitlements and tax reform has recommended farranging, politically explosive changes that would gradually raise the Social Security retirement age, impose higher Medicare insurance premiums and deductibles for most senior citizens and eliminate the federal tax deduction for interest on home mortgages.

The commission staff bas also recommended reducing congressional retirement benefits by as much as 40 percent, cutting Social Security benefits for wealthier people and slashing or eliminating a number of highly popular tax breaks for middle- and upperincome Americans, including the mortgage interest deduction and the deduction for state and local income taxes.

The 32-member commission is scheduled to review the recommendations on Friday and vote on a final package next week.

But the panel is dealing with among the most sensitive issues in politics and many involved in the process are skeptical that the commission can reach an agreement. (WP)

Quayle Checks Out of Hospital

INDIANAPOLIS - Scanned, rested but quite ready to reveal his presidential intentions, former Vice President Dan Quayle left the bospital here on Tuesday after eight days of treatment for blood clots in his lungs, vowing to make a full recovery and promising a decision on his political future

early in the new year.
"I'm on the mend, the recovery is going better than expected," a pink-cheeked, chipper-looking Mr. Quayle said at a brief news conference at the Indiana University Medical Center. His doctors have insisted that he limit his schedule and forgo air travel for at least a

Mr. Quayle, 47, is widely expected to seek the 1996 Republican nomination for the presidency. He insisted Tuesday that his illness would have no effect on his course.

Noting that his doctors believe that a blood clot developed in his right leg from prolonged sitting on airplanes, before break-

ing up and lodging in his lungs last week, he urged air travelers to get up and walk around in the aisles at least once an hour. (NYT)

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Reagan Came Near Death in '81

CHICAGO - Doctors who attended Ronald Reagan after a gunman tried to assassinate him recounted on Tuesday bow close the then-70-year-old president came to

Shot on March 30, 1981 outside a Washington hotel, Mr. Reagan was bleeding internally, had lost the use of one lung and collapsed into shock minutes later outside a

hospital.
"If he had gone to the White House he would have died because of blood loss, primarily," said S. David Rockoff, the radiologist who attended Mr. Reagan at George Washington University Medical Center, Mr. Reagan asked to be taken to the White House, but a Secret Service agent took him to

the hospital against his wishes. Dr. Rockoff and Benjamin Aaron, a surgeon, co-wrote an article about the episode in the Journal of the American Medical Associ-

Mr. Reagan lost one-third of his blood supply from wounds caused by the _22-caliber bullet that ricocheted off his limousine. entered his chest near an armpit, deflected of a rib tbrough his left lung and stopped within an inch of his beart. Had the bullet struck his heart, he likely would have died, Dr. Aaron said in a telephone interview. (Reuters)

Quote/Unquote

Representative Dave McCurdy, chairman of the Democratic Leadership Council, who lost a Senate race in Oklahoma: "Bill Clinton won as a moderate Democrat, a new Democrat, a DLC Democrat. But be has governed as something else — not as a liberal as the Republicans say, hut as a transitional figure. For while Bill Clinton has the mind of a new Democrat, he retains the heart of an old Democrat. The result is an administration that has pursued elements of a moderate and liberal agenda at the same time, to the great confusion of the American people." (AP)

In Deal on Whitewater

LITTLE ROCK, Arkansas

Webster Hubbell, the former No. 3 Justice Department official and a close friend of President Bill Clinton's, pleaded guilty Tuesday to bilking his former law firm and clients out of nearly \$400,000.

In a plea agreement, Mr. Hubbell, 46, pledged to cooperate with the investigation by the Whitewater prosecutor, Kenneth Starr, into the business activities of the Clintons and other prominent Arkansans.

Mr. Hubbell pleaded guilty to mail fraud and tax evasion. two felonies. The charges carry a maximum of 10 years in prison and \$500,000 in fines. Judge William R. Wilson of U.S. District Court released Mr. Hub-On his own recognizance

Mr. Hubbell was accused of defrauding his former law firm in Little Rock and its clients of \$394,000 from 1989 to 1993 through excessive billings.

The tax-evasion charge stems from underreporting his income for 1992. Mr. Hubbell reported he had made \$194,000 that year but actually made \$309,000, according to the charges.

Mr. Clinton's lawyer sought to distance the White House from Mr. Hubbell's troubles.

"This matter simply does not concern the president, the first lady or Whitewater Development Company in any way," said the attorney, David Kendall. The charges here are to-tally unrelated. They arise out of Mr. Hubbell's personal income tax returns and individual billing procedures as an attorney in private practice in Little

Rock before be came to Wash-The charges against Mr. Hubbell stemmed from allega-tions first brought by former colleagues at the Rose Law Firm of Little Rock, where Mr. Hubbell and Mrs. Clinton were

Mr. Starr took over the case even though it is not directly related to the Clintons' Whitewater land venture

partners.

Clinton Ally TREASURY: Bentsen Successor Set Clinton Policy Continued from Page 1

to override Hillary Rodham Clinton's demand for a radical overhaul of the U.S. health system, which later was defeated in

Mr. Clinton is looking for a successor to Mr. Rubin with his ability to guide policy in a White House notorious for ideological and turf wars. One Rubin deputy, Bowman Cutter was rejected for his rough bureaucratic tactics. The name most mentioned is the deputy White House chief of staff, Erskine Bowles, a former investment banker who defended Mrs. Clinton's health care plan against small business.

In his Rose Garden statement, Mr. Rubin alluded to his most singular success: persuading the president that reducing the budget deficit would improve the economy through lower interest rates. He said the test of future success, "as in the

done and to judge us according-

However successful this deficit-cutting policy may have been in jump-starting the economy, it was proven a political disaster of historic proportions by the Republicans' congressional victories last month.

In addition to a conservative social agenda, Republicans won by promising disaffected male age carners an income tax cut and by pledging to cut the capital gains tax, especially to cut the cost, size and reach of government

"What the administration really needs now are people who can work with Congress, and that is not Bob's forte," said a senior financial official in Washington.

ting capital gains taxes does not ald H. Brown.

past, is to do the right thing, to increase investment — on be fiscally responsible, to let which he differed with Mr. people know what we have Bentsen. He favors programs Bentsen. He favors programs for the poor, which now will be attacked by the Republicans.

> News of Mr. Bentsen's impending retirement had been circulating in Washington for some time, and Mr. Clinton disclosed that his Treasury secre-tary told him in September that be planned to leave. Nevertheless, his old congressional colleagues suspected be wanted to get out of a failing administra-

The rats are leaving the sinking ship, and nobody has a better sense of timing than Bentsen," said a senior congressional staffer, alluding to rumors of impending resignations by Housing Secretary Henry G. Cisneros, Energy Secretary Ha-zel R. O'Leary, Secretary of State Warren M. Christopher Mr. Rubin believes that cut- and Commerce Secretary Ron-

Doctor's Killer Is Condemned

The Associated Press PENSACOLA, Florida

Paul Hill was sentenced Tuesday to die in the electric chair for the shotgun slaying of a doctor and an escort outside an abortion

clinic on July 29. The jury that convicted Mr. Hill, 40, a former minister, of first-degree murder recommended the death penalty for the slayings of Dr. John Bayard Britton. 69, and a retired air force lieutenant colonel, James Barrett, 74, Colonel Barrett's wife, June, was wounded in the attack.

The state death sentence takes precedence over the federal sentence of life in prison that Mr. Hill received last week, Assistant U.S. Attorney David

Away From Politics

 Three strong aftershocks from a devastating Jan. 17 earthquake in Northridge jolted the Los Angeles area, sowing panic in movie theaters and shopping malls but causing no damage or injuries.

 Scientists using the Hubble Space Telescope have sighted galaxies up to 12 billion years old, the U.S. space agency said Tuesday. NASA said the sightings had provided scientists with their clearest views yet of ancient, roundish galaxies, or clusters of stars and star-like objects.

 The Rocky Flats nuclear site near Denver is the government's most vulnerable and poses serious health threats, with 14 tons of plutonium stored in unsafe buildings, according to a U.S. Energy Department report.

• The Archdiocese of Santa Fe has sold a sprawling retreat in Albuquerque to help pay for numerous lawsnits arising from sexual abuse charges against priests, a church offi-cial said Tuesday.

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sian press unanimously reject all idea of Russian intervention in Armenian and Macedonian affairs, for such intervention might involve Russia in dangerous complications and would only benefit the interests of England and Austria-Hungary. This view is shared in Russian Governmental circles. Day by day the reports received regarding the recent atrocities in the Sasun district present them in a more horrible light. Large numbers of Armenians bave fled from their bomes in Sasun on account of the reign of terror which has set in, but many of the fugitives have

1944: Close to Austria

for Ireland's oppression.

LONDON - [From our New York edition: Russian armored forces yesterday [Dec. 6] drove across western Hungary to within forty-three miles of Austria and 110 miles of Vienna, while Moscow and Berlin indicated that strong Soviet land and air forces had launched an all-out assault to

Great Britain must use their in-

fluence as voters to oppose those on whom the responsibility rests

OPINION

A Presidency at Stake

The Battle to Govern

Representative Newt Gingrich's free-wheeling performance on "Meet the Press" and Senator Bob Dole's earlier foray into diplomacy affirm the Republi-can leadership's ability to dominate the news at the expense of a racked White House. But the larger message is this. The Republican challenge to President Bill Clinton's ability to lead the government and establish a national policy agenda has now been fully joined.

This is political combat carried to its most exalted — or at least most extreme - level. The Republicans are trying to use the strength gained from their Nov. g election victory to settle preemptively the question of the president's fate and there-by determine the outcome of the 1996 presidential contest.

For students of politics, the level of play can hardly get more exciting or complex. Indeed, it is such a diverting show that it takes discipline to keep one's attention on the serious business of state that must continue. Orderly diplomacy in a fractious world depends in some measure on President Clinton's ability to defeat this bald attempt to put Congress rather than the White House

in control of foreign policy.

Mr. Gingrich's proposal for punitive bombing of the Serbs, after first sending Colin Powell to deliver a read-my-lips warning is reckless. Mr. Dole's more measured formulation betrays his steadier grasp of the world scene. He is right that administration inconstancy and British-French recalcitrance led to a confused policy. But Mr. Clinton is on the most sensible track of all in pressing for the diplomatic conclusion that is at hand rather than to undertake Mr. Gingrich's promiscuous unilateral bombing campaign at a time when the Western

alliance needs greater unity. Of course, the Republicans' real game has less to do with Bosnia than with their hopes to reduce Mr. Clinton's remaining two years to irrelevance. Mr. Gingrich may have picked up a touch of Helms Disease, but Democrats are foolish to

Gingrich Goes Too Far

On television on Sunday, Speaker-to-be Newt Gingrich loosed the charge that

"up to a quarter of the White House staff,

when they first came in, had used drugs in

the last four or five years." "I'm not

making any allegations of any individual

person," he went on to say, "but ..."
Whoa. Wait a minute. Hold on there.

You can't make a charge like that on

national television, then wash your hands

of it two sentences later and, having been

the accuser, go on to play the tidy civil

bbertarian with regard to your own public

accusations. Either you have the evidence

for a charge like that, or you don't make it.

That is true, or ought to be, at every level

of public life, but especially at the level to

He was under pressure from NBC's

Tim Russert to defend his recent descrip-

tion of the Clintons, both president and

Mrs., as members of the counterculture,

when he — Mr. Gingrich — also had

acknowledged having smoked marijuana

as a graduate student in the Vietnam era.

"My point was not about the attitude of 25 years ago," he responded. "My point is, you've got scattered throughout this

administration counterculture people. f had a senior law enforcement official tell

which Mr. Gingrich now ascends.

think that just because be blows off steam he will blow a gasket. He knows how to market nostalgia and oversimpli-fied remedies with Reaganesque vigor; hence his talk about Boys' Town and selling off a House office building as symbols of the new frugality. He also understands the power of diversionary cultural issues; hence the casting of a momentous constitutional issue as a

parable about a praying schoolboy. The real issue gets touched on only from time to time. Are the American people willing to endure his proposed 20 percent cut in existing social services programs to finance a tax cut for the affluent and an enlarged military to face

a diminished threat? Right now, the Republicans are ripping along with such force that they can blow by such questions. Indeed, skirmishing with the White House over orphanages, drug use and hippie values diverts attention, for example, from Mr. Gingrich's harmful plan to balkanize rather than reform the welfare system. But give the Republican leadership credit. ft has invigorated the policy debate and driven Mr. Clinton to the margins.

Al From, chairman of the Democratic Leadership Conference, has tried to get his party back in business with a promise of "hand-to-hand combat for every inch of ground on the battlefield of ideas." The Republican "Contract With America," he said, amounts to "poll-tested bromides and bumper-sticker slogans." That is the kind of talk it will take to slow down the Republican legislative bandwagon with its load of reckless fiscal remedies and dictatorial social controls.

But the person who needs to be taking on the rampant Republicans is missing from the debate right now. Given his silence, it is interesting to speculate whether Mr. Clinton realizes that the congressional election started a leadership battle which will, in turn, determine his viability as a presidential candidate in 1996. That determination will probably be made in a matter of weeks or months.

or, in any event, long before 1995 is over. - THE NEW YORK TIMES.

me that, in his judgment ..." — and then came the business about a quarter of the White House staff.

He was not accusing any individual, be continued, but "it is very clear that they had huge problems getting people through security clearance, because they kept bringing people in who bad a lot of things that weren't very easy to clear." That, said Mr. Gingrich, was "a current problem ... not 10 or 15 or 20 years ago."
But that is artful. The White House

says its people were subject to drug tests on assuming their jobs and are subject to random testing in office under essentially the same rules that applied in the Bush administration. If they are using drugs while on the White House payroll, they ought to be fired. If they ever used them before - well, what is the rule as to the rest of the society, or even the rest of the government for that matter? The rule with regard to congressional staff mem-

bers, for example? We have no idea what the problems were with regard to security clearances for the White House staff. If Mr. Gingrich thinks it is an important issue and has something to say about it other than hear-

say, fine; that is fair game, we suppose. What happened on Sunday was not fair. -- THE WASHINGTON POST.

Journalists in Danger

Journalists in many lands risk their sess the dangers, Carl Stern, the departlives to report the news, but many Americans are unaware of the special risks taken in their own country by reporters who write for immigrant and expatriate communities. A report by the Committee to Protect Journalists, for many years a monitor of the dangers faced by mainstream media reporters, points up the need for this special awareness by the profession.

law enforcement and the public. Journalists for expatriate publications and radio stations, reporting on matters of deep controversy concerning their native countries, have been murdered in the United States. The committee cites 10 cases since 1981 involving Vietnamese, Haitian, Chinese-American and Cuban-American journalists. Others have been

threatened with violence. The committee suggests that failure of these assassinations and terror tactics to draw more attention is an indictment of mainstream media as much as of law enforcement. Perhaps the committee is correct that news managers do not find this violence newsworthy or think that the public will not care. In any case, it rightly

demands that attention be paid. Responding to the committee's call for a Justice Department investigation to asment's spokesman, said investigations were indeed under way. He added: "There is a higher level of action than this committee may be aware of." Exactly so. The government needs not only to act on these cases, but also to be sure the public knows that it is acting.

-THE NEW YORK TIMES.

Other Comment

Better Place Because of GATT

The world will be a smaller and better place, starting as early as Jan. I, because of the hipartisan wisdom of three presidents and the 103d U.S. Congress in enacting the world trade accord expanding the General Agreement on Tariffs and Trade. With the globe's dramatic shrinkage for communications and trav-el, most trade barriers are anachronisms that impoverish the peoples of the world.

The new GATT will not end such barriers, but it greatly reduces them. This will be a boon to American consumers. It will be an even greater benefit for American workers and companies.

- The Baltimore Sun.



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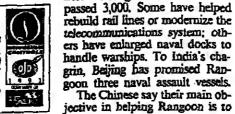
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Peacekeeping Needs More Work and Support, Not Less

WASHINGTON — After Bosnia's obituary notices, will those of international peacekeeping be far behind? After the appalling failure to construct and hew to any coherent policy in the former Yugoslavia, and with violence escalating in Somalia after the expenditure of \$3 billion, it might seem that the quicker such operations are buried, the better.

If that happens, and it may, it will compound the first post-Cold War mistake, of expecting too much of what we optimistically call the international community, with another that will prove at least as expensive - accepting too little. Peacekeeping missions have exploded

in number and complexity.

In four decades the United Nations undertook only 13 of them. Most involved conflicts between well-defined, functional states that had either fought themselves to exhaustion or were determined to avoid doing so. The United Nations was invited in by both sides to ensure a negotiated settlement or to help willing participants create one.

Today, Bosnia is one of 17 peacekeeping operations. More was spent on this account last year than in the previous 48 years combined. Few remotely resemble the straightforward, first-generation missions. Many involve one state - 89 of the 92 conflicts since the Berlin Wall fell have been civil wars - or, effectively, none.

In Bosnia, as in many of the others, there was never a peace to keep nor even

By Jessica Mathews

an inclination toward peace to exploit. And in the least successful cases, enormous humanitarian crises entwine with a political-military one. These are a new phenomenon: peacekeeping and emer-gency humanitarian relief operations.

There have been some successes, notably in El Salvador and Cambodia. And even in what must be accounted the failures, there have been some tremendous achievements. In Rwanda, in remote areas with practically no transportation or communication facilities, food, water, sanitation, shelter, medical care and burial services were provided in the space of one month for more than 800,000 refugees.

But on balance the record has to be accounted pretty bleak. Complex military missions are still patched together colonel by borrowed colonel. Funding is begged and borrowed, always late. There is no mechanism for learning the lessons of pri-or mistakes or identifying what worked well. Worse, there is no operational dootrine for these kinds of missions. Even the much fought-over U.S. peacekeeping poli-cy, for all its restrictions and conditions, had nothing to offer on this point.

Almost every aspect of these operations needs scrutiny. The practice of drawing people into safe havens, to take one example, may have more drawbacks than benefits. These gatherings force people onto the international dole and by concentrating all the internationally provided supplies in one place they create an irresistible target. In poor developing countries, the mass of people often

also destroys the local environment. The single greatest difficulty is that peacemaking and humanitarian aid are fundamentally incompatible in one crucial respect. Humanitarian relief demands strict neutrality. The Red Cross does not pick and choose whom it succors. Peacemakers, by contrast, must often recognize one side as the aggressor. Failure to do so, as in Bosnia, dooms the

mission to irrelevance or worse. When two such dissimilar operations are entangled, as they now most often

are, both suffer. Neutrality hurt every aspect of policy in Bosnia, ft snagged diplomacy by under-mining the greater legitimacy of the Bosnian government. It undermined economic nctions by delivering a lot of fungible supplies (supplies for civilians free up other supplies for soldiers) to the Serbs. ft blocked military options because of the need to protect the relief work.

On the other side, Bosnia and other experiences make humanitarian workers worry whether trying to provide relief in the midst of a bot conflict merely prolongs the fighting and produces, in the macabre jargon of these troubled times, well-fed dead.

Neutrality is not the only vital differ-

ence. Humanitarian operations seldom divide governments. And while they are expensive, they seldom risk lives - the price that Western governments, in particular, are less and less willing to pay, The political side of the same operation however, often rests on narrow support What To

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and may well entail a blood risk. Trying to invent responses crisis by crisis are a staggering number of players - more than a dozen UN agencies, regional organizations ranging in capacity from NATO to the Organization for African Unity, several dozen donor governments, their individual militaries and an estimated 16,000 citizens groups.

Operating without a clear idea of whether humanitarian and peacemaking missions should be separated or better integrated, without tested military doctrine and, usually, with little coordination (money for coordination is always the hardest to raise), it is perhaps a miracle that the results have not been worse."

Political, demographic and environmental stresses suggest that these complex crises will keep on erupting Dis-carding the potential for effective international responses out of disappointment with early failures isn't an answer. The system needs more work and more support, not less.

The writer is a senior fellow at the Council on Foreign Relations. She contributed this comment to The Washington Post.

A Test for Turkey: Liberty or Oppression for Kurds in Parliament? By Leyla Zana

ANKARA — This Thursday, seven other Kurdish members of Turkey's Parliament and f risk the death penalty when the State Security Court returns its verdict in our case. What crimes have we committed to warrant such punishment from a court established by the military dictatorship in 1980? Just one: bearing

witness to the Kurdish people's immense tragedy in Turkey. For 70 years the Kurds' very existence has been denied and their language, identity and cul-ture banned. This has involved rural depopulation and destruction of Kurdisb villages, forests

and traditional society. Turkey's buman rights minister acknowledged that in the past two years the army has evacuated and destroyed at least 1,390 Kurdish villages, Some 2 million Kurds have been displaced, a dozen towns depopulated and 5 to 6 million Kurds forced into western Turkey by state terror and economic collapse because of a war now in its 11th year.

Elected in 1991 by Kurds to represent and defend their interests and aspirations, we obviously

The writer is a Kurdish member of the Turkish Parliament. as legislators was to speak out, explore all paths to end this frightful war, which has torn our country asunder, and seek a peace-ful settlement for Turkey's 15 million Kurds in a framework of democracy and existing frontiers.

To speak freely in a country ruled by an anti-democratic constitution and laws imposed by military dictatorship is risky, even for legislators. Death squads have killed more than 2,000 political and human rights activists uninvolved in the fighting.

Among them were 82 acrivists of our Kurdish Democratic Party and 34 journalists and newspaper distributors. Such is the price for challenging the official, military version of events.

For similar reasons, 106 journalists, academics and writers are imprisoned. My busband, Mehdi Zana, a former mayor of the main Kurdish city of Divarbakir, spent 15 years in prison for speaking out; now be is back serving a four-year jail term for testifying could not remain silent. Our duty before the European Parliament.

I myself barely escaped two attempts on my life. I have been jailed since March 5, charged with such "crimes" as testifying before the U.S. Congress's Helsinki Commission and the Carnegie Endowment for International Peace, speaking on European television and attering a phrase in Kurdish in Turkey's Parliament celebrating Kurdish-Turk-ish friendship. My colleagues are on trial on similar charges.

Our Kafkaesque trial has provided an exemplary insight into Turkish pobtical and legal absurdities. The prosecution ordered us held in preventive detention. Five months later, Ankara's State Security Court in five sessions refused our requests to confront prosecution witnesses and call defense witnesses and experts.

Observer missions from international nongovernmental organizations, the European Parliament and the Council of Europe concluded that we were on trial solely for expressing our views. That is unacceptable in a demo-

cratic state of law. They recommended that we be freed and given back our parliamentary seats.

Prime Minister Tansu Ciller has said the Kurds have brainwashed Western governments. Officials suspect that these nongovernmental organizations are crypto-terrorist, and have banned even Amnesty International.

The authorities are prisoners of out-of-date nationalism and are paranoid about "Kurdish separatism." Kurdish legislators make perfect scapegoats for modern Turkey's most serious economic, political, social and moral crisis. This absurd war has cost more than 15,000 lives, and devours almost half the budget. That is why the military leaders want to calm public opinion with a few token Knrdish victims.

I am 33. For 14 years I have lived with persecution and seen friends tortured or killed for wanting to live in peace and democracy with Turks on the sole condition that they respect Kurds' identity and culture.

I have two children, a husband and many dear friends. f love life. But my passion for justice for my people, who are suffering for dig-

nity and freedom, is greater. What value is a life of slavery, humiliation and contempt for what you hold dearest — your identity? I will not knuckle under to Turkey's inquisition.

Beyond my fate, I am concerned about the Kurdish and

Turkish peoples. Turkey will not settle the problem of its 15 million Kurds by sending eight legis-lators to the gallows. Turkish extremism risks provoking a general catastrophe for both peoples and for the West, which counts on Turkey as a forward base in a strategically important region.

The West should realize that Turkey is not just a locale for military bases and electronic eavesdropping. It is a country of passions and conflicts, which can, as in the shah's Iran, spill over into the irrational. If Turkey's warlords assassinate hopes for the peaceful solution that we legislators represent, the road is open for Kurds to switch massively to the camp an violence and Islamic fundamentalism. And if the Kurds, next door to Iran's Islamic revolutionaries, switch, then all Turkey will follow suit. And woe to us all.

The Washington Post.

Listen: The Culture of Democracy and Human Rights Is Universal

RANGOON - The argument that it took many years for the first democratic governments to develop in the West is not a valid excuse for Asian and African countries to drag their feet over democratic reform. History shows that peoples and societies do not have to pass through a fixed series of stages in the course

of development. Moreover, latecomers should be able to capitalize on the experiences of the pioneers and avoid the mistakes and obstacles that impeded early progress. The idea of making haste slowly is sometimes used to give backwardness the appearance of measured progress. But in a fast developing world, too much emphasis on "slowly"

can be a recipe for disaster. The more totalitarian a political system, the more power will be concentrated in the hands of the ruling elite and the more culture and development will be used to serve narrow interests.

Many authoritarian govern-ments wish to appear in the forefront of modern progress but are reluctant to institute genuine change. Such governments tend to claim that they are taking a uniquely national or indigenous path toward a political system in keeping with the times. ft is often in the name of cultural integrity as

By Clare Hollingworth

I ONG KONG — The West is rightly angered by the continued house arrest of the Nobel Peace Prize laureate Aung San Suu Kyi by the Burnese junta.

But the right isolation imposed on Burnese by General New York

on Burma by General Ne Win has

been slightly eased. Since the news was leaked that Ne Win, \$3.

trade has opened up along the bor-

der. Chinese engineers have super-

vised the repair of two main roads

from the border to the coastal

town of Sittwe and to Rangoon.

By early 1993 the number of Chi-

nese working in Burma had sur-

The Chinese say their main ob-

well as social stability and national security that democratic reforms based on human rights are resisted by authoritarian governments. ft is insinuated that some of the worst ills of Western society are the result of democracy, which is seen as the progenitor of unbridled free-

dom and selfish individualism.
It is claimed that democratic values and human rights run counter to the national culture. The people are said to be as yet unfit for democracy. So an indefinite length of time has to pass before democratic reforms can be instituted.

The first form of attack is often based on the premise, so univer-sally accepted that it is seldom challenged, that the United States is the supreme example of democratic culture. What tends to be overlooked is that although the United States is certainly the most important representative of democratic culture, it also represents many other cultures, often intricately enmeshed.

Among these are the "f-wantit-all" consumer culture, superpower culture, frontier culture and immigrant culture. There is

facilitate exports through Burma to Bangladesb and the West, But

China is known to have obtained

the right to establish naval listen-

Closer ties to China have not

ing posts in the Bay of Bengal.

been all for the good. State fac-

tories have had to reduce output,

unable to compete with Chinese

goods. This has led to joblessness

also a strong media culture which constantly exposes the myriad problems of American society. Many of the worst ills of American society are increasingly to be found in other developed countries. They can be traced not to

By Aung San Suu Kyi

laureate who has been under house arrest in Rangoon since 1989.

the democratic legacy but to the demands of modern materialism. Gross individualism and catthroat morality arise when political and intellectual freedoms are curbed on the one hand while on the other fierce economic competitiveness is encouraged by making material success the measure of prestige and progress. The result is a society where cultural

and money values reign supreme. No political or social system is perfect. But could such a powerful and diverse nation as the United States have avoided disintegration if it had not been sustained by democratic institutions guaranteed by a constitution based on the assumption that man's capacity for reason and justice makes free government possible and that his capacity for passion and

It is precisely because of the cultural diversity of the world

will act as a unifying factor. When democracy and buman rights are said to run counter to non-Western culture, such culture is usually defined narrowly and presented as monolithic. In fact, the values that democracy and human rights seek to promote can be found in many cultures. Human beings the world over need freedom and security to realize their full potential. The longing for a form of governance that provides security without destroying freedom goes back a long way.

A nation may choose a system that leaves the protection of the freedom and security of the many dependent on the inclinations of the empowered few; or it may choose institutions and practices that will sufficiently empower individuals and organizations to protect their own freedom and security. The choice will decide how far a nation will progress

Many of the countries of the Third World now striving for meaningful development are mul-The author is the Burmese opposition leader and 1991 Nobel Peace Prize tiracial societies where there is one dominant racial group and a number - sometimes a large number — of smaller foreign, religious or ethnic minorities.

> As with poverty, it is ultimately a question of empowerment. The provision of basic material needs is not sufficient to make minority groups and indigenous peoples feel that they are truly part of the greater national entity. For that they have to be confident that they, too, have an active role in shaping the destiny of the states that demand their allegiance.

Poverty degrades a whole society and threatens its stability. while ethnic conflict and minority discontent are two of the greatest threats to both internal and rezional peace. And when the dispossessed "minority" is in fact an overwhelming majority, as happens in countries where power is concentrated in the hands of the few, the threat to peace and stability is ever present.

Democracy as a system which aims at empowering the people is essential if sustained human development is to be achieved.

No single type of Western democracy exists. Nor is democracy limited to a handful of forms, such as the American, British, French or Swiss, Each democratic country will have its own characteristics. With the spread of democracy to Eastern Europe, the variety in the democratic style of

government will increase.
Similarly, there cannot be one form of Asian democracy. In each

economic needs. But the basic requirement of a genuine democracy is that people should be suffi-ciently empowered to be able to participate significantly in the

governance of their country. The 30 articles of the Universal Declaration of Human Rights are aimed at such empowerment. Without these rights, democratic institutions will be empty shells, incapable of reflecting the aspirations of the people and unable to withstand the encroachment

of authoritarianism. The democratic process provides for political and social change without violence. The democratic tradition of free discussion and debate allows for the settlement of differences, without resort to armed conflict. The culture of democracy and human rights promotes diversity and dynamism without disinte-

culture of development and the culture of peace. ft is only by giving firm support to movements that seek to empower the people through democratic means that the Unit-ed Nations and its agencies will truly be able to promote peace and development.

gration. It is indivisible from the

This comment was adapted by the International Herald Tribune from an address prepared by the writer for delivery at a recent Unesco conference in Manila. The ad-

IN OUR PAGES: 100, 75 AND 50 YEARS AGO

been captured by the Turkish

troops and thrown in prison.

LONDON - An open letter has been issued by Thomas Power

and discontent in some towns. had Parkinson's disease, the jun-Many foreign diplomats favor a ta's better-educated second genhard line against the junta. They say its opening to the West reflects eration has gradually taken over most major state decisions. And General Khin Nyunt has lifted only an urgent need for foreign currency; they seek not just an some restrictions on visits by embargo on high-tech equipment tourists and foreign businessmen. but further steps to discourage Meanwhile, Burmese relations tourism and trade as well with China have improved. Barter

Carrot and Stick for Burma

The junta, no doubt sending a message to its critics, has drafted a new constitution. It calls for a small civilian role in government. In dealing with Burma, it seems clear that both carrot and stick are essential. Pressure to deprive the junta of military and high-tech equipment makes sense. But Western tourists and traders can only benefit Burna. Along with the samples of their goods, Western traders often carry thoughts on

International Herald Tribune.

political and democratic issues a lesson China has learned.

and human values are set aside

injustice makes it necessary? that it is necessary for different nations and peoples to agree on those basic human values which

Support for strong government and dictatorship can also be found in all cultures, both Eastern and Western. The desire to dominate and the tendency to adulate the powerful are common human traits arising out of a desire for security.

along the road to peace and buman development.

1894: Russia to Stay Out

1919: New Labor Ally

encircle Budapest with new blows from the south and northeast.

Britain, announcing that the League has decided to ally itself with the British Labor party. The letter declares that the tragedy of the Irish situation is intensified from day to day, and the Irish in

O P I N I O N

*After the Mushroom Cloud, What Tastelessness Next?

By Edwin M. Yoder Jr.

WASHINGTON — Americans should forget their irritation over the flood of junk mail and "first class" mail that is delivered in a slow trickle, even at 29 (soon to be 32) cents. The U.S. Postal Service has

surpassed itself. It has announced plans to issue a commemorative stamp next August marking the 50th anniversary of the dropping of the first atomic bomb, at Hiroshima. Barring an ontbreak of good taste, the stamp will picture, in color, the mushroom cloud that for half a century has symbolized the menace of atomic weaponry.

A caption says: "Atomic bombs hasten war's end, August 1945." The stamp is described as one of a series marking the events of World War II.

What next from the Postal Service? A stamp commemorating the firebombing of Dresden or Tokyo? Or starvation during the 900-day siege of Leningrad? The discovery of Auschwitz and other Nazi death camps, perhaps with skeletal inmates in striped uniforms?

Hiroshima's incineration produced the familiar photograph that the stamp reproduces. The city's mayor has commented, "It is terri--ble that they could be so heartless." But is the issue heartlessness or tastelessness?

rliamen

Try to imagine the reaction in America if the Japanese postal service had marked the 1991 anniversary of Pearl Harbor with a stamp picturing the Arizona sinking on battleship row, with a caption reading, let's say: "Japanese aviators achieve surprise at Pearl Harbox, December 1941."

You will say, of course, that Pearl Harbor and Hiroshima alike are great historical facts; and you will be right. No one argues that the memory of either should be suppressed. But there are right ways and wrong ways to commemorate the great tragedies and misfortunes of war. And it is beginning to seem that no agency under Uncle Sam's great umbrella can get this anniversary right.

At the Air and Space Museum in Washington, curators proposed an exhibit built around the Enola Gay, the B-29 that delivered the Hiroshima bomb. In the preliminary planning, however, the exhibit was to be dominated by revisionist after-thoughts. It was to be a bath American guilt.

Nothing in the study of history is cheaper than the exercise of uncarned self-righteousness that derives from nothing more virtuous

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than ordinary hindsight. You would have to be pretty dull now not to see that Hiroshima was a questionable turn in man-

kind's long road. But that says nothing of the good faith of those who decided to use the bomb to end the war in 1945.

It was not until The New Yorker sent John Hersey to report on Hiro-shima, a few months after the end of the Pacific war, and devoted an en-tire issue to his account of the bomb's effects, that the historic significance began to be universally grasped. Only then did Hiroshima begin to be seen as the threshold of a new era, in which mankind's "naughty toys" (as Churchill once called atomic weapons) threatened the world's extinction.

The U.S. Postal Service, apparently, has heard of none of this, or has learned nothing from it -- as if hindsight shed no useful light

on atomic weapons.

If the Air and Space exhibit was enthralled by foolish revisionism, the Postal Service's imagination is still frozen in 1945, when even sentient statesmen could view Hiroshima as just another turn of the screw in a war that had long since exceeded the limits solemnly affirmed at its outset.

When the war began in 1939, deliberate bombing of civilian popula-tions — whether the weapons were conventional high explosives, incendiary devices or something else - was repellent to civilized opinion, almost as much so as the use of poison gas.

The German bombing of the Basque town of Guernica, during the Spanish Civil War, had outraged the world and marked the outer limit, as of April 1937. Even Hitler was reluctant to be seen as a man who deliberately attacked cities and civilian populations.

In no time at all, these frail restraints had collapsed. Old distinctions between combatants and noncombatants were no longer honored. In that setting, Hiroshima might have seemed another in a grim list of cities devastated in the new "strategic" warfare, and not more wantonly than some others. It cannot be seen in that light today.

The Hiroshima stamp should be canceled before it becomes a symbol for the world of American insensitivity and tastelessness. There are better ways to remember the end of the war.

Washington Post Writers Group.



LETTERS TO THE EDITOR

Remembering the Bomb

Regarding the report "U.S. Stamp Depicting Atomic Bombings Sets Off Outcry in Japan" (Dec. 3):

As an Asian-American, I find the displeasure expressed by the Japa-nese government over the new U.S. stamp, which will picture an atomic mushroom cloud, understandable hut hypocritical. A total of 210,000 residents of Hiroshima and Nagasaki were killed hy the atomic blasts. The Japanese Army killed far more imocent civilians during the Rape of Nanking in China and in its occupation of other parts of East Asia during the war. The Japanese government has made little effort to reveal the facts to its people: that Japan was the aggressor, that it pushed the United States into the war, and that the atomic bomb was a means to hasten the end of the war.

As Japanese manufacturing sectors are increasingly shifting offshore, it is critically important that Japan set the war record straight. P. L. LEE Hong Kong.

A Hiroshima commemorative stamp would play nicely into the As an Australian I'm ashamed we hands of fringe elements in Japan, left and right. Aren't there enough anti-American demonstrators out- of atomic bombs anywhere and at side the U.S. Embassy in Tokyo?

ARTHUR BORGES.

Thank yon for publishing "Then Here Were the Kamikazes" (Opinion, Oct. 21) and "Over Tokyo the Tail Gun Fell Silent" (Opinion, Dec.

2) by Denis Warner. My response to Japanese protests (and American revisionists) about the image of an atomic bomh on U.S. postage stamps: I was on the West Coast shipping out green conscripts to the Japanese meat grind-ers in the Pacific. I feel no sympathy for Japan and only regret for the young American lives that were snuffed out in 1944 and 1945.

> HERBERT MAZA. Aix-en-Provence, France.

So Denis Warner thinks it right that hundreds of thousands of Japanese civilians should have been slaughtered to protect U.S. soldiers. Funny, I always thought soldiers were supposed to kill other soldiers.

LESLIE SCHENK Chevilly-Larue, France.

The atomic bombs dropped over Nagasaki and Hiroshima were atrocities of unacceptable proportions, totally illegal by the standards laid down by the Geneva Conventions. were allied to those who perpetrated this crime against humanity. The use any time can never be justified.

CARL-JAMES ASIMUS. Weissenstadt, Germany.

Ignoring the Cause

Regarding the report "Filipinos Recall Atrocities" (Oct. 28):

Unfortunately, the Japanese government censors all textbooks used in school. It has the right to force their authors to rewrite some parts. We Japanese students haven't learned about "the Rape of Nanking" and socalled "comfort women."

In Japanese schools, students and teachers focus on cramming for the infamous college entrance examination, and don't care about the background or cause of events. Japanese students have few chances to learn about the war. We learn history from such an early era that we couldn't

possibly cover all ages. I am convinced that we should study the war first. If not, our train might derail again.

TAKASHI OGIWARA.

A Stern Admonition

I would hope that the U.S. Navy's face is as red as the Achille Lauro's glowing hull was ("Achille Lauro Drifts in Flames," Dec. 1). Even the article's writer knows that the proper word is "stern," not as Commander T. McCready, U.S. Navy spokesman, would have it, the "backend of the ship."

R. SHOTTON.

Get This Look-at-Me Culture Out of Our Faces — Now!

By Donna Britt

nated by me. Love me. If you can't love me, then go ahead, hate me— at least you're paying attention. Be repulsed, shocked or outraged by me. But look at me.

Welcome to America, where if you could translate many people's most primal scream into words,

MEANWHILE

you'd hear "Look at me!" Today the demand is so great, from a mil-lion shricking me's, that it is damn near deafening.

A blessing and a curse, "look at me" fuels both towering art and irredeemable crap: dance, music and literature that forever illumine, and fortysomething moms on tele-vision talk shows who brag about stealing their teenage daughters' beaux and then revel in audience

members' disdain. "Look at me-itis" is a virus that's

spreading. Examples:

• A videotape, filmed at a Prince George's County, Maryland, swimming pool, of several young women at a go-go party doffing their swimsuits, gyrating and then providing the camera with intimate views many women would hesitate to give their gynecologists.

• The phenomenon at some rock and heavy metal concerts of young women removing their tops and shaking their breasts for cheering strangers as a camera projects the image onto huge screens.

• The bizarre moment last summer, related in a recent New Yorker article, when the brilliant dancerchoreographer Bill T. Jones was performing and spied two children in the audience. He looked at the "two innocents," dropped his pants and briefly exposed himself. He later apologized, but said he wanted to make reference to the power of my body ... the taboo it represents."

In other words, to make them look at him.

In a thought-provoking piece in The Washington Post, J. A. Adande examined the phenomenon in sports, particularly football (with its fancy, post-touchdown dances) and basketball (with certain players' taunting and in-your-face dunks).

Proponents say, hey, it's about style and attitude. "It's showman-ship, it's [expletive] you," the cultur-al critic Nelson George said in the Adande piece. Because some of the more flamboyant practitioners are African American, some say it is "a

WASHINGTON — Look at me. black thang," Others, like the former Pittsburgh Steeler Lynn Swann, mer Pittsburgh Steeler Lynn Swann,

insist, "It's a sports thing."
While black athletes like Deion Sanders have set the standard, most - from Jim Brown in the past to Jerry Rice today — eschew the antics.

The acceptance, even celebration, of "look at me" is a '90s thing.

A culture-wide thing.
It is a we-know-better thing, even for 10-year-olds like Felix Ruiz, of

Silver Spring, Maryland. Felix thinks it's funny when pro players 'showboat." But as a talented player on a local team. Felix has never showed off, because "it's unsportsmanship ... If you're not a good sport, people get mad at you, then

you get in a fight."

Exactly. Which is why "look at me" has become an "Enough, al-

ready!" thing.
Inevitably, "look at me" gives no thought to anybody but you. Sports inevitably results in victor and vanquished. Any child knows losing is

tough enough without some jerk ruhbing your face in it.

Life is tough too. And it is stupid and hypocritical to accept, even to laud, blatant look-at-me-ism when it titillates or amuses --- as in Sharon Stone's flashing in "Basic Instinct," and certain comics' tasteless shticks and at other times deplore it.

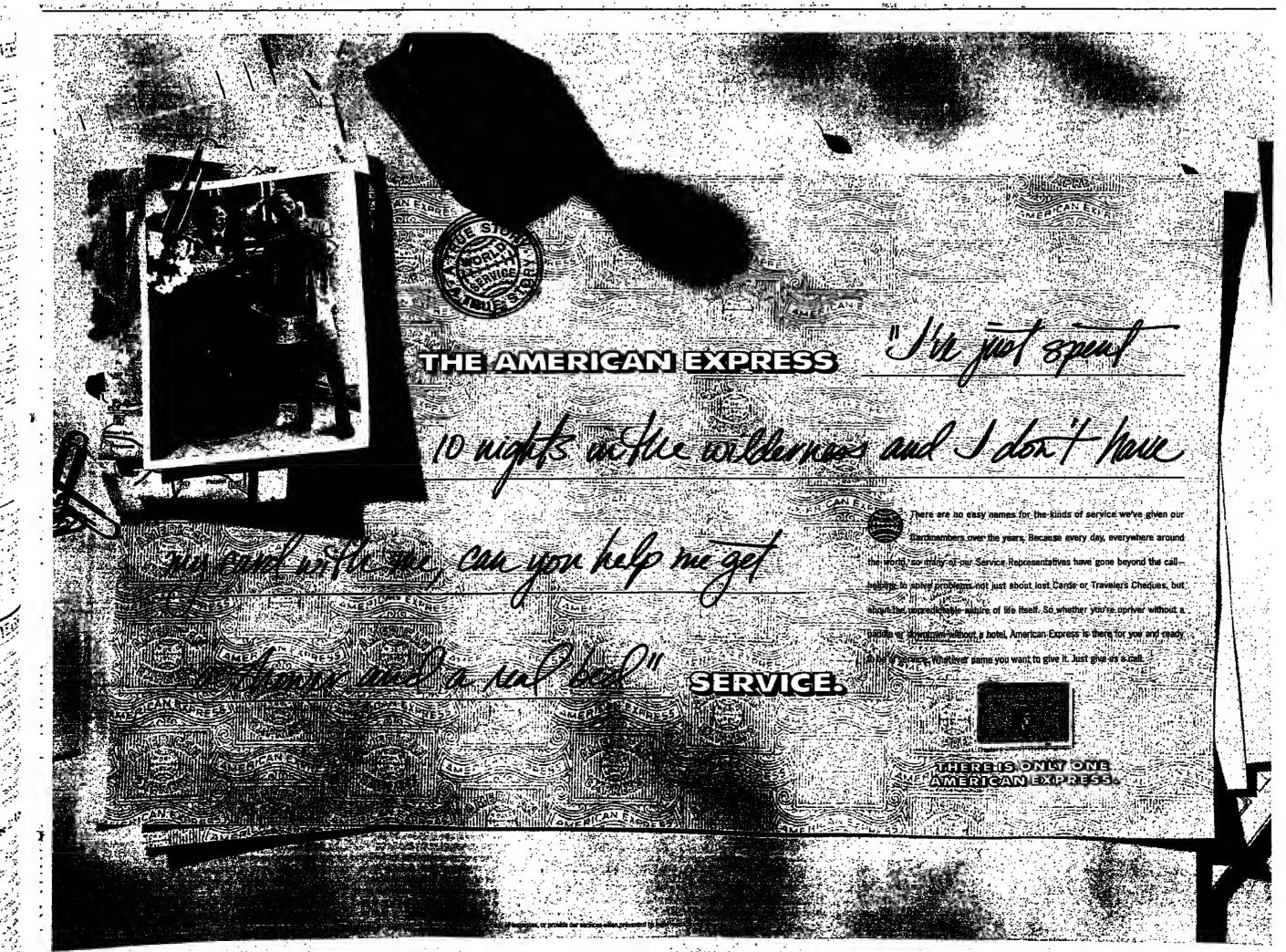
Where "look at me" is primarily, and tragically, a black thing is on city streets; there, in-your-face too often results in in-your-grave. Every black adult in America needs to be pulling some kid's coattail, screaming that life, not some boneheaded notion of manhood, is worth fighting for. When your only power is derived from exulting over others' failure, you are pitiful indeed. It takes 20 times the guts and class - remember that word? — to restrain "natural" impulses than to cave in to them.

To think of someone else.

Does Bill Jones care what effect his "artistic" display had on those children? "An artist doesn't have to do anything." Mr. Jones said later. "I know that's an invitation to irrespon-sibility, hut ... artists should be the

Well, everyone is an artist, or thinks he or she is. But unless all of America rediscovers restraint as an art form, millions more will discover what too many hard young brothers find after their refusal to be "dissed" -disrespected -lands them in the cemetery: Some grass, some flowers, a lot of respectful silence. And nobody to look at you.

Washington Post Writers Group.



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ZAGREB. Croatia — The perate. Bosnian Serbs stepped up their numiliation of United Nations curred at Banja Luka, the largpersonnel Tuesday, promising est town in Serbian-beld Bosnito release an officer suffering from a serious heart ailment only to renege on the commit- and a Czech — have been held ment and take two more peace- by the Serbs for more than two keepers applied.

War as waged by the Bosnian Serbs has always involved the humiliation of victims. In general they have been Muslim civilians, including women and children. But over the last three weeks, the Serbs have brought similar methods to bear on UN soldiers in Bosnia and have met no armed response.

On Friday, the leader of the Bosnia: Serbs, Radovan Karadzic, promised to release all UN personnel, 349 of whom are being held. That number does include the Bangladeshi battalion traoped inside the northwestern Bihac pocket.

whose plight is increasingly des-

The incident Tuesday ocan territory. Three UN officers — a Jordanian, a Bangladeshi weeks and were forced on one occasion to park their vehicles for eight hours on the runways of two airfields as 'human shields" against any NATO air

The Jordanian, a 39-year-old officer whose name was not di-vulged by the UN, suffers from a serious heart condition. Under an agreement reached with the Serbs, a UN officer from Spain was to take his place as a

replacement hostage.
But when the Spaniard and a Czech officer arrived at Banja Luka, they, too, were detained by the Serbs, bringing the number of captives to five.

-ROGER COHEN



Sarajevo's sole Orthodox priest, Avakum Rosic, holding a funeral in a cemetery Tuesday.

SERBS: U.S. Acceding to Some of Their Demands, but the Reversal Is Unlikely to Be Enough

Continued from Page 1 al mediators were prepared to help Serbs and Muslims agree on changing the map, provided that the 51-to-49 division was maintained.

Considering that the Serbs were supposed to be punished for rejecting the peace plan in July, this amounted to a gener-

The iast coint - possible changes to the mao - is the most important to the Bosnian Serbs. They dismissed the map proposed in July as leaving them with territory that was too fragmented and too poor in nat-

ural resources, and lacking in-

dustry and access to the sea. If

ed richer, more defensible area.

One Western official said the "contact group" that had drawn the map — the United States, Britain, France, Russia, and Germany - now had a specific exchange of territory in mind. This would involve the Bosnian government's surrender of the acutely vulnerable Musiim enclaves in the east -Gorazde, Zepa, and Srebrenica
— in exchange for Serbian-held

land in and around Sarajevo. "The general feeling is that the eastern enclaves are probahly indefensible in the long run ly said it will not accept any

they were to give up a third of the territory they held, as the peace plan required, they wantand its surroundings makes sense," the official said.

On purely strategic grounds, this is true. But Gorazde, Zepa and Srebrenica have deep moral resonance for the Bosnian government. Their fall would consummate the Serbs' destruction of the Muslim community in eastern Bosnia, with several bundred thousand civilians ern and western Bosnia. And be driven at gunpoint from their

Thus the government seems certain to reject such an exchange. Indeed, it has repeated-

accepted in July. And the Serbs, who have seen all credible threats of NATO force evaporate as they have pursued their counterattack on Bihac, in the northwest, now want more than

the eastern enclaves. Mr. Karadzic wants part of Sarajevo, which be sees as the future capital of a Serbian state. He wants a wider corridor connecting Serb-held land in eastwants more of Bosnia's towns and less of its empty mountain-

Certainly any compromise has become more difficult. The bitter conflict between Mr.

changes to the map, which it Karadzic and the president of Serbia, Slobodan Milosevic, that flared over the peace plan, which Mr. Milosevic deems reasonable, has made a Serbian federation less attractive to both men. Mr. Karadzic now wants nothing less than his own

But even a Serbian federation is unacceptable to the Bosnian government, which sees in it the seed of Bosnia's final demise. And President Alija Izetbegovic's disgust over the West's abandonment of Bihac, which the United Nations had said it would protect, has put him in an unyielding mood.

The Moors didn't cross the Sierra Nevada on skis. But don't let that stop you.

They were busy creating countless courtyards and squares throughout the cities of Andalusia. Masterpieces of cultural fusion like the incomparable Alhambra in Granada • Set against the startling backdrop of the Sierra Nevada mountains where the snow lingers deep and long from November until late May on the ski slopes of Sol y Nieve, the resort chosen to host the '95 World Ski Cup . This southernmost ski paradise in Europe has the facilities to attract the best in the world and the sunny climate, as its name suggests, to appeal to those more normally prone to water skiing . And a mere 28 kilometres and forty minutes down the road, in the timeless tranquillity of Moorish Spain. you can look back on the snowy triumphs of a morning on the piste.



for life

Split in Republican Ranks on Bosnia

Washington Post Service

WASHINGTON — Two leading Senate Republican experts on military matters have underscored their disagreement with the incoming Republican leadership's recent call for a more aggressive military stance against Serbian forces in the Bosman war.

In a preview of a probable battle among Republicans over foreign policy, Senators John S. McCain 3d of Arizona and John W. Warner of Virginia have warned against the kind of air strikes advocated recently by the incoming House speaker, Newt Gingrich of Georgia, and the incoming Senate majority leader, Bob Dole of Kansas.

"I don't believe in the efficacy of air strikes unless you are willing to bomb in such a massive fashion that would incur significant civilian casualties," said Mr. McCain, a former decorated navy pilot.

Calling air strikes "the most antiseptic answer." Mr. McCain - expressing a view shared by Mr. Warner - said strikes alone

would do nothing. Massive numbers of ground troops would be necessary to be effective; Mr. McCain said, adding, "The American people aren't willing.

Mr. Dole said Sunday that the United States ought to arm Bosnia's Muslim-led government and bomb the Serbian insurgents "robustly," a position at odds with that of the Clinton administration, which last week went along with its NATO allies by abandoning military pressure in favor of diplomacy to push the Serbs toward negotiations.

Mr. Gingrich called for withdrawing UN peacekeepers, arming the Muslims and bombing the Serbs.

ALLIES: Fresh Indications of Instability in Europe

Continued from Page 1

concern about Europe's future reflects a growing mood among European, ex-Yugoslav and Russian leaders that U.S. involvement in Europe has started seriously eroding, according to American and European of-

ficials. These concerns have sharpened because of apprehen-sions that the new Republicancontrolled Congress in the United States may be more unilateralist in security affairs, per-

baps even isolationist. While rejecting suggestions of a vacuum of American power, a U.S. policymaker conceded this week that the oerception of a U.S. retreat has, momentarily at least, worsened the outlook in Bosnia, stiffened resistance to changing NATO and highlighted mistrust among estern leaders.

In Bosnia, Western hopes hinge largely on the president of Serbia, Slobodan Milosevic, U.S. and European officials

"Milosevic's interest lies in seeing an end to the war and the emoargo on Serbia, and getting international recognition of his conquests and perhaps a hint that he might one day be con-

sidered eligible for Europe," a senior U.S. diplomat said.

vic's interest in a deal that has misled Western negotiators so often during the three years of war in the former Yugoslavia. He may be swayed this time, diplomats say, because he can see that the West is starting to tilt toward a "withdraw and lift" policy, one in which UN peacekeepers leave and heavy weapons for Bosnia's Muslim-

UN forces should leave Bosnia "in the next few weeks" unless peace can be reached. The French Navy has ordered an

It is a gamble on Mr. Milose-

led government arrive. That option, spelled out by the British foreign secretary, Douglas Hurd, in Belgrade, fits with a statement by Foreign Minister Alain Juppe of France at the Bucharest meeting on Tuesday. Mr. Juppé said that

aircraft carrier to proceed to the Adriatic to help in a withdraw-

Oo changing NATO, the spillover of the Bosnian conflict beightened Europe's reluctance to follow Washington's urging on extending the alliance to include Poland, Hungary, the Czech Repubbe and other East

Even Germany, once the strongest U.S. ally on this issue, has tilted toward caution, apparently because of doubts about the Chinton administra-

tion's staying power. France, where diplomatic initiative is paralyzed by a presidential election campaign, is split between the anti-American tone of President François. Mitterrand and younger politicians who would like to work more closely with Washington.

President Bill Clinton's sudden loss of credibility was evident this week when he made only a token appearance at the Budapest summit meeting and Europeans did not bother to

feel sunbbed. Now, the Europeans see the specter of Russian assertiveness in Bosnia, with Moscow's first Security Council veto on the issue, a vote that suggests the approaching end of U.S. ability to extract whatever it needs from President Boris N. Yelt-

The question is whether tougher noises from Russia will scare the allies into closing. ranks or whether we will stumble into something worse, in Moscow and in our own comtries," a European official at-NATO said.

SUMMIT: Moscow Blocks All References to Bosnia

Continued from Page I

the meeting from calling officially on Bosnian Serbs to end fighting around Bihac and elsewhere in Bosnia. The action enraged the Mus-

lim-led Bosnian government. For the second time in two days delegates sat in embarrassed silence as their countries were berated for their behavior toward try.
"Why sow the seeds of misthe Bosnian people.

The people of Bosnia-Her-Mr. Hadziahmetovic said.
You owe us protection.

The host country, Hungary, issued a bland statement repeating previous calls for a general cease-fire and access for

bumanitarian aid. Even that was not made an official conference document, because of Bosnian objections.

Moscow's fears of losing infinence in a changing Europe led Boris N. Yeltsin in a speech on Monday to accuse the Unit-ed States and NATO of trying to exclude and isolate his coun-

trust? After all, we are no longer egovina have been betrayed." enemics — we are all partners said at Monday's opening session, where he attacked NA-TO's plans to admit other for-

A senior U.S. official insisted

it was business as usual with Mr. Yeltsin on most issues but acknowledged some tensions with Moscow as it stands ex-cluded from NATO and the Far ropean Union

On the plus side of the ledger was agreement to create the organization's first peacekeeping force 10 police an uneasy ceasefire in Nagorno-Karabakh, an ethnic Armenian enclave in former Soviet Azerbaijan.

Diplomats said no peacekeepers would be sent, however, until a formal truce was declared and the warring sides began negotiations.

(Reuters, AP, AFP)

ITALY: Crusading Magistrate Quits, Stunning Nation

ian Revolution," said Carlo
De Benedetti, the Olivetti com
be description of the com
much-vaunted "Second Republic" draws a line beneath the puter magnate who was interviewed by Mr. Di Pietro in May 1993 and acknowledged that his

company had paid bribes. Mr. Berlusconi said the magistrate's departure "leaves a bitter taste even in the mouths of those who have considered parts of his inquiries questionable."

But Mr. Berlusconi made it clear that he saw the move as a boost for his campaign to restore what he called Tuesday normality and balance in the administration of justice" after the frenetic, headline-grabbing years of the "Mani Pulite"— "clean hands"—inquiries that decapitated Italy's onetime business and political elite.

The development was the latest in a mounting confrontation between Mr. Berlusconi and the Milan graft investigators, a confrontation whose outcome has accepting the resignation: "Our ment.

corruption inquiries or pursues

them to the end. And it left many Italians wondering whether the drive for renewal had reached a wa-

and sense of a righteous cru-

started in February 1992. The chief Milan prosecutor,

Continued from Page 1 been regarded as crucial in de-lost one of the stars of the 'Ital-

While Mr. Di Pietro's resignation does not formally mean that corruption inquiries will come to a halt, it could well mean that the inquiries will proceed with far less momentum

And, among some Italians, it is bound to be taken as a victory for Mr. Berlusconi, signaling the beginning of the end for the Mani Pulite inquiries, which

Francesco Saverio Borrelli, Mr. Di Pietro's superior and head of the city's graft investigators,

without pause, without fear and

leave our posts," he declared.

ing against the corruption of Italy's old guard. Mr. Bossi was one of 24 de-"the mother of all trials," which

STAR WARS: The Death Ray That Refused to Die

much or not enough," said John E. Pike, who is in charge of space policy for the Federation of American Scientists, a private group based in Washing-

"Imperfect defenses are worthless," Mr. Pike added, be-

tration declared space-based defenses dead, in a move that was largely symbolic. Some programs were cut hack, hut the anti-missile research is still being funded at about \$3 billion a year, bringing its total cost for the decade to about \$35 hillion.

Alpha and allied programs, their hudgets now tight, got enough money to keep evolving and growing through the rise and fall of a host of futuristic alternatives for space armaments like X-ray lasers, neutral particle beams and space-based kinetic kill vehicles. In short, Alpha is the death ray that re-

"This program has survived it has a very high potential payoff," said Daniel R. Wildt, an advanced systems manager at TRW Inc., Alpha's main con-

The principal allure of chemical lasers is that they require no electricity, drawing their power instead from simple chemical reactions. Alpha's lasing action is produced by the combustion of hydrogen and fluorine, a toxic, corrosive, yellowish gas that is the most reactive of the ele-

The laser's beam of concentrated light is designed to produce 2.2 million watts of energy, making it the nation's most powerful military laser, experts outside the government say. Officially, the power of the beam is secret, with contractors saying only that it is bot enough to melt metal and that the energy intensity at the core of the laser is several times that of the sur-

face of the sun.

"I can add that neither I nor any of my colleagues intend to

In what seemed a parting shot in court Tuesday, Mr. Di Pietro asked for a 10-mooth jail term for Umberto Bossi, Mr. Berlusconi's rambunctious coalition partner and head of the federalist Northern League, which rose to prominence tilt-

fendants, including former Prime Minister Bettino Craxi, in what magistrates have called involved huge payments made by the Ferruzzi company to political parties. Mr. Bossi was accused of accepting an undeclared campaign contribution of \$125,000. The sentence still has to be confirmed. Mr. Bossi

Continued from Page 1

completely. "It's either too

cause the destructiveness of a single nuclear blast is so great. In 1993, the Clinton adminis-

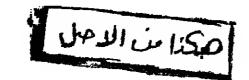
To date, Alpha has been fired 11 times, most recently in Au-

Among the laser's beavier lots and lots of turmoil because components were its mirrors, which had ponderous watercooling systems to prevent extreme heat from shattering them. One recent development. tested during the August firing. were coatings that make mirrors so reflective that they need no cooling.

Eritrea Breaks Ties With Sudan

NAIROBI - Eritrea broke off diplomatic relations with Sudan on Tuesday, accusing the Muslim fundamentalist military junta in Khartoum of seeking to destabilize the govern ment in Asmara, Eritrean Radio reported.

The government in the Horn of Africa nation has accused Sudan several times of training terrorists to destabilize it, 3 claim strongly denied by the regime in Khartoum.



Japanese **Bar Direct** War Fund

 B_{0}

'Comfort Women' Are Řebuffed

TOKYO — Japan decided officially Tuesday to make no direct government payments to compensate women who had been forced into providing sex for Japanese soldiers during World War II.

The chief cabinet secretary.
Kozo Igarashi, said Japan
would only finance a previously announced \$1 billion program to atone for Japan's wartime

The fund would be used over the next 10 years for exchange programs and to huild vocational training centers for women in countries that suffered atrocities.

A panel of Prime Minister Tomiichi Murayama's governing coalition parties, formed to study the "comfort women" issue, urged the government last week to help establish a private fund to pay direct compensation to women forced into sexu-

Mr. Igarashia said the government might help pay for "operational and preparation" costs if a private fund was es-

The private fund would be made up of voluntary contributions from the Japanese public. In recent weeks, Japan has come under pressure from former comfort women who demonstrated for reparations and from a report by the Interna-tional Commission of Jurists that said Tokyo had a moral and legal duty to make financial

restitution. The commission report detailed how the Japanese Army set up a system to force an estimated 100,000 to 200,000 wom-

en into forced sex. Chinese, Dutch, Filipinos, Indonesians, Koreans, Malaysians and Taiwanese, some just 13 years old, were used in brothels and went through "unimaginable violence and cruelty," the report said.

Japan insists that the question of war reparations, either to nations or to individuals, was settled under the 1952 San Francisco Peace Treaty.



NAMIBIA PREPARES FOR ELECTIONS — A policeman with ballot boxes en route to polling places Tuesday in Windhoek, Namibia. General elections on Thursday and Friday will be the first since independence in 1990.

Ronald Edwards, U.K. Train Robber, Dies

the former head of the Italian

Virgilio Martinho, 65, the

Portuguese author and play-

wright, died Sunday after a long

Jacob Kaplan, 99, a former chief rahbi of France, died

oil company who died in a mys-

terious plane crash, in

Mattei Affair" in 1972.

llness in Lisbon.

Ronald Edwards, a flower seller who had served a jail term for his part in the \$7 million Great Train Robbery in Britain in 1963, has been found dead in London. He was in his early 60s and lived in London.

He was found hanging by his neck in a garage, the British newspaper The Independent reported. An inquest was opened on Thursday and adjourned un-

Mr. Edwards, known as Buster, was one of more than a dozen accomplices involved in the robbery. His life became the subject of a 1988 movie, "Bust-

He told an interviewer once that selling flowers in his later years was "so boring" compared with the life he had been

By tampering with signal lights, the robbers halted a night mail train at an isolated spot in southern England. They clubbed the engineer and made off with bags containing £2.6 million in used British banknotes, the equivalent of \$7 million in those days.

Most of the robbers were

captured, but only one-fourth career in 1960 and made his gist who was an expert on Egypt mark playing famous charac- in Late Antiquity and who ters, real or fictional, such as taught at Liverpool University of the money was recovered. Afterward, Mr. Edwards took his share of the money and Aldo Moro in "The Moro Affair" in 1986 and Enrico Mattei.

made his way, with his family. to Mexico. But the money dwindled, and in 1966, Mr. Edwards returned to London, surrendered and was charged at Aylesbury in Buckinghamshire with participation in the robbery. Later that year he was convicted and sentenced to 15 ears in prison.

Mr. Edwards was released from jail early, in 1975, and had a flower stall at Waterloo Station until his death.

Gian Maria Volonte, 61, Italian Film Actor

ATHENS (AP) — Gian Maria Volonte, 61, one of Italy's most famous actors, was found dead Tuesday in his hotel room in the northern Greek town of

A Florina police official said there appeared to be no suspicious circumstances in the

Mr. Volonte, was filming of "The Gaze of Odysseus," which is being directed by Theodoros

Mr. Volonte began his film

Sudan's Soft-Spoken Master Islamic Leader Defies Revolutionary Stereotype

By Chris Hedges New York Times Service

KHARTOUM, Sudan - This country is bankrupt and locked in a vicious civil war. It has become an international pariah over what Western diplomats describe as its active support for armed militant movements seeking to topple governments in Egypt, Algeria, Tunisia and Saudi Arabia, and for egregious human rights

Yet Hassan Turabi, by all accounts the mastermind of the Sudanese government, defies the stereotype of the Islamic revolutionary.

He has studied law in Paris and London, and he says he respects Western culture, along with the Christian and Jewish faiths. He says he wants Islamic militant movements to have a harmonious relationship with the West. He denounces sectarianism, criticizing Shiite movements that exclude other sects, and calls on Muslims to "move forward to a new form of Islam" that is

"The Muslims are not allowed to wage war, only resistance." he said in an interview, which was conducted in English. "Jihad means resistance in Arabic. Struggle, not war. It is wrong to translate this as 'holy war.' The Muslim has to relate to people peacefully.

"I know most of the leadership of the Islamic movement in the Muslim world and they are not against the West. They just want to defend their identity and experience, although the West is vulnerable to Islam because very little Christianity is left there."

Mr. Turabi's conciliatory tone has come to epitomize the new and more flexible leadership in the region's Islamic movement, and is being adopted by other militant leaders.

Many argue that the Sudanese leader has become adept at telling Western audiences what they want to hear, rather than what he actually

Clement Biddle Wood Jr., 69, "Turabi is political to the core," said a Westa novelist who for many years ern ambassador. "He has political ambitions and was an editor of The Paris Repolitical instincts. He has strong opinions, some of which, unfortunately, are based on very inac-curate information bordering on the bizarre. He view, died Sunday of complications from colon cancer at Southampton Hospital on Long is arrogant, contemptuous of most people he meets and has an agenda that clearly transcends

> But the 62-year-old Mr. Turabi dismisses his critics. "They think that I am behind all Islamic movements in the world," he said, "and in a

Despite his tone, he defends attacks by the Palestinian militant Islamic group Hamas against Israeli civilians, including the deadly bombing of a commuter bus in Tel Aviv. "Hamas is concerned about the collapse of

official Arab opinion with the Palestinian issue," he said. "Unless they do something dramatic, no one will be reminded that the Palestinian issue is alive. Also, no one says anything about how many Palestinians the Israelis are detaining. They feel they have to counter the Israelis and

excite Arah opinion. I understand this."

Although Mr. Turabi has no official government position, he exercises great influence through the political party he heads, the National Islamic Front. His associates control many key positions in government, including the intelli-

He frequently mentions his familiarity with Western culture, political life, religion and jurisprudence. He said he had read 100 books on Christianity, although he had trouble naming any theologians other than the Catholic Hans Kung, whom he once met.

Mr. Turabi also says that the CIA, along with the Egyptian intelligence service, is plotting to assassinate him. And he blames the CIA for an attack on him in May 1992 at the Ottawa airport by a Sudanese karate champion.

The Israelis, he says, manipulate numerous American institutions, including "almost every American newspaper, the National Security Council and the Congre

This is not the fault of the American people," he said. "They are not against Islam. They know very little about Islam."

He describes his hudding relationship with the Iraqi president, Saddam Hussein, as "very while excoriating President Hosni Mubarak of Egypt.

"Saddam is gradually reintroducing Islam," be said. "He has restricted liquor. Koranic studies are mandatory for all students, all teachers and all Ba'athist Party members. He knows the society is returning to Islam. The only one who is doing everything against Islam is Hosni Mu-barak. Even King Hussein speaks to the Islamic

"Arab governments are collapsing," he said. They know it. Even Arafat knows that this latest peace deal is only an act of necessity. The Arabs are changing from below. Arah nationalism is finished and the Islamic spirit is rising in places like Saudi Arabia. This is one of the

Monday from a lung ailment, in year won Latin America's Juan Rulfo Award for literature, died simple way they think that after the fall of Professor Arthur Frank Sunday of complications from communism, Islam should be the next target." Shore, 70, a British Egyptoloconsequences of the Gulf War."



AND WHERE'S SOCKS'S STOCKING? — The front of the White House card being sent out for the holidays, featuring a rendering of the mansion's Red Room.

AMERICAN TOPICS

Ex-Surgeon General Lays Into Fat More health advice from C. Everett Koop, who crusaded against smoking and for frank AIDS education when he was surgeon general in Ronald Reagan's administration.

"Fat sensibly. Exercise regularly. Drop a few pounds. Shape up."

Those are the watchwords of the crusade against obesity that the 78-year-old pediatric surgeon launched this week with his nonprofit health foundation.

With endorsements from a phalanx of medical groups and financial backing from major corporations, Dr. Koop's "Shape up America!" campaign aims to promote the benefits of even modest weight losses.
One in three U.S. adults — 32 million women and 26 million men — are obese or overweight, and one in five teenagers is signif-

icantly overweight. After smoking, Dr. Koop said, "obesityrelated conditions are the second-leading cause of death in the U.S., resulting in about 300,000 lives lost each year."

Short Takes

A man got the maximum sentence of life in prison for inundating 14,000 acres (5,600 hectares) of farmland by removing five sandbags from a Mississippi River levee near Kirksville, Missouri, during the height of the summer 1993 floods.

James R. Scott, 24, had told friends that be wanted to break the levee to strand his estranged wife at her job across the river. Circuit Judge Bruce Normile said a life sentence was warranted by the defendant's record as a was warranted by the detendant's record as a convicted arsonist and burglar and the extent of the damage he caused. The water ripped through a mile-long business strip, destroyed buildings and closed the only bridge within 200 miles for 71 days,

Worshipers at the Shrine of the Holy Re-deemer, a Roman Catholic church only a block from four of the biggest casinos in Las Vegas, are invited to drop gambling chips in the collection plate. Now and then a \$500

Sometimes visitors ask the priest, "Father, will you pray for me to win?" Father Patrick Leary said, "I tell them if it was that easy, do they think we'd still have a debt on this

Joe Carisle called police after he heard gunshots hitting his Fort Wayne, Indiana, house. He said someone was shooting from

But the police found that Mr. Carlisle had hidden his loaded semiautomatic in his oven that night, forgotten it was there and then turned on the oven. The pistol warmed up and fired bullets through the oven into kitchen walls. No one was injured.

International Herald Tribune.

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Arkansas Top Court Dims Christmas Display

- The Arkansas Supreme Court has ruled that a homeowner's Christmas display that has drawn thousands of gawk-ers annually is too much of a good thing and must be down-

Jennings Osborne family, which annually puts up what may be the largest privately owned arrangement of Christmas decorations — including some 3 million red light bulbs.

We'll definitely take further Mr. Osborne, a wealthy biomedical research executive, has of Little Rock, attorney for the covered his mammoth subur-Christmas lights for years, augmenting the glowing bulbs with figurines like an 18-foot (6-meter) high St. Nicholas and other

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Beethoven By Tokyo Quartet

By David Stevens International Herold Tribune

ARIS — The Tokyo Quartet, which is celebrating its 25th anniversary this year in part by performing the complete Beethoven string quartets in the Theatre du Châtelet's ongoing survey of the composer's music, is a prime example of a powerful Tokyo-New

York string-playing axis.

Its two remaining founding members, the violinist Kazuhide Isomura and the cellist Sadao Harada, and its other original members all areas trained at the Toho. nal members all were trained at the Toho Gakuen school and its celebrated string pedagogue, Hideo Saito. Then they made their way to New York's Juilliard School and a defining formative stage in the late '60s with members of the Juilliard Quar-

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725

The route to New York was circuitous, however. Isomura and Harada passed by way of Tennessee and the Nashville Symphony, picking up some extra change in gigs with Johnny Cash, Eivis Presley and other denizens of Nashville. Kikeui Ikeda, the second violinist, also

came to Juilliard by way of the Toho academy and Saito, and joined the quar-

He remembers Saito as being "very demanding, even harsh at times, but with-out him there would never have been so

many outstanding Japanese violinists."
Peter Oundjian, the Tokyo's first violinist since 1981, came by a different route. The Toronto-born Briton trained first at the Royal College of Music in London before turning up at Juilliard in

HEN not concentrating on one composer's output, such as Beethoven, which the quartet has recorded complete for BMG/RCA, the Tokyo's programs are about half 20th-century works. One re-cording combines a Toru Takemitsu work with quartets by Samuel Barber and Ben-jamin Britten. The American composer Egra Laderman is writing a quartet for them, and their repertory includes such modern landmarks as Bartok, Janacek, Lutoslawski and Ligeti.

"The repertory is wonderful and there is a hunger on both sides, ours and the audience's," Oundjian says. "We like to create interesting programs, and very of-

create interesting programs, and very ofen out of three works on a program, two will be contemporary."

At its second Chatelet concert on Monday the quartet was in strong form with two pivotal works, the first of the "Razumovsky" quartets and the Opus 127. The precision and impeccable sound was perhaps to be expected, but the warmth, sensitivity to nuance, and inner come only with time.

A third recital is due next Monday, and the cycle will be completed with three more concerts in March.

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History in France

Katherine Knorr

Reviewed by



The Beatles in the '60s.

Beatles 'Live at BBC' Is a Letdown

By Allan Kozinn New York Times Service

EW YORK - American Beatles fans thought they were in clover back in the 1960s when new albums and singles were pumped out every few months and films, iours and appearances on "The Ed Sulli-

van Show" kept the Fab Four in view. But by 1970, when the band split up and its legacy was undergoing serious examination, it became clear that America had seen only part of the picture. Imported records showed that the early American albums were truncated distortions of the British originals. And bootleg recordings of British radio shows brought even hotter news.

These pirated disks revealed that while Americans were hanging by their radios awaiting the hits, British listeners regu-larly beard the Beatles performing live

Between 1962 and 1965, the band played 88 songs on British radio, most in multiple versions for a total of more than 280 performances. Included were 36 songs the group never recorded for its record label, EMI. It is no exaggeration to say that these

recordings add significantly to our knowledge of what made the Beatles tick: even the familiar songs were played in arrangements that were harder-edged than the fussed-over studio versions.

So the first commercial release of this material — the new "Live at the BBC" set (EMI/ Capitol; two CDs, cassettes and LPs) - should be a bona fide big

But anyone who knows these recordings, either from their abundant representation on bootlegs or from the BBC radio specials that have been broadcast annually since 1982, will find this collection more flawed than satisfying.
What's wrong? To begin with, the set
offers only 56 of the 88 songs, and only

The set is both incomplete and poorly presented.

30 of the 36 non-EMI items. Among the missing rarities are a rocked-up version of "Beautiful Dreamer" and a goofy hut topical "Lend Me Your Comb."

Also glaringly absent are radio renderings of several hits and favorites, including "Please Please Me," "She Loves You," "I Want to Hold Your Hand" and

You," "I Want to Hold Your Hand" and
"Twist and Shout."
EMI apparently believes that only fanatics could want it all. Still, a third disk - hardly unheard of for this kind of release - would have allowed the inclusion of one version of every song the band played on the BBC.

More disconcerting than the set's incompleteness is its presentation. In the brief period these recordings cover, the Beatles evolved from a high-energy, pro-vincial dance band into polished performers and sophisticated songwriters. Their BBC performances charted that development just as their commercial recordings did, but one would never guess that from this resolutely non-chro-nological hodge-podge, which makes it as far as the 1965 hit "Ticket to Ride"

before backsliding toward "Love Me

Do," the Beatles' primitive 1962 debut single, an odd finale for this collection.

Not that the set is a total washout. EMI has refurbished these recordings, many of which come from bootless or off-the-air tapes, and although a few tracks have the slightly hollow sound that digital noise-reduction processes sometimes yield, most sound far better than anything previously hootlegged or

There are some fabulous performances here. Included are "I'll Be on My Way," a Lennon-McCartney song the Beatles never recorded for EMI and a magnificent cover of Arthur Alexander's "Soldier of Love."

Among the familiar songs are a gorgeously supple version of "Baby It's You" and hard-rocking takes of "I Saw Her Standing There," "I Wanna Be Your Man," "Thank You Girl" and "Long Tall Salb" that blow away the studio Tall Sally" that blow away the studio versions by every measure except sound

quality.

Paul McCartney's horizons as both a rock screamer (in Little Richard's "Lucille" and "Clarabella" and "Ooh! My Soul") and as a crooner (in Mikis Theodorakis's "Honeymoon Song") are ex-

Other non-EMI tracks clarify John

Lennon's penchant for rhythm 'n' blues and George Harrison's preference for rockabilly. Ringo Starr's energetic drumming shows that be was no cipher.

The collection also has an attractive booklet with an essay by Derek Taylor, the band's pal and one-time publicity officer, and detailed annotations by Keyin Howlett, a RRC producer and the vin Howlett, a BBC producer and the author of "The Beatles at the Bech," a study of the group's radio life. Yet here, too, there is obfuscation.

In a rare example of BBC fudging, the solo from the EMI version of "A Hard Day's Night" — Harrison on 12-string guitar with the group's producer, George Martin, doubling on piano — was edited into the BBC performance.

Collectors have long assumed that Harrison was unable to play it properly.

Harrison was unable to play it properly that day, although he later performed it in concert. Don't expect clarification

here: Howlett matter of factly refers to the edited piece as Martin's piano solo. But "Live at the BBC" cannot com-pare to "The Complete BBC Sessions" Great Dane; nine CDs), a boxed set recently released in Italy, where copyright protection for broadcast lasts only 20 years. The lavishly annotated Great Dane box includes 239 performances and a few outtakes that were not broad-

All 36 non-EMI tracks are there. And the sbows, with their between-sones banter largely intact, are presented chrono-logically. The set's quality varies, but some tracks ("I'll Be on My Way" and Johnny B. Goode," for example) sound better than on "Live at the BBC."

'New England': Britons in Bitter American Exile

By Sheridan Morley

ONDON - Somehow we never expect American contemporary dramatists to be Chekhovian, Accustomed to the Ibsenite severity of an Arthur Miller, the Deep Southern neurosis of a Tennessee Williams, or the raw strengths of Shepard or Mamet, we bave yet to come to proper terms with the literary greatness of A. R. Gurney or Richard Nelson. Gurney is indeed shamefully neglected over here; Nelson bas had rather better luck in that the Royal Shakespeare Company has adopted him as their tame American these last five years and stayed with him, even when, as in "Columbus," the going got critically rough.

Nelson, back now at the Barbican Pit with "New England" (for my money the best new play of the year if we give comedy awards to "Dead Funny" and "My Night With Reg"), is at his strongest when writing of exile. Whether it's Czechs in New York, Americans in Moscow or a group of U.S. college professors wearily doing the to the man or the manner of his death, literary landmarks of old England, he has appalling though both are, but to the nacornered the market in displacement.

What we have is a weekend in the coun-

BOOKS

food and the wine are an impor-tant part of the scenery. religious wars, feudal rivalries something and now is just an-and monarchical madness, into other place to stand in line be-

his superintendent of finance,

visit Provence, the Languedoc,

the Dordogne, the Loire Valley

gently, with precise information

on how long it takes to drive

from one place to another, what

Although the book is written for visitors who don't know

France well, it is packed with

information even for people

who do (and occasionally con-

Caro brings the reader along

and the lie-de-France.

mix of Sondheim and Turgenev, and you the backpacking academic, so here be pin-would not be that far off the mark. We are points the classic British resentment of things like other countries were still manin fact in Connecticut, but the New Enholders who have ended up in disgruntled American exile, teaching or painting or writing in a land they hate but for various familial or financial or temperamental reasons find themselves unable to escape.

They are all members of one extended family, brought together by something a

LONDON THEATER

little unfortunate which happens just as the play begins. Its apparently central character, a faithless old music professor, blows his brains out across his desk.

The relatives then gather for his funeral. His twin brother (played not surprisingly by the same actor), his three children, his guilfriend, a disenchanted observer and a wonderfully querulous and imperious French daughter-in-law all sit around his kitchen in Connecticut objecting not really ture of their promised land.

Just as in "Some Americans Abroad" try. The phrase at ouce suggests an unholy Nelson perfectly caught the insecurities of

This is true of famous "tour-

and architectural line and stick

to places that not only should be

seen but can be seen, means the

difference between a rewarding

and illuminating trip and a

As Caro takes us time-travel-

nal Herald Tribun

frustrating tramp.

the light of the Renaissance, up side a lot of people with video to Louis XIV's punishment of cameras.

Nicolas Fouquet, for the in-the- ist sights" all over the world, of

king's-face magnificence of course, and this is why Caro's

Vaux-le-Vicomte. And thus we approach, to follow a historical

roads to choose, how much time ing, we share her sadness at how

to budget for this or that sight; much has changed for the worse

she is also helpful on where to since 1974. Still, she will not be linger, on what towns are pleas-

ant places to have a long coffee al and historical wealth of

or a picnic, and which are dull France, and has climbed to

or overcrowded or seem to have many a troglodyte church and

metamorphosed into parking remote keep to see it.

American life, a mixture of irritability at glanders are virtually all British passport- apparent ingratitude and incomprehension at the face in the mirror which sud-

denly changes while yours stays the same, We expect Americans to be our children, and our benefactors, and our perennial hosts. We don't expect them to be our guests or our replacements, and when they turn nasty all we can really do is bitch about their less attractive characteristics.

ageable and knew their place.

Peter Gill brilliantly orchestrates the best ensemble cast in town.

Having given us, in "Street of Croco-diles," one of the best and certainly most inventive theatrical evenings of the year, the Theatre de Complicité group now end it with one of the worst. On the National's Lyttelton stage, "Out of a House Walked a A lot of bitching goes on bere, adding up to a play not about the new England of the absurdist writing of Daniil Kharms

what "Crocodiles" did so triumphantly for Bruno Schulz. The problem is that while Schulz was clearly a lost talent worth rediscovering, Kharms defies all attempts to arouse any interest in us.

A talented cast of actors, dancers, musicians and mimes is therefore left floundering around in the (often literal) dark trying to make some sense out of a chaotic kind of nihilism. Only Kathryn Hunter as a corpse regularly flailing back to life seems to bave any real energy, and even that characteristically comes from beyond the

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A Lively Cast for 'Chantecler'

By Thomas Quinn Curtiss International Hevald Tribune

ARIS — Jérôme Savary's adaptation and direction of "Chantecler" at the Chaillot is closer to Walt Disney than barnyard in southern France.

Its hero, Chantecker, a rooster, is proud of his alarm-clock "cocorico" that awakens the community. He believes that his morning cry brings dawn, but he misses a sunrise to save a golden pheasant hen from hunters. His pride is restored when he is consoled that be is one of the helpers, if not the only one, who makes the sun rise.

An excellent company has been assembled. Jean-Claude Drey-fus is a memorable Chanteeler and Marc Dudicourt is perfect as Patou, the tired old dog. Evelyne Buyle as the guinea fowl, Agnès Soral as the golden pheasani hen, Maxime Lombard as the blackbird and Laurence Roussarie as the cat are precious jewels.

Robert Hossein's "La Nuit du Crime," based on a novel by Steve Passeur, has opened at the Théâtre de Paris. It would be a crime to reveal the secrets of this detective piece, but don't miss the first five minutes or you will not understand the story. In a mansion 12 characters are present and all are suspects. The rest you must see for yourself.

This year marks the tricentenary of the birth of Voltaire and several theaters are presenting shows based on his life and writings. A theater in Montmartre, La Comédie de Paris, has dramatized Voltaire's writings into witty sketches in "Voltaire



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of portraits and letters of Voltaire, a theater company is presenting "L'Opèra de la Foire Saint-Voltaire," a potpourri of Voltaire's notions superbly accompanied by music.

In "Comment ca commence?" at the Bouffes du Nord, Bernard Haller, an extraordinary solo artist, enacts Charon, who ferries the souls of the dead across the river Styx. Charon complains of the increasing traffic and, worse, finds living beings aboard. He does not know what happens to his cargo when they land on the far

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ry in college, and throughout this book she is taking the phys-Ina Caro's voyage from the Ro-man Empire to Napoleon's Parical measure of the past. is is a trip through some of the She begins in the ruins at Ormost beautiful parts of France, and not incidentally, through ange and Nîmes, and then ushquite a few places where the ers us through blood and fire,

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HEART, by Dean Koontz 12 2
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Iames Walter 11 121
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12 THE GIFT, by Danielle Steel 13 19
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Vonda N. McIntyre 8 2 13 THE CRYSTAL STAR, by Voads N. McIntyre 14 STAR TREK GENERA-TIONS, by I. M. Dillard 15 LORD OF CHAOS, by Rob-

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MAN, by Tim Allen COUPLEHOOD, by Paul 6 BARBARA BUSH: A Memoir, by Barbara Bush ______ 7 THE HOT ZONE, by Richard

tains, unfortunately, the kinds of errors in French that ought Preston
8 THE BOOK OF VIRTUES,
by William I. Bennett
9 DOLLY, by Dolly Parton
10 NICOLE BROWN SIMPSON, by Faye D. Resnick with
Mike Walker
1 CHAPS CRIME AND to be caught by editors). Caro does not seek to be exhaustive about hotels or restaurants, but 12 ALL THE TROUBLE IN THE WORLD, by P. J.

O'ROUNC 13 MIDNIGHT IN THE GAR-DEN OF GOOD AND EVIL, by John Berendi
14 STRANGE TUSTICE, by
Jane Mayer and Jill Abramson
15 THE WARREN BUFFETT
WAY, by Robert G. Hagstrom

ADVICE, HOW-TO AND MISCELLANEOUS taking no guff from unpleasant

Reiser 3 13
4 JAMES HERRIOTS CAT
5 TORIES, by James Herriot S 10
5 THE BELL CURVE, by Richard J. Hernstein and Charles

This is also a personal book,

lyrical recollection of trips to

Europe, beginning in 1974, taken by Caro and her husband,

Bob, who in another life is Lyn-

don Johnson's biographer but

in this book is a benevolent,

mostly patient and utterly reasonable traveling companion.

Caro studied medieval histo-

she tells us about the ones that have become favorites and about others that have failed her test. She approaches every new step visually — what's the view from the hotel or restaurant. what can be seen and measured and studied before it is visited. Caro is an opinionated traveler, appalled by French driving (this is a nation of tailgaters),

> restaurateurs and snotty tour guides, and refreshingly direct about what to avoid. She is quite right to warn the visitor against Versailles, which in the 1960s could be visited with the expectation of seeing



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GERMANY

CRAFTING CONSENSUS

Substantial progress on key issues is expected at Essen.

history, the European Union has displayed an unexpected ability to find consensus and to renew itself. In a time fraught with critical issues at the past's events and and marked by the need to make further advances toward a new kind of union, consensus-building has been a leitmotif of the German presidency. The EU summit on December 9-10 in Essen is expected to display this aptitude once again.

Essen is expected to pro-duce substantial progress on key issues. The deterioration of the atmosphere is perhaps the most pressing of all envi-ronmental problems. On the table in Essen is a comprehensive proposal on reducing amounts of carbon dioxide in the atmosphere by setting graduated "taxes" on excess emissions, Advanced by Germany, the tax concept builds on the ideas and the impetus of 1992's "Rio I" conference on the environment. The proposal, in turn, is to form a cornerstone of the work of "Rio II" ("The Conference on the Climate"), to be held in Berlin March 28-April 7.

Combating racism

Xenophobia is endemic throughout the world. To combat it in Europe, a sweeping initiative is up for consideration and probable approval at Essen. This antiracism initiative arose from trict has completely transjoint deliberations conducted by France and Germany.

The Baltic countries bave joined a gratifyingly long list of countries in Central and Eastern Europe commeoding themselves for member-

ship in the EU. The summit is expected to approve the strategy for dealing with expansion. "Continoing,

coordinated

· : ::

. .

work has preceded the formulating of these proposals," says Klaus Klaus Kinkel, Germany's Kiokel, Ger- foreign minister: "This neering, and

minister.

He adds: "Germany's technologies - and not work during its presidency builds on that of the Greek one which preceded it, and will furthered by the French and Spanish ones following. This continuity is no accident, but rather the product of a consensus reached by

At critical junctures in its these countries. This emphasis on constant and concerted consensus-building has ensued directly from the EU's past, from our looking tearning tessons from them."

Two steps forward Mr. Kinkel is referring to

two of Europe's most important steps forward - the "De-lors push" toward the European Single Market in the mid- and late-1980s and the formulation of "Open House Europe" over the last few years. Both of these initiatives followed the same pattern. An era of uncertainty and doubt about the EU's fundamental role - think back to all the talk about "Eurosclerosis" "Fortress Europe" - was

succeeded by a broad-based agreement on courses of ac-

Through this pattern, the idea bas understandably arisen that a sense of crisis is needed to trigger consensusbuilding," Mr. Kinkel says. The consensus that is being built during these four presidencies will dispel that no-

The summit's location provides a timely example of what consensus-building can achieve. By building a broad-based public- and private-sector coalition, and through years of patient, persistent work, the Ruhr disformed itself.

Clean, green Ruhr

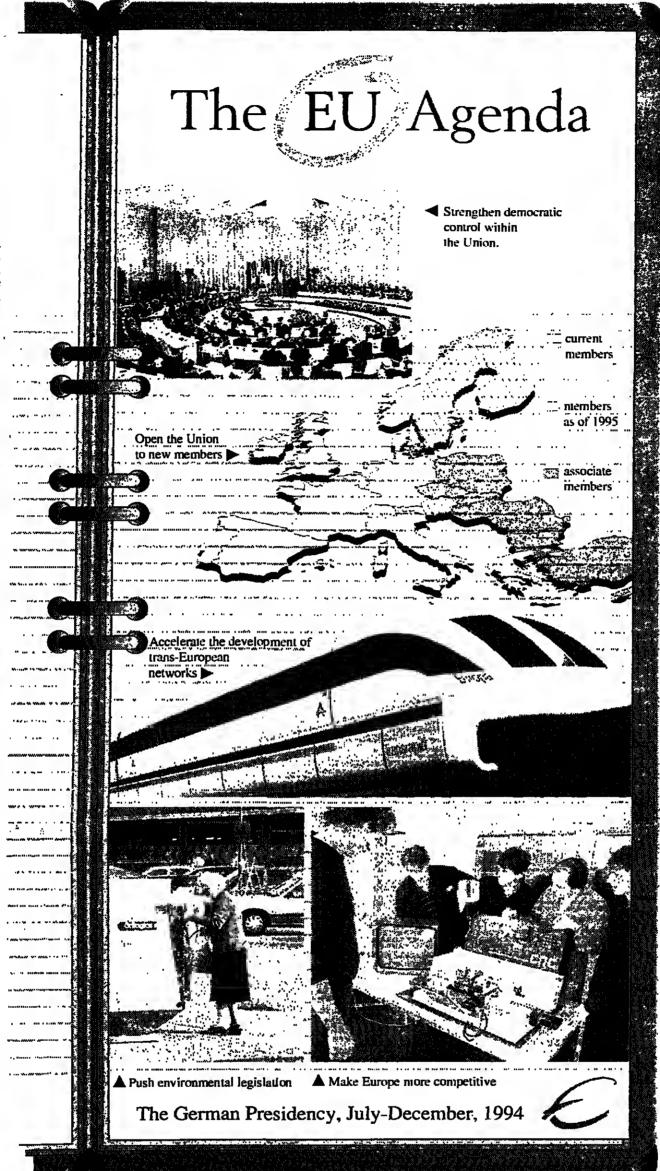
Today, the Ruhr is green (62 percept of its area consists of parks, lakes, farms and gardens), clean in terms of air and water qual-

ity, and diversified. The region's 200 billion Deutsche mark (\$127.9 billioo) economy is ceotered aroond technical and trading services, automotive and electronic engi-

many's foreign continuity is no accident." chemical and environmental

around the smoking steel mills and looming coal mines of the past. Germany's conseosus about the EU and its role in

it did not have to be built or Continued on page 14





n July I, 1994, for the first time since our country regained its unity in October 1990, Germany assumed the presidency of the Council of the European Union. The federal government is utilizing the six months of this presidency to accelerate progress toward successful completion of the individual stages leading to the political and economic union of Europe delineated in the treaty of Maastricht. The Intergovernmental Conference scheduled for 1996 will mark one such important

The unification of our country has not altered the European orientation of our policies. German unity and European unification - as Konrad Adenauer himself once said - are two sides of the same coin. One thing is certain as far as we Germans are concerned: There is no alternative to European inte-

Community has proved to be an anchor of stability for peace, freedom and economic prosperity. For Germany, the country with the most neighbors in Europe. continuation of the process of European unification is the key to its fare.

The great challenges of the future can no longer be mastered at the national level alone. In order to alleviate unemployment, safeguard European competitiveness, resolve the issue of asylum, protect the environment and combat international drugrelated crime, we in Europe must act together. These priorities have dictated the agenda of the meeting of the European Council to be held in Essen on December 9-10.

At the top of the agenda in Essen is the securing of Europe's position as an attractive industrial and business location, as well as the reduction of unemployment on the basis of the White Paper submitted by the president of the European Commission, Jacques Delors. The establishment and development of trans-European networks in the area of transport, energy and information infrastructures take on special importance in this context. These networks constitute a key precondition for Europe's future ability to contend with increasingly intense international competition.

Secondly, we must strengthen cooperation in the fields of domestic security and legal policy. In view of the growing threat that international crime, the drug Mafia and terrorism pose to our liberal democratic societies, it is essential that we make swift progress. Our accomplishments in precisely this area will be the yardstick by which the citizens of Europe measure the success of European unifica-

Establishment of a European police authority is long overdue. We want to see the Europol Convention concluded before the end of our presidency. It is equally important that we finally reach a consensus on asylum and immigration policy.

Thirdly, we will do our part to ensure that the provi-

sions of the treaty of Maastricht pertaining to the Common Foreign and Security Policy are resolutely implemented. A united Europe can only then appropriately and effectively bring its interests and values to bear on a global scale if it speaks with one voice - especially

in times of crisis. Fourthly, we must focus particular attention on drawing the young democracies in Central, Eastern and Southeastern Europe closer to the European Union. The countries of the former Warsaw Pact look to the European Union with high expectations.

We dare not turn them away as they approach us. for to do so would unleash a new wave of instability on our continent. Cracow, Prague and Budapest are great centers of European culture just like Paris, Geneva or Weimar. The idea that the western border of Poland Over the course of the past could permanently form the ropean Union is unacceptable to me.

Fifthly, we will seek to encourage greater transparency within the European Union and bring it closer to its citizens by consistently und resolutely applying the principle of subsidiarity. Centralism reflects neither the will of Europe's citizens nor does it serve their inter-

All the more important, therefore, is the message of Maastricht, namely for a Europe which is in closer touch with its citizens, a Europe in which subsidiarity and the federal system can also be experienced in everyday

Sixthly, Germany will continue to strive to strengthen democratic control within the European Union. One result of its efforts is the full involvement of the European Parliament in the preparations for the 1996 Intergovernmental Conference. Another focus of German endeavor is the intensification of cooperation between national parliaments and the European Parliament

As we travel the road to a unified Europe, we must devote ourselves to two important tasks at the same time: the deepening of integration and the enlargement of the Union. These goals are not mutually exclusive - rather, they can and must complement one another. Following the positive outcomes of the referendums in Austria, Finland and Sweden, there are no more obstacles to the enlargement of the Uoion, scheduted for the beginning of 1995.

The accession of these countries will enrich the whole of Europe - politically, economically and culturally. Hereafter as well, the European Union will continue to be open to new mem-

My vision for Europe in the 21st century is a Europe in which all the citizens of our continent can enjoy the blessings of peace, freedom, prosperity and social security. Germany's policy on Europe is oriented toward this goal. I would like to invite every citizen of Europe to work with us to make this vision materialize.

FOREIGN INVESTMENT FUELS REBUILDING

he reconstruction of Germany's new states has been one of the most closely watched, most often discussed processes in modern economic history," says Theo Waigel, Germany's minister of finance.

The key question is whether the upswing will suffice to generate broad-scale economic reconstruction. According to a recent study, that seems to be happening. As of September, the new states' economies are growing at an 9.5 percent annual rate and their industrial sectors at 25.5 percent.

The number of "active" companies forming the region's private sector is now more than 460,000. Of these, 14,240 are industrial companies privatized by the Treuhandanstalt. The agency will turn over the remaining bundred io its portfolio to its successor agencies

on December 31, 1994. For many observers, the monthly foreign investment indicators are the most important, since they depict the international business community's evaluation of the re-

construction process. Through the Treuhandanstalt, some 900 non-German companies have invested an estimated 25.4 billion. Deutsche marks (\$16.3 billion) in Germany's new states. Another 700 non-Ger-

man companies have invested 12 billion DM in the new nance minister. states' production and technical services sectors through direct and greenfield investments. Perhaps a thousand more have set up franchises or

sales offices or found local representatives in the new states. One problem with keeping track is that foreign companies are not required to register their investments anywhere in Germany, explains Bernard Veltrup, senior business development official at Germany's ministry of economics. over the next 10 years.

adding: "In any case, a current center of foreign investment interest in the new states is in the forging of joint ventures, which are especially difficult to monitor.

Despite tight corporate budgets and intensive global competition for investments, many of the world's leading companies have staked a large portion of their capital resources on the future development of Germany's new states. "Dow to buy core of East German chemical sector," ran

the mid-October headline in the world's business papers. The 2.9 billion DM investment by the U.S. Dow Chemical is to be made through its German subsidiary, Dow Deutschland, with Russia's Gazprom scheduled to join in at a later date; the acquisition was a range of chemical facilities in Saxony-Anhalt's Böhlen, Buna and Leuna.

Belgium's Cockerill Sambre has acquired a majority stake in Eisenhüttenstadt's Eko Stahl AG, with approval still pending from Brussels.

The largest foreign investment in the new states was also finalized in 1994. Made by a consortium of France's Elf Aquitaine SA, Germany's Thyssen Handelsunion and Russia's Rosneft, the deal centers around the construction of a 5 billion DM petroleum refinery in Leuna, Saxony Anhalt. These second-generation purchasers have allocated two to

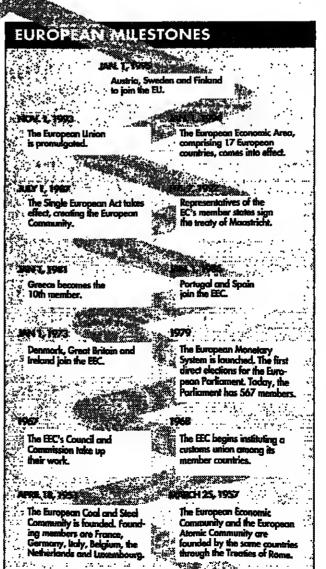
charges - about the same time it has taken their first-generation counterparts to reshape their new companies. Two years ago, Kvaerner, the Norwegian-based energy processing and shipbuilding giant, acquired the Warnow shipyards, located in Warnemunde (the port of Rostock), from the Treuhandanstalt. Now modernized, Warnow's fa-

cilities are already turning out ships; production at its new

three years for the revamping and relaunching of their new

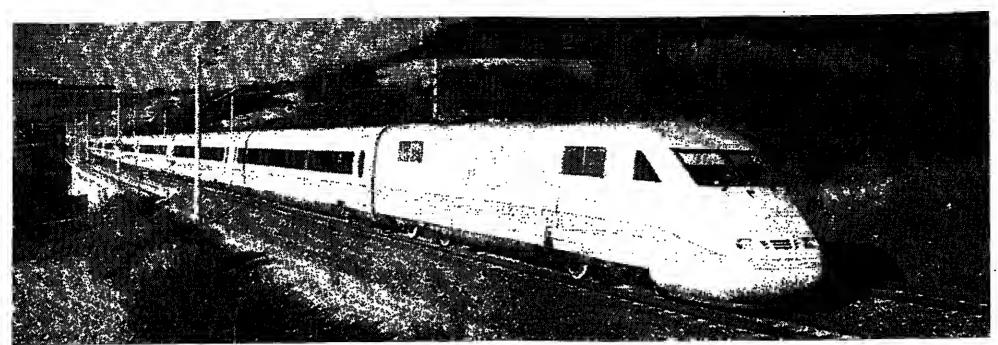
yards is set to begin early next year.

A year ago, MIBRAG (Mitteldeutsche Braunkohlengesellschaft mbH) became Western Europe's first major energy producer to go into "foreign" hands. MIBRAG, which mines and processes lignite, also operates three industrial power plants. MIBRAG's new owners, an Anglo-American consortium, plan to invest 1.3 billion DM in the company





Theo Walgel, Germany's fi-



CHIPS: OUT OF RED

The tide has turned for microelectronics companies.

Diemens' 2.7 billion Germany's microelectronics Deutsche mark (\$1.7 billion) investment in a microelectronics facility in north Dresden is the most prominent sign of microelectronics growth. The facility will start production in late 1995; the ultimate product will be 256-megabit chips.

"Until a few years ago, computers accounted for 90 percent of all chip use. With computers becoming a mass-market item, chips were being commoditized bad news for Europe's highend producers," says Jürgen Knorr, head of Siemens' semiconductor division.

"Then came the telecommunications boom and the computerizing of production operations. These areas have a great and growing need for ASICs [application specific integrated circuits] and other high-end chips, plus related integration and systems building services – areas in which we in Europe had been working for years," European adds Mr. Knorr. In 1993, program.

mania and Bulgaria).

Increasing access to the market

the CIS region showed sharp rises.

environmental and economic costs.

countries over the 1990-1995 period.

of Africa's total economic output.

to be held in Malawi in January.

Role extends beyond Europe

EU OUTREACH

No part of the world is foreign to the EU.

L he European Union conducts one of the world's most ac-

tive foreign policies, judging by the number of negotiations conducted with other regions.

cooperation" work in 1969. In 1987, the Single European

Act upgraded this activity to the "implementation of the

Nine countries now have various forms of associate mem-

bership in the EU, six of them from Central and Eastern Eu-

rope (Poland, Hungary, the Czech Republic, Slovakia, Ro-

Both the EU and these associates are implementing complex

schedules to progressively dismantle tariffs, quotas and oth-

er barriers to trade. Now moving into associate status are the three Baltic countries, each of which already has an extensive "free-trade agreement" with the Union. After prolonged

negotiations, several CIS countries are now finalizing "part-nership" agreements with the EU. These negotiations have

facilitated expansion of trade and other business relation-

ships. In 1993, both the EU's exports to and imports from

Through the PHARE (originally, Poland-Hungary Assis-

tance on Economica Reconstruction; it now applies to all of

Central and Eastern Europe) and TACIS (Technical Assistance to the Commonwealth of Independent States) pro-

grams alone, the EU provided this region with 1.5 billion Ecus (\$1.2 billion) in 1993. Current plans are for PHARE to

Dwarfing that figure are the amounts provided by individ-

ual countries. Germany, for instance, has supplied over 110

billion Deutsche marks (\$70.9 billion). This figure includes

bank sureties, export guarantees, moneys granted to build bornes for returning soldiers and the country's assumption of

The EU has long been the leading market for African,

Caribbean and Pacific (ACP) countries, thanks to the series

of Lomé agreements concluded between the EU and these

countries. In force until the end of the decade, Lomé IV pro-

vides unrestricted access to the EU's market for 99.5 percent of all ACP products. The EU also funds a large-scale export

revenue stabilization agreement for the ACP countries. All told, the EU has allocated 14 billion Ecus to support ACP

ASEAN (Association of South East Asian Nations) is one

Another such agreement and another such story may be in the making. Impelled by the recent accession of the Republic

of South Africa to the Southern African Development Com-

munity (SADC), the southern African organization is now

busy restructuring the ties among its 11 member countries, whose combined population of 130 million accounts for half

the SADC countries' imports come from the EU, and 30 per-

cent of its exports go to the EU, which also supplied 5 billion

Ecus over a 17-year period for the development of SADC's

member countries and of the organization itself. The EU's member countries also provided generous amounts of sup-

port on their own, with Germany giving some 7 billion Deutsche marks (\$4.5 billion) during a recent period.

A full-fledged accord between the two organizations is an-

ticipated. At an early September meeting in Berlin, minister-

ial-level delegations from the EU and from SADC set up a

high-ranking work group. Its job: to formulate individual.

detailed proposals on a new relationship. Its first meeting is

of the EU's oldest and most well-developed counterparts.

Not surprisingly, it was with ASEAN that the Europe concluded its first full-fledged trade and economic agreement 14 years ago. Since then, the volume of trade between the two

regions has quadrupled, to 49 billion Ecus in 1993.

be allocated 7 billion Ecus over the next five years.

community's common foreign and security policies."

The former European Community launched its "political

Intense negotiations for admission to the EU continue:

producers recorded a 26 percent rate of turnover growth. This year looks even better.

Pacesetter Siemens' semiconductors division recorded a 40 percent rise in turnover and a return to profitability in fiscal year 1993-94 (to September 30). Temic, Bosch and the country's other leading microelectronics producers report similar results.

Two years ago, the industry was seen as a dying relic of Europe's failed industrial policies. The situation today is very different. Microelectronics plants are being built or expanded in Bavaria, Baden-Württemberg, Thuringia and Brandenburg. "I think it would be fair to call it the European chipmakers' great break-out from the computer ghetto," says Guy Dumas, vice chairman of the board of JESS1 (Joint Electronic Submicron Silicon Initiative), the pan-European microelectronic

GERMAN INDUSTRY MOST SUCCESSFUL IN MOST COMPETITIVE SECTORS

High-tech circuits: for transporting people (top, the inter-City Express) and information (above, wafer fabrication).

Orders for Germany's industrial products are up 10 percent this year. Another special accomplishment.

and largest on a per capita basis fot of hard work. among the world's major nations. Its trade surplus came to 48 billion. International supply networks
Deutsche marks (\$30.9 billion). ToThese national successes are being
day, a decade later, Germany is still achieved by a maximum use of in-

and largest on a per capita basis. this year, according to Germany's association of large-scale and wholesale traders. The country's overall balance of payments will probably be somewhat in the red.

A special accomplishment Aspecial accomplishment because the level of competition and the number of very capable competitors have dramanically increased over the last flecade, says Klaus Briddner, president of Manuelmann Hittentechnik. It is a special accomplishment because the Capabase beautopass. cause the Germans have been most seccessful in those areas and sectors where the competition and competitors are smoolest and in which we were supposed to be weakening.

In 1993. Asia registered an in-

pressive 10 percent rate of growth. German exports to Asia outpaced that figure, rising 14 percent, with a phenomenal 68 percent rise in exports to China. According to Deutsche Industrie und Handelstag. Germany's federation of industry, the Asia-Pacific region now ge-

counts for 10.8 percent of Ges-many's exports, a bit less than don-life its share a decade ago. Customers in Asia, North and South America and the world's other high-growth markets are porchas-ing such big-ticket items as steel milis, power plants and the manu-facturing facilities from German manufacturers. For the first three quarters of 1994, orders for German capital goods from abroad are up 11: percent, 40 percent of these orders are from the Asia-Pacific region, German exports as a whole are run-ring 8 percent higher, a bit better than the average global trade growth

In 1984, Germany was the second- of 7 percent. Behind these rosy sta- many's domestic manufacturing largest exporter in absolute terms tistics are some hard realities and a sector has been faring well in this

the world's second-largest exporter ternational supply networks. The and largest on a per capita basis. age of purely local or national pro-

. Accounting for 11.4 percent of the . duction is over," says Mr. Brückner. world's trade. Germany's trade sur- Today, Germany's capital goods plus will amount to 74.5 billion DM producers purchase everything from Today, Germany's capital goods raw materials to software engineering scryices all over the world; always with the goal of maximizing

the cost quality relationship.

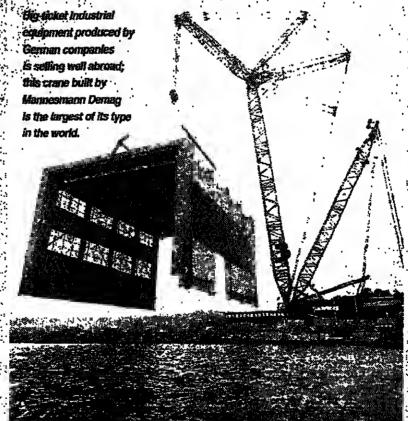
Due to such practices, the country

is also the world's second-largest importer, set to purchase 604 billion DM, in goods abroad this year. As the latest statistics show, Ger-

era of internationalization, Profiting from increasing non-German purchases of such items as microelectronic components, industrial production is now set to record a turnaround of 1.5 percent growth in 1994, propelling the economy as a whole to a 2.8 percent rate of growth. Orders for industrial products - a key early indicator - are up a strong 10 percent.

U.S. companies satisfied

According to a recent poll conducted by the American Chamber of Commerce in Germany, 92 percent of all American companies operating in Germany would repeat their declsion to invest.



ROAD, RAIL AND INFO SUPERHIGHWAYS

The EU's fourth "framework" allocates 25 billion Deutsche marks to R&D in the EU in 1995-1998.

possible "topping up" of 1.4 billion DM is to be Market ties are already well developed. Forty percent of decided on by the European Council and the European Parliament in 1996. Of this funding, 27.5 percent will be devoted to ICT (information and communication technologies) and specifically to proposed "information high-

ways. One key result of these and past allocations and of Six-year timetable Germany's involvement in The European Union curent-

pan-European research pro- ly has 58,000 kilometers of jects is the transformation of roads, 23,000 kilometers of Bonn into a major European research center through the kilometers of navigable wafounding of CAESAR (Center of Advanced European Studies and Research) in the city. These institutes will concentrate on setting up interfaces among physics, chemistry and biology.

high-speed rail track, 12.000 terways, 250 airports and some 400 billion Ecus budgeted for the upgrading of a large portion of each of these transport infrastructures, as well as those of the new member countries and of adjoining regions. This figure is to be spent within the next 15 years. The EU up to 50 percent by 1997.

has deemed 220 billion Ecus worth of projects as "urgent" and set a six-year timetable for their completion. Eleven projects have been set for immediate realization, including five express rail lines.

Thanks to these expenditures, travel times on such important routes as London-Paris-Cologne and Frankfurt-Milan will be trimmed

'ICE TRAIN' SPARKS INDUSTRY REVIVAL

The ICE leads the way to export growth.

send people into future shock: savings of 25 minutes between Hannover and Munich, 39 minutes between Magdeburg and Berlin. They have, however, sufficed to revitalize an entire means of transportation. The line dividing slow and inconvenient from quick and attractive is a fine but very important one. For many people, Germany's train system crossed that line in June 1991, when the "Inter-City Express" (ICE) was put into operation. Initially serving 11 major German cities, the ICE was an instant hit, thanks to its 250 kilometer-

an-hour top speeds and its

sleek white design.

Service in new states Use of the ICE has grown 56 percent over the last two years, nearly singlehandedly reversing the decline in rail passenger totals. Part of this growth has been due to the linking of a further 16 cities into the ICE hourly service grid. Of these cities, five are in Germany's new states. Today, Magdeburg is served by 90 inter-regional express trains (ICE, IC, EC class) every day. Before German unification, that number was, of course, zero.

To upgrade the new states' woefully inadequate track to IC/ICE levels, some 24.5 billion Deutsche marks (\$15.7 billion) have been invested in their rail network, with some 3,000 kilometers of track already restored, built or extended.

This has been money well invested, according to Mu-nich's IFO (Institut für Wirtschaftsforschung) economic forecast unit; Passenger use in the new states is up 28 percent in 1994.

This popularity extends throughout Germany. Situated at the crossingroads of two major rail lines, Han-nover does a "gold rush"

hey are not figures to business in ICE trains. Up to four arrive and leave every 15 minutes during rush hour,

Trends such as these have led Deutsche Bahn AG, the country's federal rail com-pany, to make "the single largest order in rail history." in the words of Munich's Süddeutsche Zeitung. The 5.5 billion DM order, a mix of outright purchases and options, includes an individual one for 50 ICE units. Thirteen will be used to extend ICE services to the Netherlands and France.

Prime beneficiaries of the ICE-led rail revival are the country's 53 rolling stock manufacturers. In 1993. their sales amounted to 11.84 billion DM, of which 40 percent went to customers abroad, specifically to those in America and Asia. The Germans hold just under one-third of the entire world rail market, according to the German technology weekly VDI Nachrichten.

In mid-1994, while the ICE was being showcased in trial runs in the U.S., Siemens was booking a l billion DM order, along with General Motors, for 350 advanced locomotives from an American customer.

In Malaysia, AEG secured a 735 million DM order from Kuala Lumpur's mass transit system. And the Germans made a key breakthrough into Japan's market." booking an order to supply locomotive electronics to a local producer.

With other large-scale orders in the works, the German rail industry would seem to be facing a promising future - especially now that its flagship product finally has that a memorable, thus marketable, nickname. Seeing the ICE streaking its snowy white way down America's tracks, local bigcity kids came up with an obvious but good cognomen for it: "the ice train.

ENERGIZING THE ECONOMY

Environment-friendly programs can boost growth.

espite evidence to the contrary, many people still identify cleaner air and water with an automatic loss of GDP

growth, industrial base or personal mobility. During Germany's unparalleled, decade-long economic upswing - which led to a cumulative growth of 70 percent in GDP - declines in the levels of sulfur dioxide, dust, carbon monoxide, energy use and the contamination of all major West German waterways amounted to between 15 percent and 75 percent, depending on the area.

During this period, Germany's public and private sectors steadily increased their investments in environmental protection. Today, Germany allocates 1.7 percent of its GDP to environmental protection every year, ranking it second in the world in such expenditures, behind Denmark and just in front of the United States.

Manufacturing leads the way

This emphasis on environmental protection has been especially strong in the manufacturing sector. According to Germany's Environmental Protection Agency, the country's manufacturers have invested 80 billion Deutsche marks (\$51.6 billion) in environmental protection facilities and equipment over the last 20 years. The manufacturers allocate more than 5.1 percent of operating output to environmental

protection, making them the world's leaders in this regard. One of the beneficiaries of this investment has been the country's environmental technologies sector, boosting it to an increase in output - and thus producing further economic growth and job creation for the country as a whole.

In 1993, the 58 billion DM in goods and services turned over by Germany's environmental sector ranked it number one worldwide, according to a study by a German consulting group. The figure represented 20.5 percent of the world market and translated into a rise of 20 percent over 1990.
Furthermore, the country earned some 11.3 billion DM in

1993 through straight exports of environmental-protection systems, equipment and services.

A mastery of environmental technologies has given Germany's capital-goods producers a major edge in such highgrowth markets as China, Southeast Asia and Japan. "Our clean-firing technologies were definitely a factor convincing the Chinese to purchase equipment from us," says Heyo Schmiedeknecht, chairman of the board of Oberhausen's Deutsche Babcock AG, now becoming a major supplier of facilities for China's power-generating sector.

As the Environmental Protection Agency points out in the 1993 installment of its annual audit on the country's environment, sharp reductions in the levels of many classic pollutants have been achieved. Other pollutants are proving iniractable, however, and many substances have only now been identified as posing a danger to health and habitation. Most importantly, dealing with pollutants requires coordi-

The implementing of initiatives at this level is precisely the idea behind the staging of the Conference on the Climate, to be held in Berlin March 28 -April 7, 1995 by the

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احكنا من الدعل

nated transnational action.

states that have signed the Convention on the Climate.

M

مكذا من الاعل

Bitterfeld, where a wide-scale cleanup has dramatically improved air and water quality.

NEIGHBORS SHARE COMMON CAUSES

Business parks, trade centers and aspirations.

Slubice, you are either a person with an encyclopedic knowledge of European geograpby or a resident of Aachen, Saarbrücken, Freiburg or Frankfurt an der Oder, respectively. As a resident, you have not only heard of these cities, but you also probably shop, work or even live in one of them.

"Transnational areas" are those whose "non-local" transactions exceed local transactions. Thanks to the growing volumes of twoway traffic across their borders, these four pairs of

towns are now transnational. For the first three pairs, the fact that residents are

Forbach, Vogelsheim or der is a product of the European Union.

For Frankfurt an der Oder, the East German state of Braodenburg and Slubice (Polaod), the free flow of people, goods and services is a direct result of the end of the Cold War. The fact that there are so

many jobs to work at and so many goods to exchange is the result of the formation of areas like Saar-Lor-Lux, a Euroregion in which states and provinces from four nations work together on everything from harmonizing corporate accounting methods and environmental regulations to promoting the teaching of each others' lanfree to live, shop and work guages to technical staff.

Engineers are rebuilding business bases and restoring the environmental balance. here is nothing irre-versible or inexorable about ters of waterways are being ony Anhalt) was being rou-restored to their preindustrial tinely and inaccurately la-

RECOVERY AND DISCOVERY

industrial pollution or blight. The truth of this heartening maxim has been amply demonstrated in Germany's Ruhr district. It is being shown once more in the Bitterfeld-Wolfen district in eastern Germany and in other once-blighted areas of Germany's new states.
One of the world's major

redevelopment efforts is now entering its final phase. The Emscher district - home to 2 million people and part of the Ruhr agglomeration was once a "wasteland of derelici industrial facilities, discarded equipment, despoiled landscape, all traversed by open ditches transporting sewage," reports Merian magazine. Today, some 350 kilome-

A cause of overall growth in prosperity

GDP per capita

Exports per capita

German economic growth

35000

30000

25000

20000

15000

10000

For sheer imagination and

extent of endeavor, Bran-

denburg and Poland may be

the leaders of the pack. For

their border region, the two countries have created an in-

ternational park in the Oder

wetlands and embarked

upon the building of a European University, a World Trade Center and a business

development center, in addi-

tion to setting up a wide

range of exchanges of tech-

nical staff, students, teachers

and folklore groups.

state. The Emscher district has added on 320 square kilometers of future parks all former industrial sites. Old industrial structures, train stations and coal-mining facilities have been turned into technology centers, offices and commercial parks. Residential neighbor-hoods have been refur-bished, and new malls and commercial centers have been built in the Emscher district's 17 center cities.

The state-owned IBA (Internationale Bauaustellung) Emscher Park, which started its work in 1988, has been instrumental in these efforts. To date, the IBA's work has cost 2.5 billion Deutsche marks (\$1.6 billion), onethird of which has been in the form of private-sector investment. A significant portion of the rest has been provided by the EU's various regional restructuring funds.

Greening of the region The progress in Emscher is only one part of the greening of the Ruhr district, home to 5.4 million people and Europe's largest industrial me-tropolis. Today, 62 percent of the Ruhr is green, wet or fertile. The region's namesake, the Ruhr river, is a venue for swimming, sailing and sightseeing. Its water quality is one of the bighest

among Europe's rivers. Four years ago, Bitterfeld (located in southeastern Sax-

After nearly five decades of very close relations, it is not surprising flat there are so many organizations promuning Carman-U.S. ries.

In the business arena, there is the Garman-American Chamber of Compares with sever offices in the United States of Commerce in Germany, has its main office in Frankfurt and six other offices in the country.

in the country

GERMANY AND THE U.S

beled "the most polluted place in the world." There were (and are), unfortunately, hundreds of other places involuntarily vying for this dubious distinction. Of equal concern to local inhabitants was the source of this pollution, the local chemical industry, which was also the region's largest employer. Financially and ecologically, Bitterfeld seemed to have no future.

Four years after unification, Bitterfeld has 180 new companies that have invested more than 2 billion DM in state-of-the-art production facilities and created 6,000 Jobs. The largest investor is Bayer AG, with 600 million DM in investments and several large-scale production

A wide-scale cleanup of residual pollution and a redevelopment and renaturing of much of the region's expanses have made such investment possible. Half of this 500 square kilometer region is now farmland, and a third has been incorporated into nature preserve schemes.

Bitterfeld's air quality has improved radically, with emission levels at 8 percent of pre-1990 levels, according to local authorities. Four high-pressure biological reactors capable of purifying 77 million liters of sewage a day have resulted in cleaner streams and lakes.



Toward a common European currency.

Four-Square FINANCIAL SECTOR

New technologies help get new investors and markets.

Jermany's financial sector has always commanded respect for its size and solvency, but not for its sophistication. In particular, the country's private investors are always being praised for their high rates of savings and criticized for their low willingness to innovate and

diversify.
Until a few years ago.
Germany's non-real-estate private wealth, which now amounts to 4 trillion Deutsche marks (\$2.5 trillion), was invested mainly in life insurance, annuities and, most notably, savings

Germany's banks were mainly occupied with administering this wealth and in making well-secured loans to the country's public-sector authorities and blue-chip companies.

'Closed shops' opens

The country's eight stocks and securities exchanges seemed to be "sideshows and closed shops," as an article appearing in an Ameri-can financial journal in the late 1980s caustically put it, adding: "The country's fu-tures markets are in London and its mutual funds are run out of Luxembourg."

Much has changed since then. Germany's total stock and securities turnover more than tripled over the past six vears. Accounting for 74 percent of that by itself, the Frankfurt Stock Exchange bas consolidated its position as one of the world's five

largest. Founded in 1990, the Deutsche Terminbörse, the country's futures exchange. bas more than kept pace with its "elder sibling." The total number of futures contracts processed on the DTB rose from 3.77 million in 1991 to 16.14 million in

Bundesaufsichtsamt für den Wertpapierhandel will start operations. One primary responsibility of this "German SEC" will be enforcing the country's recently enacted, tough-minded insider-trading law.
This growth in and matur-

ing of Germany's financial sector has been "facilitated by recently instituted electronic linkages and a growing eclecticism on the part of private investors," points out Wemer Schmidt, chairman of the board at Stuttgart's Südwestdeutsche Landesbank.

Instituted in 1991, IBIS (Integriertes Börsenhandelsund Informations-System. or integrated Stock Exchange Trading and Infor-mation Systems, BOSS (Börsen-Order-Service Sys-tem) and their ilk have progressively "linked all parts of Germany into a huge electronic trading and order-processing floor," says Mr. Schmidt. "They have greatly improved access to information and to financial products."

Investors take advantage Investors, both institutional and private, have rushed to take advantage of the single European market's new openness. Over the last five years, some 360 billion DM bas been invested in the 1,500 mutual funds now being offered in Germany. There are now some 15.3 million private holdings of shares in Germany, twice the 1983 figure.

Many of these enterprising private investors are placing their orders via the German financial sector's latest wrinkle: "virtual bro-kers," discount houses operating only via telecommunicatioo and on-line links. The country's first virtual stock exchange is expected to go On January 1, 1995, the on-line in Leipzig next year.

FORMER MILITARY FACILITIES: New Uses, Users and Money

Conversion means turning problems and potential into plowshares and pluses.

The military presence in Germany is shrinking. Since 1990 and the eod of the Cold War, all 340.000 Soviet and some bad been a major employer. For communities in Eastern Germany, already stretched and straitened by their own redevelopment 272,600 Allied soldiers have departed from Germany, leaving behind 132,300 Allies, of which a bit more than half are Americans. Some 10,000 members of East Germany's National Volksarmee, once 170,000 strong, were integrated into West Germany's Bundeswehr, which once totaled some 495,000; the new combined force now comprises only 370,000 troops.

Also left behind were a number of sites. about 5,600 square kilometers of which are in the oew states. The "conversion" sites include a wide range of facilities: resorts on Bavaria's Chiemsee lake; choice inner-city apartment complexes and villas in Munich, Frankfurt and Dresden; remote weaponsproducing factories in Brandenburg; huge maneuver areas in Saxony; and complete, well-equipped airports, hospitals and

telecommunications facilities.

"Many of these well-equipped facilities lacked only three things," says Walter Strutz, head of the conversion department at the Rhineland-Palatinate's ministry for economic affairs: "A new use, a new user, and the money to find both."

Military had been major employer
For a wide range of communities in Western
Germany, including Kaiserlautern and
Birkenfeld in the Rhineland-Palatinate and Lahr in Baden-Württemberg, the departure of the soldiers posed a special headache. Their non-German military communities

processes, conversion was just one more item to add to a long list of challenges.

Since 1990, quite a few of these headaches and challenges have been converted into productive assets. Often transformed along with them have been the agencies, compa-oies, communities and finance houses charged with carrying out the conversion

Germany's federal government has successfully entered the real estate business on a large scale.

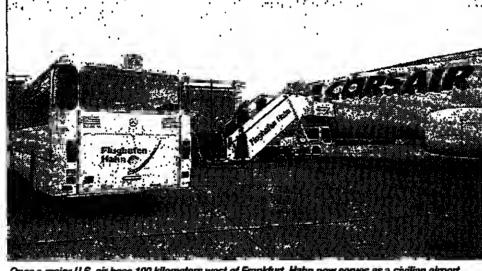
According to Jürgen Echternach, former secretary of state at Bonn's Ministry of Finance, the federal government has realized some 3.68 billion Deutsche marks (\$2.4 billion) from the sale of 4,800 sites. Takers have been largely state and local governments, nearly all of which have received their new properties at "cut-rate" prices.

An even lower price – free of charge –
was levied for the 162,300 hectares of prop-

erty in Germany's new states returned to their pre-Communist-regime owners. Some 122,000 apartments and living units

have been transferred to local communities, allowing them to partially convert housing shortages into housing adequacies and to tap a new source of rental and sales income.

New local parks are one benefit Not all conversion benefits can be expressed in marks and pfennigs. Areas just west of Berlin and in Eastern Germany's share of



Once a major U.S. air base 100 kllometers west of Frankfurt. Hahn now serves as a civilian airport.

the Harz mountains have been converted into local and national parks respectively, much to the delight of residents and tourists. One of the most striking aspects of con-

version has taken place on the individual corporate level. A wide range of local and international "defense industry" companies have profitably converted themselves into munitions and weapons recyclers.

Recycling munitions
Buck-Werke GmbH, for example, used to produce mainly fog grenades and infrared targets for Western Germany's military. Buck-Werke is now also the proud proprietor of a fertilizer-producing facility in Pinnow, Brandenburg.

The facility's raw material is Soviet Army rocket fuel. In a nice twist, the Bucks have taken the profits earned from recycling mu-nitions and have invested them in the reequipping of their new facility, which now also manufactures prefabricated living units for soldiers relocated from Eastern Germany to Russia.

"The first step to solving the conversion problem at a particular site is converting its potential assets into practical ones," says Mr. Strutz, who is also a member of the supervisory board at Hahn. Once a major U.S. air base 100 kilometers west of Frankfurt, Hahn now serves as a civilian airport. It is used by a diverse array of charter operators flying vacationers to the Mediterranean, and by express freight services sending documents around the world.

In a conversion first, a public-private partnership is now busy developing Hahn into a multiplex featuring six different categories of structures and users. These are to range from air-transport companies to institutions of further education.

The German contingent of Eurocorps was part of the traditional Bastille Day review in Paris this year.

IN DEFENSE OF EUROPE

Eurocorps, the European Union organization charged with creating a European-level defense and humanitarian aid capability, has not been receiving the attention it deserves.

That is surprising, since Eurocorps "provides Europe's countries with a way of cogently, coherently responding to the ever-recurring cycle of conflict and crisis in many parts of the world," says Volker Rühe, Germany's minister of defense. "This idea, while not being accorded the blaze of publicity received by other EU organizations. has been garnering something much more important and lasting: a wide measure of practical support," he adds.

Having perceived the need for and capacity of Eurocorps, Belgium, Luxembourg and Spain have also joined the program.

"Role models of organizations capable of meshing and furthering national interests and international imperatives are highly useful in today's Europe," adds Mr. Rühe. "Eurocorps has accomplished this meshing."

Eurocorps began as a letter jointly written by German Chancellor Helmut Kohl and French President François Mitterrand on October 14, 1991 to the chairman of the European Parliament. The letter announced the two countries' intention of intensifying their working relationships in the area of collective security by developing a common mili-tary corps, which other EU member coun-tries would be welcome to join.

On July 1, 1992, Eurocorps' planning command began its work. In October 1993, General Helmut Willmann became its first commander. The development phase of Eurocorps will be concluded in October 1995,

at which time it will have 50,000 soldiers.

"Although still in its early stages, Eurocorps has already fulfilled one important part of its mission," Mr. Rühe says. "It has shown that the resilient and flexible working arrangements among NATO, EU and other European defense organizations are capable of extension and expansion."

Close Ties to the East

There are now eight "Euroregions" in Germany's eastern

states and its neighbors.

Pomerania: the German state of Meddenburg-Western Pomerania and northwestern Poland.

 Spree-Neisse-Bobr: the German state of Brandenburg and western Poland. Middle Oder/Viadrina: the German state of Brandenburg

and western Poland.

 Elbe/Labe: the German state of Saxony and the north-western Czech Republic. Egrengsis: the German state of Saxony and the western

Czech Republic. Bayerischer Wald/Bohernian Forest: The German state of Bayaria, parts of the western Czech Republic and northwestern Austria.

German investments in Poland. Hungary, Slovakia and the Czech Republic (in millions of Deutsche marks)

ETEB INDE

MOUNTETS



The internationalizing of the business community in Germany has facilitated the acceptance of the international baccalaureate

EDUCATIONAL SYSTEM CONSIDERED AMONG BEST

Germany's education system is evolving to prepare students for new technologies and rapidly changing markets.

An ever-increasing tide of politicians, businesspeople and educators to a number of other countries have been coming to Germany to learn how its educational system produces such highly qualified people. At the same time, Germany's system has thoroughly remodeled itself based on what it has learned from other countries.

Two things have not changed: The unparalleled amount of resources Germany commits to training and maintaining its human capital, and the high standards of education and qualifications resulting from this commitment.

According to the federal ministry of education. Germany spent some 300 billion Deutsche marks (\$191.9) billion) on all forms of education in 1993. One-third of that, or 100 billion DM, went for vocational training and further occupational educa-tion, an increase of 20 percent over

A world-best 78 percent of all adults in Germany have earned occupational or professional certificates or post-secondary degrees, according to the latest installment of the study conducted annually by a German federal-state commission.

Upgrading skills

These qualifications are continually being upgraded: Some 1.87 million working Germans attended nearly 100,000 skills-upgrading courses in 1993. Fully 95 percent of the country's companies regularly provide their work forces with further occupational training.

Powered by annual double-digit increases in the number of non-Ger-

man companies based or represented in the country, there has been a proliferation in the number of international schools, with the newest ones recently set up in Leipzig and Potsdam. This internationalizing of the country's business community has helped cause the increasing acceptance of the international baccalaureate, or international high-school diploma, which is now recognized by local authorities as a full-fledged equivalent to Germany's vaunted

Abitur. Non-German students transferring to the country can attend a wide range of secondary schools offering the IB. This "passport to international studies" is also being offered by German schools to their internationally minded students.

This internationalization is not confined to the high school level. The University of Saarbrücken's Europe Institute offers post-graduate master's degrees in "business ad-ministration Europe" and "economics Europe" in a program partially sponsored by the EU.

A further product of this internationalization is "the growing awareness of the virtues of the brevity and practical-mindedness of the Anglo-Saxon professional education system, and an ever-greater number of institutions in Germany adapting them," says Horst Harnischfeger, general secretary of Munich's Goethe Insutute.

Germany now has 31 Berufsakademien, university-level schools providing students with a full-scale, 'hands-on" professional education within the relatively short time of six to eight semesters, according to the

German federal ministry of education. It also has 62 private universities, attended by 35,000 students, including the Europeao Business School Schloss Reichartshausen, Private University Witten/Herdecke, the recently founded Hoch-schule für Bankwirtschaft (school of bank-ing) in Frankfurt. These universities and university-level institutes are highly respected for the fast pace and excellence of their education. As of 1993, Germany had a total of 315 universities attended by 1.8 million students.

Academic spillover

Perhaps the most important change has been in Germany's universities. and specifically their relationship to exploiting the fruits of their learning and research," says Mr. Harnischfeger, adding: "In this regard, America, and specifically Boston/Cambridge, has been the standard model of how an academic community's results can 'spill over' into the business community. In Germany, the 'spill' has become a carefully cultivated flow, with innovation and enterprise circulating through the entire university community and beyond."

Münster, Frankfurt, Bremen and Germany's other university towns spread interest in the German lanfeature a wellspring of innovation (the university and associated and independent research centers) creating and teeding spin-off companies The teaching of German is itself bewith a never-ending flow of new technologies and new products.

The number of individual links in universities, five major research institutes, seven technology-transfer agencies, a "technology factory" that has launched 70 high-tech students on their business careers and Europe's highest percentage of researchers and developers per thousand people employed.

Qualified to handle change

At the center of Germany's educational remodeling has been the ongoing transformation of the country's vaunted dual vocational education system.

The goal remains the same, but there is a new corollary: "Two interlinked parts and a single objective: to produce a work force not only highly qualified, but highly qualified to handle change," as Mr. Har-nischfeger describes it.

To achieve that aim, all of the "C" (CNC, CIM and CAD/CAM) technologies have become the standard fare of the classroom component of the dual education system. In its other half, the factory floor for office area), vocational trainees are starting their occupational careers operating in job groups and working under "lean." "just-in-time" and all the other modern conditions.

Paralleling the interest in Germany's educational system is wideguage, which is now the language of choice for doing business in many parts of central and eastern Europe. coming more international. One example of this is the language-teaching trade show Expolangues, to be this flow is considerable. In Karl- held in Paris Jan. 27-Feb. 1, 1995; sruhe, for instance, there are seven the theme of this year's show is Ger-

TELECOMMUNICATIONS SECTOR FILLED WITH NEW PLAYERS

German consumers are enthusiastic about mobile telephones.

July 1992.

scene has involved follow-

ing a neck-aod-neck race.

The starting gun went off in

DI network, owned by

Deutsche Telekom sub-

sidiary DeTeMobil, and D2,

belonging to Mannesmann Mobilfunk GmbH. The lead

has passed back and forth,

but the winner is already

known: mobile telephony.

were 2.3 million mobile tele-

phone customers in Ger-

many, with a further 2 mil-

lion forecast to join up over

the next two years.

The E mobile telephone

network went into service in

mid-May 1994, initially in

Berlin. E-Plus Mobilfunk

GmbH, to give its full came,

is owned by a Veba and

Thyssen-led consortium.

As of October 1993, there

The competitors are the

Termany's telecommunications sector used to be easy to follow. The sector bad one telecom company -Deutsche Telekom – and one major kind of service: standard, point to point, with everything solid and nothing spectacular. Deutsche Telekom also offered a variety of other services, includ-

ing the "C" mobile network.
With the unification of Germany and the spillover of the world's mobile telephone boom into the country, everything grew more complicated.

Keeping track of Germany's new states has involved monitoring two key numbers: total connections installed in the region - now just over 5 million - and years left before the new states' telephone services will be at West German levels – now predicted to be

In another development, GfD (Gesellschaft für Datenfunk], a consortium made up of blue-chip industrial companies, banks and utilities, was awarded a license to set up a natioowide data communications network. This is expected to be upgraded to a standard telecommuoications network in 1998, when the EU's liberalization of the

> Joint venture with France Deutsche Telekom, in turn, has been anything but idle. It has been going international, founding Eunetcom with France Telecom. This huge sized corporate customers, in sales abroad in 1994.

Keeping track of Ger- whose communications sysmany's mobile telephone tems will be managed by the new company. Euneicom has signed up IBM, Dun & Bradstreet and other major customers. The two national telecoms companies have also entered into a partnership with America's Sprint.

Such competing telecoms operators as BT and AT&T have been entering Deutsche Telekom's home market and have secured a number of important corporate customers. More bothersome for Deutsche Telekom, however, has been the proliferation in Germany of call-back services based in the United States.

Prepare for privatization To handle these and other challenges, Deutsche Telekom is preparing itself for privatization. In what presumably will be the largest such transaction of all time. Deutsche Telekom will be constituted as a joint stock company and listed on world exchanges in 1996. Estimated worth of the company's first tranche of stock is 15 billion to 18 billioo

All told, Germany's market for telecommunications equipment and services is forecast to total 78.2 billion DM in 1994, up 3 billion DM over 1993. As a product of the boom, domestic producers are recording all-time records in terms of units sold. Thanks to a steep decline in unit prices, however, the producers are facing a 9 percent drop in total revenues. One bright spot is exports. Germany's telecom producers are forecast to record a 10 percent growth

EUROPE'S THIRD-RANKING VENUE FOR FOREIGN TOURISTS

Why do they come to Germany? For the congresses, the waters and the culture.

It is said that Germans travel more than any other national group, but that Germany is not widely traveled. This is not quite true. On a per capita basis, the Swiss, the Austrians and the Swedes travel abroad more often than the Germans and spend more money while doing so. In absolute terms, the Americans are the world's leading travelers. But the 60 million "foreign" trips taken by Germans in 1993 and the 62 billion Deutsche marks (\$40 billion) they spent on the road are figures worthy of atten-tioo. And Germany itself is becoming a more and more popular tourist destination. Some 24 million non-Ger-

1993, placing it a respectable third in Europe, with Munich ranking among Europe's top five destinations A goodly portion of these visitors came in tour groups making the Old Hei-delberg, Municb/Hofdelberg, brāuhaus and Lorelei circuit. Many of the visitors, how-ever, were "high-end" travelers coming to Germany for reasons of health, education, culture or business.

With 6 million foreign business travelers a year. Germany leads Europe in this category. Of these visi-tors, some 1.5 million businesspeople came to Germany to attend the country's 103 international trade fairs. and nearly 1 million came to its 186,000 congresses, reports Joachim Scholz, international travel expert at Deutsche Zentrale für Tourismus e.V., the national travel industry monitoring organization. A high percentage stayed on after their particular event had been



completed for a bit of shopping, sightseeing or just plain sojourning.

Big spenders

These bigb-end tourists spent some 235 DM a day per person, about twice as much as "normal" travelers in Germany - and three times as much as the West European average.

man and German culture at one of the domestic-based Goethe Institutes, which are located around the world. Perhaps six times as many went to other language institutes, such as those that are part of the country's 91 universities, already attended

Germany's 270 spas are

actly be ill. Each of them specializes in rehabilitating a specific organ or ailment. all of them in revamping maltreated constitutions. Last year, 9.5 million people checked into Germany's spas, spending 120 million days there. Of those people, some 241,000 were wellbeeled, high-profile foreigners whose average expendi-Io 1993, some 24,000 ture was "well over 200 DM people came to study Ger- a day" according to the estimate of a spokesperson for

Germany's spa association. While at Bad Wörishofen, Bad Homburg or Bad Bergzabern, foreigners are introduced into the pleasantly contradictory regimen prevailing in the German spa. After a day of rigidly by 105,000 foreign students. organized treatments and diets, many patients head out places to get well, even for an evening of dancing though visitors may not ex-

THE ART OF INTEGRATION

The State Philharmonic of the Rhineland-Palatinate: variations on a theme.

I ear after year, the German public sector supports its artistic community with unexcelled generosity. In 1993, according to Germany's Federal Office of Statistics, its support came to some 16 billion Deutsche marks (\$10.2 billion), or 190 Deutsche marks per capita, four times as much as two decades ago. Among the recipients of this largesse were the country's 150 sympbony orchestras.

With 96 members, the State Philharmonic of the Rhineland-Palatinate is not as large as Leipzig's Gewandhausorchester, which bas a 159-member ensemble. It is certified as an "A" orchestra (accorded to the nation's major league groupings), which gives it the ranking, if not quite the international reputation, of the Berlin Philharmonic.

Based in Ludwigshafen, the State Philharmonic makes the rounds of its oative Rhineland-Palatinate, playing to packed houses in Speyer, Worms and Kaiser-

It is also in strong demand as a touring orchestra, hav-



ing made recent visits to is one of Europe's great Sweden, Spain and many points in between. The orchestra is known for being well-rooted in its community, well-respected among its peers, and heterogeneous. The orchestra comprises 61 Germans and 35 non-Germans. The latter are from 13 countries, ranging from Argentina and Norway to Japan and America. The Rhineland-Palatinate

winegrowing regions, so it is no surprise that a very high percentage of the orchestra's members are wine connoisseurs and even purveyors of Rieslings, Silvaners and Mueller-Thurgaus.

"I think two ties binding the members of the orchestra," says Eric Trümpler, cellist, "are a perpetual lack of time and a strong appreciation of the local wines."

TOURISM: NATURALLY POPULAR

Garmisch-Partenkirchen and Westerland offer "green" vacation opportunities.

Garmisch-Partenkirchen and Westerland are separated by geography, dialect and cli-mate. Garmisch-Partenkirchen is the southernmost major community in Bavaria, Germany's southernmost state.

Rising around and behind Garmisch are the Alps, including the Zugspitze, Germany's highest mouotain; Garmisch-Partenkirchen's climate is Alpine, and its look is dyed-in-the-wool Bavarian. Eight hundred and fifty kilometers to the

north, Westerland is not even part of Germany in geological terms. It is the largest town on Sylt, the "raised sandbank" stretching 40 kilometers in the North Sea, connected to the mainland by an 11-kilometer-long

causeway.
Its weather is often described as "invigorating," a polite term for windy, wet and quickly changing. The original local language is Frisian, the "little brother" of standard Hochdeutsch, and closely related to both English and Dutch.

Garmisch-Partenkirchen and Westerland are bound by popularity, nationality and ecological awareness.

In 1993, some 275,000 people spent their vacations in Garmisch-Partenkirchen, some 252,000 in Westerland. Several million more used Garmisch as their day base for skiing or climbing. Tourists accounted for 5 million overnight stays in the whole of Sylt

Both areas have managed to keep their environments relatively pristine through ingenious carrot-and-suck campaigns.

Garmisch has started offering its tourists

ree public transport and free train mileage. Working with the Deutsche Bahn AG (the German federal rail authority), the city also provides a wide variety of special rail pack-

The island of Sylt has come up with a few wrinkles of its own. It has an ombudsman for the environment, Norbert Grimm, along with exemplary guidelines on the use of water, packaging and detergent. Both the greater Garmisch-Partenkircben area and Sylt have instituted mandatory, comprehensive recycling programs. They have also increasingly restricted access to endangered local ecosystems.

To raise their visitors' (and residents') environmental awareness, both vacation areas now offer nature walks, "environmental evenings," "ecological action days" and much more.

"All these events are very well-attended." says Mr. Grimm, adding: "Our environmental information center is also quite popular with visitors. When visiting it, they ask very pertinent and searching questions. This is all very heartening.

Now if we could only get more of them to leave their cars at home - that would be a great breakthrough."



THE CRAFTING OF CONSENSUS

Continued from page 11

formulated. Germany's steadfast support of the ideal of European union has not wavered since 1951, when the country joined the European Coal and Steel Community, the forerunner of today's EU.

Partisan support One sign of this consensus was the virtual unanimity of opinion about the EU among Germany's parties during the recently con-cluded federal election. Main challenger Rudolf Scharping took every opportunity to explain that, whatever the outcome of the election, there would be absolutely no change in Germany's support of the EU and

the process of European unification. As Mr. Kinkel points out, this consensusbuilding involves more than the various national governments.

"The idea behind the settiog up of the Union was to create a Europe that works, and works efficiently at all levels - local and regional, national and Europe-wide - not to create some form of a super-state.

A Europe that works The term that describes this approach is telecom market is set to go 'subsidiarity,' and it means letting each level handle matters affecting it directly

He adds: "The unification of Germany provides a good example of subsidiarity in

The ongoing transformation of the new states has largely been handled at the state and local level. As it has done for quite some time in the Ruhr district, the EU has belped equip the new states and their communities with the requisite funds and expertise, budgeting 27.5

billion DM for the period 1994-99."

into effect.

joint venture - 1.6 billion Deutsche marks (\$1 bilion) in share capital - is targeting outsourcing-minded, large-

احكنات الدعل



International Herald Tribune World Stock Index ©, composed of 280 internationally investable stocks from 25 countries, compiled by Bloomberg Business News. Jan. 1, 1992 = 100. 2/5/94 close: 112.94 revious: 112.28 Approx. weighting: 37% Close: 113.13 Prev : 113.93 North America Approx. weighting: 26% Close: 84.20 Prev.: 94.37 Approx. weighting: 5% Close: 130.07 Prev.: 130.49 The Index tracks U.S. dollar values of stocks in: Tokyo, New York, London, and Argentina, Australia, Austria, Belgium, Brazil, Canada, Chile, Dexmark, Fintand, France, Garmany, Hong Kong, Italy, Maxico, Netherlanda, New Zoaland, Norway, Singapore, Spain, Sweden, Switzerland and Venezuela. For Tokyo, New York and London, the Index is composed of the 20 top issues in terms of market capitalization, otherwise the ten top stocks are tracked.

Tun, Prev. % change change

112.73 113.31 -0.51

129.08 129.47 -0.30

102,82 103,25 -0,42

114.68 114.60 +0.07

Iberia Set to Cut Costs as Talks Fail

MADRID - Iberia Air Lines of Spain said it planned to begin laying off 5,200 work-ers and selling assets after talks with pilots collapsed over a cost-cutting plan designed to secure a \$1 billion ballout for

Javier Salas, the chairman, said talks on a plan to keep the carrier viable broke down Monday over demands for a 15 percent pay cut. He said the measures would eliminate the need for the deb1-ridden company to seek a befty capital bailout

from the government. Monday's talks were the second round between management and the pilots' union to discuss plans already accepted by Iberia's other main unions.

Last week, Iberia workers accepted an average 8.5 percent pay cut and 3,500 job cuts, a plan that needed the pilots' acceptance to be implemented. Agreement by all unions on

the restructuring plan was cru-cial to obtaining European Union approval for a proposed \$1 billion government bailout. Iberia expects to post a \$350 million loss for 1994.

Pilots on Tuesday reiterated they would only be prepared to take the 15 percent cut m exchange for a "serious" viability plan. The union described the company's current proposals as "piecemeal" measures.

The union called for the company's board to resign, accusing it of gross mismanagement. But the minister of industry,

Juan Manuel Eguiagaray, said: "Iberia won't disappear. What is clear is that the future of Iberia will be much more uncertain and difficult. We are going to lose potential, strategic potential, economic potential, all kinds of potential."

Magellan Skips Payout **Fidelity Cites Big Accounting Error**

By Leslie Eaton New York Times Service

NEW YORK - A billion here, a billion there, and preny soon even Fidelity Investments is talking about real money — money that it will not distribute to investors in its \$36

billion Magellan Fund.

The Boston-based mutual fund company announced late Monday that Magellan, the largest U.S. mutual fund, would not make a ar-end distribution of taxable income to its 3 million shareholders, and it blamed an accounting error.

Just last month, the company told investors who had asked that they should expect to get about \$4.32 a share, one cent less than they received last December.

Industry experts expressed bewilderment at the size of the error but suggested that aside from a simple miscalculation, its problem could have resulted from mistakes in recording the historical cost of certain investments or the nature of some income the fund received from its investments.

value of investors' shares. The money that would have been distributed simply remains in the fund, and the share price is unchanged. Although the value of Magellan has fallen 2.3 percent since the end of September, Fidelity said the problem was not caused by big,

Fidelity said the error did not affect the

last-minute losses or changes in the fund's "It really was an error in the calculation of

the estimate," said Jane Jamieson, a spokesman, who declined to provide further details. She said the problem did not affect other Fidelity funds

Normally, mutual funds distribute their profits only when required to for tax reasons. By law, mutual funds that sell their investments at a profit must pass along realized capital gains, net of any losses, to shareholders every year. Shareholders then pay the taxes on those gains, as well as on dividend income.

This is the second major accounting prob-lem at Fidelity this year. On June 18, the company gave out incorrect prices for its funds when its computer systems broke down.

The company would not confirm the size of the new mistake in calculating the distribution, but the fund has more than 500 million shares outstanding, which means a discrepan-cy of more than \$2 billion.

Most investors avoid buying shares at the end of the year because they do not want to face taxes on gains that came before they bought into the fund. For that reason, as well as to help investors get an idea of their prospective tax liabilities, fund companies such as Fidelity often estimate the size and timing of a distribution in advance

Such estimates are often off by a few cents but rarely by such a large amount, said A. Michael Lipper, president of Lipper Analytical Services, which has tracked mutual funds

Russia's Plan Fails to Win Aid From IMF

By Fred Hiatt

Washington Past Service MOSCOW — Russia's proposed economic plan for 1995, already dismissed by its Parliament as too austere, is not tion fund, Mr. Fischer said.
tough enough to put the counBut he said the Western go try on a road to recovery or to ernments that finance the IMF qualify for Western aid, an offi- would not be pressured into cial of the International Monetary Fund said Tuesday.

Stanley Fischer, first deputy managing director of the Fund cast doubt on Russia's chances of qualifying for as much as \$12 billion in IMF loans that Moscow is counting on to get

through next year.
"The arithmetic doesn't add up to a program that would work at a low inflation rate," Mr. Fischer said after meeting with government officials here. "Some additional cuts or additional revenue are needed."

The prospects for Russian reform next year are particularly vital because Parliamentary elections are set for December 1995 and presidential elections for six months later. If people by then see few benefits from reform, they are more likely to vote for anthoritarian and ultranationalist candidates, many analysts said

In the face of resurgent inflation and a resulting plunge in the value of the ruble, both Presi-dent Boris N. Yeltsin and Prime Minister Viktor S. Chernomyrdin again vowed to finally stabilize the economy by cutting spending and raising revenue.

The government claims its "I believed all along that there budget would bring the deficit down to 8 percent of the gross national product, the economy's total output for the year. lysts believed it more likely to lead to a deficit of 10 percent and that Russia should be shooting for at most 6 percent to 7 percent.

If Russia develops a better

lowed, it could still qualify for a \$6 billion IMF assistance loan which would be the largest in Fund history — and as much as \$6 billion for a ruble stabiliza-

But he said the Western 20 lending money if they were not persuaded Russia was serious about stabilization.

Takes a Toll on Working Women

TOKYO - The number of working women in Japan de-clined in 1993 for the first time in 18 years, reflecting corporate streamlining in the business slump, the Labor Ministry said Tuesday.

The ministry said employed women last year totaled 26.1 million, down 0.3 percent from the previous year and the first drop since 1975.

The unemployment rate for women was 2.6 percent overall, but was much higher among young women.

The report also showed that working women still carried a heavier burden than men in family lives, even though nearly 40 percent of married women have jobs, compared with about 30 percent 10 years ago.

Among two-income couples, wives spend an average of 3 bours and 51 minutes a day on domestic chores and taking care of children, while busbands spend only 12 minutes, the report said.

About 40 percent of working women give up their jobs because of family responsibilities plan and provides concrete as-surances that it will be fol-and sick relatives, it said. such as taking care of children

High-Karat Victory for GE

By Douglas Frantz New York Times Service

NEW YORK -- In a stunning victory for General Electric Co., a U.S. federal judge has thrown out a criminal case in which the company was accused of conspiring to fix the world price of and drilling bits. industrial diamonds.

District Judge George C. Smith in Columbus, Ohio, took the unusual step Monday of finding GE not guilty of the lone charge against it after evidence had been presented only by the prosecution. He said there was not enough evidence to merit sending the case to the jury. In a written opinion, the

(Bloomberg, AP, Reuters) judge said the government had

failed in five weeks of testimony to prove that GE had conspired with a representative of the De Beers diamond cartel of South Africa to fix the price of industrial diamonds, which are used in precision-cutting machinery

GE's lawyer, Dan K. Webb, asked the judge to dismiss the charge at the end of the prosecution's case a week ago. The judge issued his ruling at the end of the court session Monday, while the defense was presenting its case.

The verdict was a personal vindication for John F. Welch Jr., the GE chairman and chief executive. Mr. Welch this year See DIAMOND, Page 16

gain and vowed to fight the charges in court.

"I believed in our people," Mr. Welch said in a telephone interview from GE headquar-ters in Fairfield, Connecticut. was nothing there."

The verdict also represented a setback for Assistant Attor- But Mr. Fischer said Fund ananey General Anne K. Bingaman, who has sought to revitalize the antitrust division of the Justice Department with highprofile cases. In a statement issned after the ruling, she said,

MEDIA MAKKETS

Industrial Sectors

111.68 112.07 -0.35

124.74 124.81 -0.06

113,41 113.42 -0.01

Services 111.56 111.70 -0.13

Consumer Goods

For more information about the Index, a booklet is available free of charge. Write to Trib Index, 181 Avenue Charles de Gaulle, 92521 Neully Cedex, France.

Asian TV Growth Sets Dizzying Pace

Ad Sales: Rosy Picture

demand for ads for a wide range of products.

NEW YORK - Two leading industry forecasters presented

rosy predictions this week for growth in advertising spending.

At the opening session Monday of the 22d annual PaineWebber media conference, Robert J. Coen, senior vice president at McCann-Erickson USA Inc. in New York, and

John Perriss, chairman at Zenith Media Worldwide in London, increased their projections for total advertising expenditures in the United States and overseas.

Mr. Coen said a better economic climate would boost

Mr. Perriss said: "Everywhere in the world we see key

Mr. Perriss said: Everywhere in the world we see key indicators, with one or two exceptions, moving favorably to advertising. I have been very pleasantly surprised."

Spending declines on advertising in Japan have bottomed out this year, he said, and spending next year in China, Denmark, Germany, Greece, Ireland and Singapore should remain strong. Mr. Perriss mentioned Central and Eastern

Europe, Latin America and Southeast Asia as areas that

CURRENCY & INTEREST RATES

looked especially promising over the next three years.

By Richard Covington
Special to the Herald Tribune ONG KONG -The wheel spins, the contestants call out their choices in the Indonesian Bahasa language, and another Asian version of an American television production is under way.

But on this "Wheel of Forthe wheel is not allowed to have any dollar

"That would be gambling," said Tony Skinner, vice president of production for Grundy Worldwide, an Australian company. "And the Asian countries are very wary of appearing to promote gam-bling." Grundy adapts game shows for television audiences around the world. Another wheel of fortune

rolled into Hong Kong last week as several thousand Asian and Western buyers and television broadcasters converged on MIP Asia, an international TV market and conference

As several U.S. companies unveiled major ventures in the region, local programming emerged as a key for Western producers.

The market for TV pro-

scribers, Shanghai has the highest percentage of cable penetration in the world. India with a middle class as large as the entire U.S. population, doubled its number of TV channels this year to 40

last year. Forty additional satellites with the potential for carrying hundreds of new channels will

gramming in Asia is exploding. With 1 million cable sub-"The present light rain of

channels will soon become a monsoon," said Niwat Boonsong, president of Interna-tional Broadcasting Corpora-tion Ltd. of Thailand. The most successful chan-

nels will invariably be the ones devoted to home-grown programming. Even MTV Networks, the music channel

that reaches a quarter of a billion homes around the world, has seen the wisdom of tailoring its programs to local audiences. MTV India is already under way, and an MTV version in Mandarin and one subtitled in Korean are in the pipeline. MTV is a

unit of Viacom Inc. "The global village with evcryone watching the same programs is never going to be a reality," said Tom Freston, chief executive of MTV Networks. "Local programming will drive the evolution of television - particularly in Asia.

A number of Western TV producers, including Capital Cities/ABC Inc. and Children's Television Workshop, are poised to launch joint ventures for TV production in Asia. News Corp.'s STAR-TV and NHK, the Japanese state broadcaster, are also active in Asian coproductions.

"The early players putting seed capital into East-West coproductions recognize that Asian viewers will soon grow tired of the novelty of unfamiliar Western programs," said Susan Schoenfeld, president of Advisors for Interna-

See TV, Page 19

ECU

BANKS WERE ESTABLISHED TO PROTECT DEPOSITORS' FUNDS. IT'S STILL



■ hroughout history, man has sought to safeguard the things he values. It was true in the Middle Ages, when banking institutions emerged to shelter the wealth created by an expanding market economy. It's equally true now.

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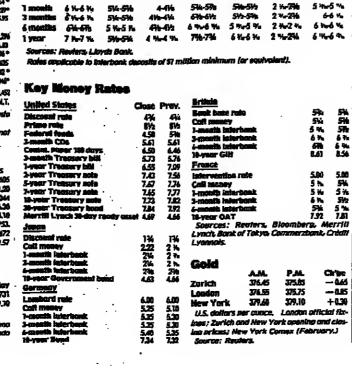
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Dow Jones Averages

EUROPEAN FUTURES

MARKET DIARY

Stocks Close Mixed Despite Bond Rally

Compiled by Our Stuff From Dispatches NEW YORK - Stocks struggled to close mixed Tuesday despite a buoyant bond market that brought interest

rates to a seven-month low. The Dow Jones industrial average opened firmer, then veered sharply lower and finally

U.S. Stocks recovered from a 25.57-point

loss to close up 4.03 points at 3,745.95.

The drop was tempered by a surge in Boeing, which rose % to 47% as management's meetings with investors in New York last week buoyed optimism about the airplane industry. Wall Street's erratic behavior

was partly traced to lingering disappointment over news that investors in Fidelity's flagship Magellan Fund, the largest U.S. mutual fund, would not receive a dividend at the end of the year as expected.

Money flowed out of stock funds in the week ended Nov. 30 for the first time since April. according to AMG Data Services. Fidelity saw a net \$100 million removed from its stock

But market analysts were

puzzled at the stock market's failure to react more favorably to a powerful bond rally. The benchmark 30-year Treasury bond surged 23/32 points to 95

30/32, cutting the yield down to 7.84 percent from 7.92 percent. Early in the session. Wall Street got a psychological lift from an optimistic market fore-

cast for 1995 by Merrill Lyuch. The ratio of losers to gainers was 13-to-9 on the Big Board and trading was unusually ac-tive as 298.9 million shares changed hands.

Drug stocks advanced after Smith Barney raised its rating on five major companies. Merck was unchanged at 37% after rising as high as 38%, Eli Lilly climbed I to 63%, and SmithK-line Beecham rose 4 to 33%.

Technology shares gained for a second day amid expectations of growing demand for personal computers. Intel rose 1/2 to 641/2. Apple climbed 1/8 to 37 9/16, Dell climbed 3/16 to 42 13/16. and Compaq posted a gain of ¾ to 41%.

Intelligent Electronics plum meted 31/8 to 93/8 amid reports that the computer retailer may have overcharged suppliers.
(AP, Bloomberg)

Dollar Little Changed As Markets Await Fed

was little changed against other sury bond also supported the major currencies on Tuesday as dollar. the market awaited more clues on the direction of U.S. interest factored in news that Treasury

sidelines before the Federal Reserve Board chairman, Alan Foreign Exchange

Greenspan, speaks to the Joint Economic Committee of Con-

gress on Wednesday. They said the market would look for clues in Mr. Greenspan's testimony to the possibility of an increase in U.S. interest rates when the Fed's policymakers meet Dec. 20.

The dollar closed at 1.5724 Deutsche marks, up from 1.5717 DM on Monday, and at 100.100 yen, down from 100.355 yen. It was also at 5.3995 French francs, up from 5.3950 francs, and at 1.3278 Swiss francs, up from 1.3255

The pound was at \$1.5623, up from \$1.5570.

Stock marker gains and NEW YORK — The dollar strength in the long-term Trea-

Traders said the market had Secretary Lloyd Bentsen would Traders were mostly on the resign as of Dec. 22 and be replaced by Robert Rubin, head of the National Economic Council.

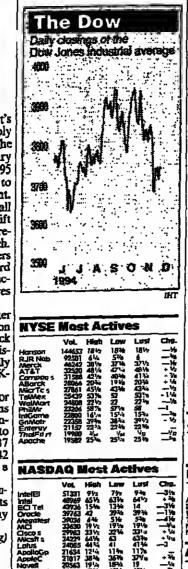
Traders said the choice of Mr. Rubin was positive for the dollar. "Rubin is considered to be responsible, market-savvy. said David Durst, vice president at Bear Steams.

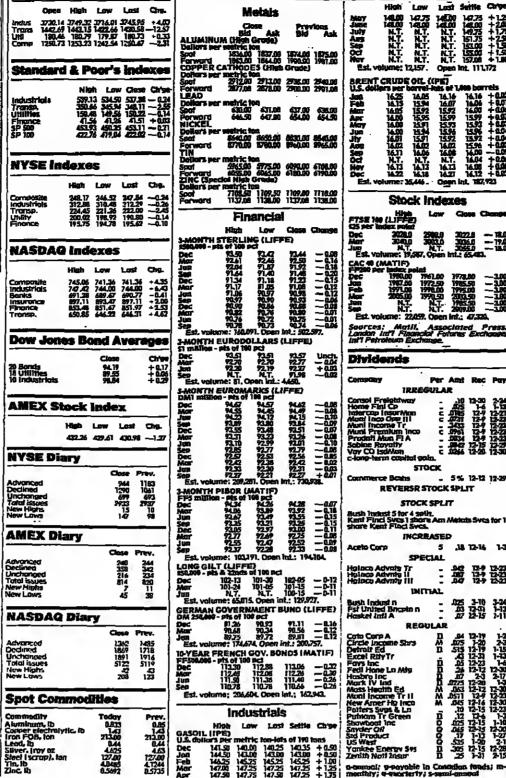
the dollar's siump against major currencies had ended also supported the dollar, traders and analysis said.

"When the dollar falls, peole buy it," said Guy Bouaziz, managing director of C-Wave Capital Management Corp., a currency-trading fund.

"People are still looking for a higher dollar," said Andy Aeschbach, a vice president at Bank Julius Baer. "It looks like it's on the way up.

(Reuters, AFX, Bloomberg)





ent at Bear Stearns. Widespread speculation that DIAMOND: U.S. Federal Judge Clears GE of Charges of Fixing Prices

Continued from Page 15 "We respect and accept that de-

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- 42

cision in this case.' In February, GE and one of its European executives, Peter Frenz, were indicted on a single count of conspiring to fix dia-mond prices in 1991 and 1992.

Market Sales

both was a GE diamond customer and was loosely affiliated Frenz had discussed pending with De Beers.

The government's case was difficult from the outset. Prosecutors relied heavily on the testimony of a GE executive who a customer. had been dismissed as head of The gove Also charged were De Beers the industrial diamond section Centenary AG, a Swiss affiliate on grounds of poor perforof the South African diamond mance and on a series of interconglomerate, and Philippe nal GE memos. Several poten-Lioticr, an executive with Dia-tial witnesses in Europe refused mant Boart, a company that to testify.

price increases with Mr. Liotier. but Mr. Webb argued that the discussions were innocent exchanges between a supplier and

The government's case depended on proving that Mr. Liotier was acting not as a GE customer, but for De Beers, which owned part of Diamant Boart's parent company. But a proven that Mr. Liotier had act-Dismant Boart executive.

GE acknowledged that Mr. called by prosecutors, testified that there were legitimate reasons for Mr. Liotier to exchange price information with GE in his capacity as a customer.

Mr. Smith told lawyers in the case that he had never before dismissed criminal charges without hearing from the defense. But in his ruling, he wrote that the government had not

ed on behalf of De Beers.

U.S./AT THE CLOSE

Deere Posts Record Profit for Year

MOLINE, Illinois (AP) — Decre & Co. said Tuesday its fourth-quarter profit surged 55 percent as sales of its industrial and farm equipment rose, helping push profit for the year to a record. The company earned \$169.6 million in the quarter, up from \$109.5 in the year earlier period. Sales use 16 percent to \$1.50 \$109.5 in the year-earlier period. Sales rose 16 percent, to \$2.52

For its financial year, Deere posted a profit of \$603.6 million. Last year, charges of \$80 million for a restructuring and \$1.11 billion for new accounting standards resulted in loss of \$920.9 million. Revenue for the year rose 17 percent, to \$9.03 billion.

Home Holdings Gets Cash Injection

NEW YORK (Bloomberg) — Home Holdings Inc. said Tuesday it had secured a capital infusion of more than \$420 million, and specified John I Burne on the insurance in the insuranc and appointed John J. Byrne, an veteran of the insurance industry,

as chairman to help turn it around. Three investor groups — Fund American Enterprises Holdings Inc., Trident Partnership LP and Hellman & Friedman — will receive common stock, preferred stock and warrants in the insurer, in exchange for their partnership.

in exchange for their capital. In addition, the company's largest shareholder said last month it would forgive a \$170 million loan. The Swedish insurer, Trygg-Hansa SPP Holding Group, will sell some of its holdings to the investor group as part of the agreement.

Heinz Profit Hurt by Comparison

PITTSBURGH (AP) - H.J. Heinz Co. said Tuesday its sec-

ond-quarter earnings dropped 28 percent from a year earlier, when it recorded a big gain on the sale of two businesses.

When the proceeds from selling an Italian candymaker and a Near East rice business were excluded from 1993's figures, Heinz's, second-quarter exercises in the sale of two businesses.

second-quarter earnings increased 6 percent.

Net income in the three months to Oct. 26 was \$139.6 million. compared with \$193.1 million in the year-ago quarter. Sales increased 9 percent, to \$1.98 billion.

Volkswagen Fires U.S. Ad Agency

NEW YORK (NYT) — Volkswagen of America Inc. has said it will dismiss Berlin Cameron Doyle in New York, its advertising agency for the last 16 months.

The U.S. subsidiary of Volkswagen AG said Monday it would review its North American advertising account, which has estimated billings of \$90 million.

The decision takes effect when Berlin Cameron's contract expires March 31. Berlin Cameron was soun off from the New York office of DDB Needham Worldwide in 1993 to handle Volkswagen.

U.S. Accuses China of Dumping Alloy

WASHINGTON (AFP) — The U.S. International Trade Commission found China guilty Tuesday of harming U.S. industry by exporting silocomanganese to the United States at unfairly low

The commission ruled that cheap silocomanganese from China, Brazil and Ukraine threatened the U.S. producers of the alloy used in steel and cast iron production.

The Department of Commerce will impose anti-dumping duties on China and Brazil. Ukraine negotiated a suspension atrangement with the U.S. government at the end of October.

For the Record

The National Association of Purchasing Management predicted U.S. manufacturing would continue to grow next year, but not as strongly as it did this year.

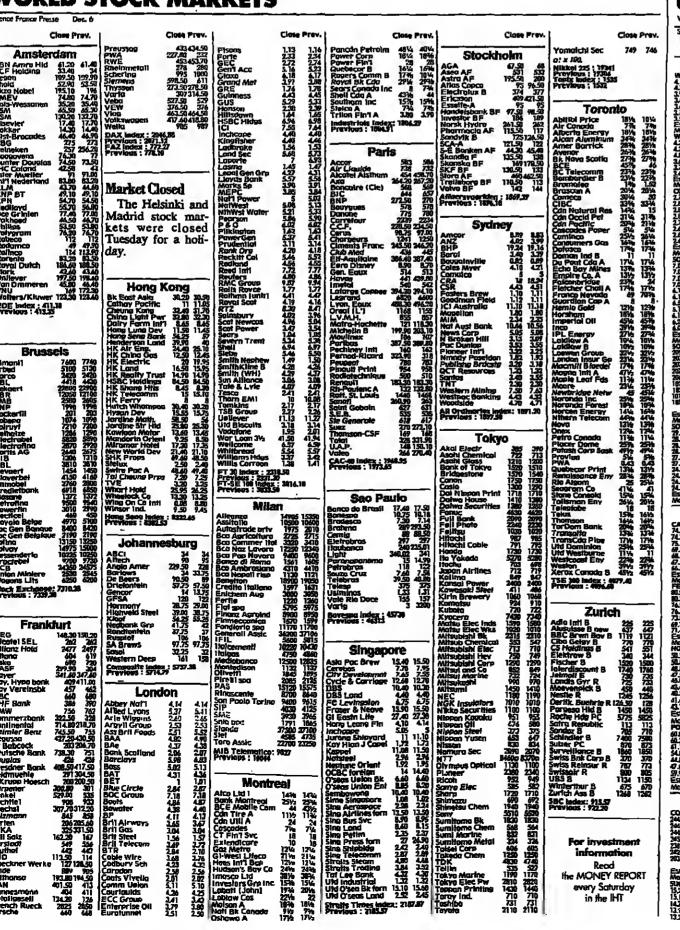
(AP)

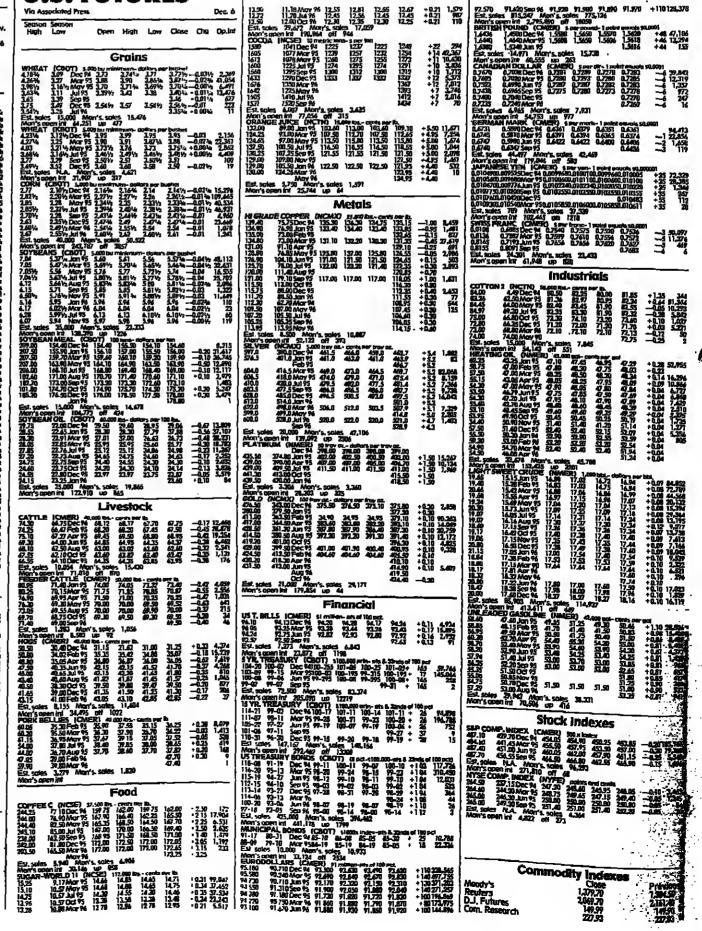
Great Atlantic & Pacific Tea Co. said its third-quarter results would include after-tax charges of about \$185 million. (Reuters) Capital Cities/ABC Inc. and Electronic Arts Inc. said they had formed a venture to publish entertainment and educational software for computers and video-game machines.

Prodicy Services Co. has laid off 100 workers, about 15 percent of its staff, in a restructuring of its on-line computer service. (AP) Lands' End Inc.'s chief executive, William T. End, has resigned because of differences with the mail-order company's board. The

company said Michael J. Smith, 34, would replace him. (NYT) International Business Machines Corp., said it had increased its stake in its South African representative, Information Services Group Ltd., to 51.5 percent. IBM has invested about \$80 million in the company this year.

NORLD STOCK MARKETS





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EUROPE

Britain Blocks EU Law On Pay for Part-Timers

Union partners over social policy Tuesday, workers the same pay rates and benefits as full
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The other 11 EU members are now expected to go ahead on the measure without Britain, using the social protocol of the Maastricht treaty to bypass the British veto.

The ministers also failed to agree on a law that would give people who have been sent abroad to work the same rights as workers in the country

they are working in. Germany, the current EU president, called a session for Dec. 21 after ministers expressed

willingness to try to reach an agreement. Michael Portillo, the British employment secretary, said he had blocked the law giving part-time workers the same hourly pay and benefits as full-time workers because he thought it would

cost johs.
"I'm convinced that in the U.K. the impact of the directive would have been that jobs would find work on a short-term basis.

صكذا من الاعل

If EU social affairs legislation is adopted under the social protocol, it does not apply in Britain, which opted out of the Maastricht treaty's social chapter.

The final legislation, which had been significantly watered down in an attempt to get Brit-ain's support, is expected to be much stronger than the law discussed Tuesday.

"There was a call for a much stronger proposal," one EU official said.

Germany had tried to win Britain's backing by leaving contractual rights and statutory social security provisions outside the law's scope.

Britain also opposed the law on people who go abroad to work - aimed mainly at the construction industry — saying they received sufficient protection under national laws and that the new legislation would hit low-wage countries.

The construction industry is particularly affected because many huilding workers travel to

BT Seeks Delay In Phone Pacts

Compiled by Our Staff From Disputches

LONDON - British Telecommunications PLC said Tuesday it had asked U.S. regulators to delay approving two alliances of U.S. and European telecom-

munications companies. It said Sprint Corp.'s alliance with France Telecom SA and Deutsche Telekom as well as AT&T Corp.'s pacts with state-owned Swiss and Dutch companies should await further hiberalization of European markets. (Reuters, AFX)

Citroën and Renault Plan **Job Cutbacks Next Year**

PARIS - Renault and Auto-

mohiles Citroen said Tuesday they planned to eliminate as many as 3,600 jobs next year. Executives at Citroen, one of the two automaking divisions of PSA Peugeot Citroën SA, said

the unit would cot 1,180 jobs next year through attrition and other measures short of layoffs.

lower the average age of its work force.

Automobiles Peugeot said last month that it expected to induce about 600 employees aged 57 or older to accept an early retirement package next year.

Labor representatives at Renault, in which the French government recently reduced its That plan, which affects six holding to 51 percent, said the plants in France, is to be for-mally presented Dec. 15. The tween 1,700 and 1,800 jobs next tween 1,700 and 1,800 jobs next division also plans to hire be- year through attrition, incentives tween 500 and 600 new employ- for early retirement and other ees as part of its strategy to means, but without layoffs.

France Rejects Call by Bonn on Monetary Union By Tom Buerkle International Herald Tribine

International Herald Tribine PARIS - The French nominee to oversee Europe's move toward a single currency rejected calls from Germany to tighten the criteria for monetary union, saying existing political cooperation and ceilings on budget deficits were sufficient.

The nominee, Yves-Thibault de Silguy, also criticized a recent proposal by Chancellor Helmut Kohl's Christian Democratic Union/Christian Social Union parliamentary group, calling for Germany, France and the Benelux states to adopt a

single currency first, as "maladroit and perhaps unnecessary."
"I prefer to take objective criteria and see to it that those who respect these objective criteria will be the chosen ones," Mr. de Silguy said in a recent interview. That may well mean only a small group of countries first, he said, but "there is no predestination in this matter, something which seems to me to be diplomatically, psychologically and politically disagreeable.

The comments typify the pragmatic, low-key approach of Mr. de Silguy, currently the chief adviser on European Union affairs to Prime Minister Edouard Balladur. Those qualities are already being put to the test as Mr. de Silguy finds himself trying to reconcile French and German ideas for monetary union, not to mention French plans for Europe that would trim his own power as an EU commissioner in Brussels.

Last week Mr. Balladur published a proposal to abandon German ideas for a federal Europe with ever-greater sharing of power, saying Paris, Bonn and London would never let themselves be outvoted in a future Union of 20 or more members. Instead he called for a virtual Europe à la carte, with France teaming up with Germany on a single currency, with Britain on defense and with Italy and Spain on Mediterranean issues.

Naturally, Mr. de Silguy gives full support to his boss's plan, saying it is essential to prevent the Union from becoming ungovernable as it takes in as many as 10 new members from Eastern Europe.

He said there was no split with Bonn on the fundamental aim a strong European Union that is more than a free-trade zone. including "federal elements" such as a common agricultural policy. But he drew the line at German calls for closer political cooperation as a precondition for a single currency,
Hans Tietmeyer, the Bundesbank president, said recently

that such cooperation was needed to avoid a sudden bout of deficit spending in one country that could affect management

of a single currency.

Talk like that "goes beyond the Treaty on European Union," Mr. de Silguy said.

Dresdner Undercut By Bonds

FRANKFURT --- Dresdner Bank AG, Germany's secondlargest commercial bank, on Tuesday reported a drop in profit for the first 10 months of

1994 as the year's bond market slump bit into its earnings. But a rise in its business volume and an improvement in its interest margins helped to boost interest income, and it forecast a satisfactory profit for the full

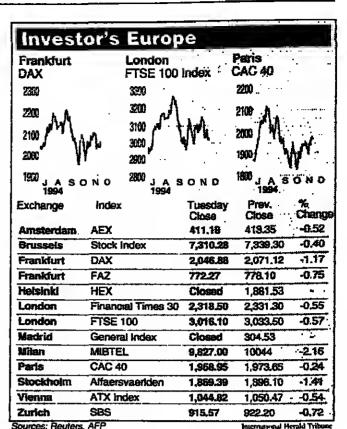
Group operating profit after provisions for loan losses fell 17 percent, to 1.33 billion Deut-sche marks (\$844 million), compared with the year-earlier peri-

The decline was explained by a loss of 301.4 million DM from trading on the bank's own account as lower bond prices forced Dresdner to make heavy write-downs on its bond portfo-

Chief Executive Jürgen Sarrazin said that two-thirds of the loss in trading on the bank's own account stemmed from derivatives operations hy Dresdner's Paris subsidiary, Banque Internationale de Placement.

The trading loss was partly offset as provisions set aside for potential loan losses fell 16 percent, to 1.05 billion DM, as credit risks eased at home and abroad.

The bank said group net interest income rose 9.4 percent, to 5.72 hillion DM, boosted by a widening of the net interest margin to 1.77 percentage points from 1.75 points and by a rise in husiness volume.



Very briefly:

• Italy raised 5.92 trillion lire (\$4 hillion) from privatizations in 1994 and expects to raise 10 trillion lire next year.

• The Netherlands' economy is growing at a rate of 2.2 percent this year, more than five times as fast as in 1993.

Deutsche Lufthansa AG sold its 20.2 percent stake in the Kempinski AG luxury hotel chain to Advanta Management AG. • Eli Lilly & Co. said it planned to invest more than I billion Belgian francs (\$30 million) in its Belgian research unit in 1995. • BBDO Worldwide Inc., a U.S. advertising agency, said it had bought a 20 percent equity interest in Gitam Image Promotion Systems, a Tel Aviv agency.

• The European Court of Justice rejected an initial appeal by Union Carbide Corp. against a European Commission decision to approve a joint plastics venture between Royal Dutch/Shell Group and Montedison SpA, a European Union source said. • Portugal will sell a 19.5 percent stake in the trade hank Banco

Fomento & Exterior SA for about 19 hillion escudos (\$118 (Reuters, Bloomberg) million) on Dec. 27.

Tables include the nationwide prices up to the closing on Wall Street and do not relied

| 174 | 2 | 175 | 1874 | 175 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 | 1874 |

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1-235-0333 1800-15 8000-177-177 0-800-99-0001 900-99-0013 1-800-277-7468 187 020-799-011

196 105-01 102-611 105-16 00104-200-115 05017-1-877

Turkey +
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Tuesday's 4 p.m.

This list compiled by the AP, consists of the 1,000 most traded securities in terms of dollar value, it is updated twice a year.

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1	16 2 Medion		- 34	7349	13% 13% 13%	7 Par
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Tuesday's Closing
Tables include the nationwide prices up to
the closing on Wall Street and do not reflect
late trades elsewhere. Via The Associated Press

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ASIA/PACIFIC

Samsung Move Into Cars Starts **Wave of Protest**

SEOUL - Automobile workers threatened Tuesday to strike the government approved Samsung Co.'s application to enter the passenger-car market.

Presidents of South Korea's six carmakers, fearing competi-

Korea Executives **Guilty of Bribery**

SEOUL - Three prominent South Koreao industrialists were convicted Tuesday of bribery charges hy a Seoul criminal court, but their sentences were suspended because of their "contributions" to the country's economy.

Kim Woo Choong, chairman of Daewoo Group Corp., Choi Won Suk, chairman of Dong Ah Construction Industrial Co., and Park Ki Suk, chairman of Samsung Engineering & Construction Co., were convicted of bribing a former head of a state-run company to win construction contracts. They were placed on probation for two years.

But the court gave a threeyear prison sentence to Ahn Byung Wha, former chief of Korea Electric Power Corp. who received \$875 million in bribes while awarding contracts for a \$2 billion power plant.

tion from Samsung would hurt their husiness, made an impassioned appeal to prevent the entry of the prospective new rival.

The ministry is due to decide on Samsung's application, which it made Mooday, within 20 days. Analysts said it was almost certain to be approved. "If the government accepts

Samsung's application to import technology despite our plea, all car-industry workers are ready to go on a full-scale strike," said Bae Bum Sik, chief of an association of automotive workers that has about 100,000 members in 70 companies.

Mr. Bae said increased competition would lead to "deterioratiog earnings, which will eventually threaten onr job se-curity and our lifestyle."

He said a rally was planned for Wednesday outside government buildings near Seoul to press a demand to block the Samsung move and that a delegation would visit the Blue House, the presidential residence, to make a direct appeal to President Kim Young Sam.

About 25,000 employees of Kia Motors Corp., the strongest opponent of Samsung's entry, held a peaceful protest Tuesday.

Presidents of the six current carmakers also made a plea in a front-page advertisement published in most South Korean newspapers to block Samsung's

A Big Market Offers a Fresh Start Some U.S. Firms Find Indonesia Familiar Ground

By Andrew Pollack New York Times Service JAKARTA — General Motors Corp. is hack in Indone-sia, selling the Opel Vectra se-

dan made at its new assembly

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plant near Jakarta, the first GM plant in Southeast Asia. GM is one of many American companies that have discovered or rediscovered Indonesia, lured by the prospect of its strong economic growth, abundant natural resources and the world's fourth-largest

population. The company first entered what is now Indonesia in 1930 and hy the early 1960s controlled more than 40 percent of its modest car market. In 1964, as Indonesia swung to the left, American companies were forced to leave. Now GM is starting over in a country in which about 90 percent

of the vehicles are Japanese.

Overall investment

investment" each year

\$16 billion

Total approved foreign direct

Rediscovering Indonesia

r Indignesian Investment Coordinating Board

First half

The commercial prospects were highlighted Nov. 16, when President Bill Clinton and Commerce Secretary Ronald H. Brown, in Jakarta to attend an Asia-Pacific Economie Cooperation meeting, announced the signing of 17

Big energy projects and the development of transportation and communications represent particular short-term opportunities for investors. Io the largest agreement aonounced during Mr. Clintoo's visit, Exxon Corp. will join PT Pertamina, the Indonesian naoonal oil company, in developing a huge offshore natural

agreements totaling about \$40 billion of business for Ameri-

can companies in Indonesia.

could exceed \$35 billion. Indonesia, once wary of foreign investment, is now worried about losing out to

Leading Nations

1967-1993

Japan

Cumulative approved foreign direct

5.5 Hong Kong

investment' from each countryt,

3.9 Taiwan

3.5 Singapore

3.5 South Korea

gas field. Exxon's investment

China, Vietnam and other tex Petroleum Corp., a joint countries. So the government bas been gradually liberalizing laws that restricted foreign But outside the natural-reinvestment and imports.
In June, it allowed foreign sources field, U.S. businesses

companies to own 100 percent of their businesses in Indonesia for the first 15 years. Previously, most foreign ventures required an Indonesian partper. Also in Juoe, foreign companies were finally allowed into ventures to provide roads, telecommunications networks, ports and other

public facilities.

Still, businessmen say that, combined with problems of corruption, remaining restrictions still make doing business in Indonesia a daunting task. Indonesia's economy was

dominated until recently hy the petroleum industry, in which American companies such as Mobil Corp. and Cal-

\$13.6 billion ;

venture of Chevron and Texaco, have long been active.

have not previously shown much interest in Indonesia. Japan has been the most active investor in the manufac-

turing and consumer sectors. But American investment in Indonesia is rising. Approved investment rose from \$154 million in 1990 to \$922 million in 1992 before falling back to \$445 million last year.

Major opportunities he in road-building, electric power, telecommunications and oth-

In the automobile industry, ear imports, which were banned until 1992, are now allowed, but with tariffs of 200 percent. Carmakers therefore must set up assembly plants to compete m Indonesia

U.S. Investment

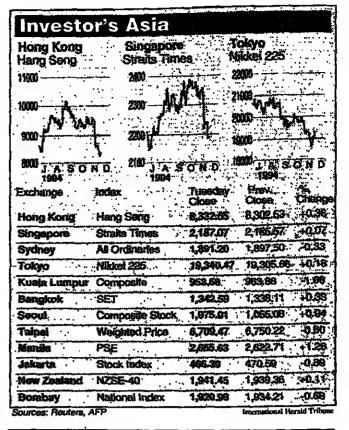
\$1.00 billion

0.75

0.50

Total approved direct investment*

from the United Statest each year



Very briefly:

• Taisei Corp. led a Malaysian-Japanese consortium chosen to build the main passenger terminal of Malaysia's oew international airport; the group bid 1.74 hillion ringgit (\$678 millioo).

· Malaysian Airlines, in its first earnings report since being privatized, said its pretax profit in the six months to September rose to 101.25 million ringgit from 6.34 million ringgit in the yearearlier period, helped by a 15 percent increase in reveoue.

 NEC Corp. plans to launch a new mainframe computer in a leasing venture with Toshiba Corp. and personal conference software developed with Intel Corp. of the United States.

• Fujitsu Ltd. has grouped three subsidiaries in Japan, Britain and the United States to form KnowledgePool, which it called the world's biggest commercial technology education alliance.

 China is considering raising \$3 billion in overseas markets to pay for construction of the Three Gorges dam on the Yangtze River. Mazda Motor Corp. will huy a sports utility vehicle made hy Suzuki Motor Corp. for sale under the Mazda oame.

• China said McDonald's Corp. would be given a site in Beijing to replace its largest outlet worldwide, which is to be razed to make way for a commercial complex.

Manila to Seek IMF Easing

MANILA - The Philippines will ask International Monetary Fund negotiators next week to relax the IMF's stringent limits on the country's inflation and money supply to allow the economy to grow, Manila's central bank chief said Tues-

day.

Governor Gabriel Singson's remarks came after a top bank official warned that Manila might shorten its current three-

"I will strongly renegotiate for a higher base money target," Isaid Mr. Singson, who will head the Philippine delegation in talks with an IMF team reviewing Manila's compliance with

The IMF asked Manila to rein in money supply and keep inflation at single-digit levels.

stricted the country's recovery.

the program, which was approved in June.

year IMF-sanctioned economic program if the program re-

Japanese Demand for Foreign Cars Grows as Choices Widen Compiled by Our Staff From Dispotches TOKYO -Imports of foreign-made vehicles in Japan surged 67 percent in November, the Japan

Automobile Importers Association said Tuesday. A total of 26,121 passenger cars and trucks were sold last mooth, up from 15,636 in November 1993. Sales of foreign cars in Japan have been rising for 13 mooths as a result of lower prices, a greater choice of vehicles and wider acceptance among Japanese consumers.

Of the total imports, 24,930 passenger cars

were sold in November, up 66 percent from a

Takayuki Shimosaka, a spokesman for the from Ford Motor Co., which led U.S. auto comassociation, said more Japanese dealers were selling a greater variety of imported vehicles. Honda Motor Co.'s dealer network, for instance,

distributes vehicles made by Chrysler Corp. Lower retail prices because of the yen's appreciation against the dollar, low-interest loan campaigns and the popularity of Japanese cars produced overseas were among other factors

Mercedes-Benz AG led all importers in November. Honda was close behind. Sales of cars

panies, more than tripled from a year earlier, to 1.325 units.

Among all imported vehicles, 6,724 were Japaoese-brand cars produced abroad, the associa-

Despite the increase, imports still made up only 6.1 percent of all new cars sold in Japan in November, as foreign car dealers said barriers to doing business in Japan continued to make pro-

(Bloomberg, AP)

TCI and Sumitomo Form Cable Venture

Tele-Communications Inc. said it had formed joint venture with Sumitomo Corp. to create the first cable television in Japan that could also provide cable telephooe services, Bloomberg Business News reported.

Tele-Communications said the venture, to be called Jupiter Telecommunications, would manage and operate cable television systems. As sooo as Jupiter receives regulatory approval, it also plans to provide cable telephooe service. Sumitomo will own 60 percent of the venture.

TV: Multinational Productions Expand to Meet Asia's Television Needs

Continued from Page 15 tional Media, a Hong Kongbased media consultancy.

likely candidate for coproductions are game shows, children's animation, wildlife and other noopolitical documentaries. Because of linguistic and cul-tural differences, drama series pand situatioo comedies are

proving problematic.

STAR-TV the News Corp. unit whose programs and films blanket the region, is engaged in secret negotiations with Chinese authorioes on the creadoo of a "large television-productioo center to transmit the full gamut of programs." according to John Olone, a program exec-utive. He said the official anmouncement of the facility and its location should come in six

to eight weeks.

STAR-TV has just wrapped up a grueling season of soccer matches pitting provincial Chinese teams against one another for the first time.

This coproduction with Chinese Central TV proved to be a logistical nightmare. Mr. Olone said, despite widespread viewership. In future coproductions, the broadcaster plans to streamline local staff, speed up programs and upgrade techni-

programs under discussion.

Michael Solomon, chairman "The initial investors are be-ing wary," she added. The most of Solomon International Enterprises and former bead of Warner Brothers Inc.'s TV production unit, was one of the first to recognize the potential for East-West joint ventures. He conjured up the concept of barter programming eight years ago in Shanghai. This system

> tions will be two epic serials on the Raj period and another on an Indian deity. They will be shot back-to-back in English and Hindi. Solomon plans to export the programs to Indianspeaking communities in the West and then Westernize them

for Latin American viewers. Chinese versions of Bert, Ernie and Miss Piggy are on the horizon. Children's Television Workshop has planned a coproduction of "Sesame Street" with STV of Shanghai. It will be distributed throughout China in the Mandarin language.

As in other adaptations of "Sesame Street," local curricu-In addition to another soccer lum specialists will tailor the programs, according to David

business programs in China and Jacobs, a Children's Television India, with several expanded Workshop vice president. "The Workshop vice president. "The shows will address what's important to Chinese children, oot to children around the world," Mr. Jacobs said.

NHK, the Japanese broadcaster, is one of the most experienced oo-producers in the region, with 43 projects launched last year, 10 of which were joint ventures with other Asian part-ners in China, Korea, Sri Lan-

Bot it is oot always easy. In ooe historical documentary covering the Nanking massacre of Chinese civilians by Japanese soldiers, Chinese partners strongly objected to Japan's low estimate of the casualties. The diluted compromise solution was to omit mention of any numbers at all.

With their Asian partners, the Japanese are contending with difficulties similar to those enables program suppliers to sign on advertisers in return for air time.

At MIP Asia, Mr. Solomon announced a \$35 millioo joint venture with Armitraj Entertainment to be based in Madras, India. The first coproductions will be two enic serials on another's cultures."

In the United States, NHK attempting to export to the region. "American producers attempting to export to the region. "American producers can get away for two or three years forcing a style unfamiliar to excellent means of discovering as tyle unfamiliar to hose faced by American producers attempting to export to the region. "American producers get away for two or three years forcing a style unfamiliar to hose faced by American producers attempting to export to the region. "American producers attempting to export to the region." "American producers attempting to export to the region. "American producers attempting to export to the region." "American producers attempting to export to the region. "American producers attempting to export to the region." "A

PERMAL GROWTH N.V.

NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given, that an annual general mering of the shareholders of PERMAL CROWTH N.V. will be held at its armenol office, Caracao International Trust Company N.V., Kaya Flamboran 9, Caracao Netherinais Antiles on December 9, 1994, at 11:00 a.m. local time for the purpose of:

1. Approval of annual accounts of the Company for the fiscal year ended December 31, 1993.

Appointment of an entity which will be in charge of the management of the Company in case the Managing Director is prevented from or incapable of acting as management.

Respontement of the Director of the Company.

Respontement of the independent Auditor of the Company.

Ratification of all acts of the Managing Director since the preceding meeting of the shareholders.

Transacting any other business that may properly come before the meeting of the shareholders. ing any other business that may properly come before the meeting djournment or adjournments thereof.

BY ORDER OF THE MANAGING DIRECTOR

Netherlands, Antilles

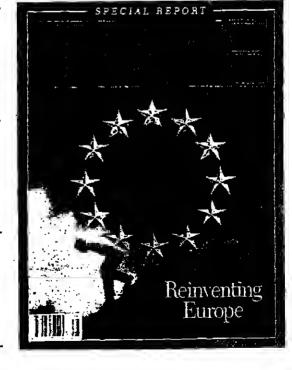
Dated: November 30, 1994

Can you discuss current issues

What will Berlusconi's "The Knight of Italy" next move be?

Is Moscow a city without any hope for tomorrow?

Has Boutros-Ghali's UN planetary order lost direction?



Is the European Union important for industry and commerce?

Should the European Community expand to include Eastern Europe?

Are you in favour of the European monetary union?

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GREEN COMPANIES APPEAL TO CONSUMERS

environmental conscious- rose after it announced can also push them to develop new materials and the air in buildings and veprocesses.

On the public-relations harm to the environment help a company in two ways, by attracting loyal customers who care about ecology and appreciate the company's environmental efforts, and by attracting investors who prefer to put their money into companies with an environmental consciousness. "Ethical" or "green" investment funds are becoming more and more popular with investors of rapid growth, adopted who care about the envi- this year a white paper enronment and do not want titled "Population, Envito lend financial support ronment and Developto companies that do not ment in the 21st Century," share their concern.

green corporate stance in cleanup of production attracting investment was processes in steel, paper jobs by replacing the for-

are realizing that man chemical company harmful ozone gas from

In addition to altruistic side, efforts to reduce and financial motivations, corporations are also changing their eco-behavior in response to tougher environmental regulations all over the world, even in once placed economic gain ahead of environmental concerns.

Sustainable growth

China, which has in the past neglected environmental concerns in favor which calls for 63 pro-The effectiveness of a jects, including the

hroughout the shown earlier this year and coal plants; safety im- mer factory, which pro- emissions and are conpower plants; the development of wind, solar and ness not only makes for that it had developed a biowaste power sources; good public relations but product that can filter and sustainable development of its oil reserves. China has also agreed to follow the sustainable development goals enumerated at the 1992 Rio de Janeiro conference on the environment.

> It must not be forgotten that pollution is expensive: it is estimated that developing countries that the cost of environmental degradation is between 1 and 2 percent of a country's gross domestic product, and much higher for such badly polluted countries as China and Russia.

> > In Slovakia, one of the most polluted countries in Eastern Europe, a new aluminum plant is being built, with the help of the European Bank for Reconstruction and Development, that will meet extremely tough environmental standards and save

world, corporations when the shares of a Ger- provements at nuclear duced dangerous levels of pollution, instead of just closing down the local industry.

Each industry responds according to its activity, although some green practices, such as recycling and the treatment of pollutants produced by factories, can be sbared by most of them.

Reducing emissions

The car industry, for example, is trying to reduce toxic emissions from fossil-fuel-powered vehicles to the bare minimum, while at the same time conducting intensive research on improving bydrogen and electrically powered cars so that they will one day be economically feasible. In addition, car parts and bodies are commonly recycled nowadays.

For their part, energy producers are continually refining their technologies to further reduce polluting

cleaner equipment for the

future. Almost every industry can find a way to improve the environmental friendliness of its operations. One glue-making company changed its solventhased manufacturing process, which produced dangerous waste, to a more expensive but safer water-based process. And a recycling company turns plastic soft-drink bottles into polyester fibers.

Even service industries like hotels and airlines are jumping on the green bandwagon by developing company policies on such issues as recycling and the phasing out of ozone-depleting chemicals.

In the field of aviation, new engines for next-generation aircraft are being designed to consume less fuel and produce lower pollution emissions and noise levels.

To find out just where

ducting R&D on even mental sweepstakes, many companies are evaluating their standing with "green andits" conducted by accounting firms, which hire technical experts to do the audit. This involves an evaluation of how the company's buildings and industrial effluents affect the environment around it and the people who work for the company. These audits have become more common in Europe since the European Union's Eco Management and Audit Scheme, a set of environmental guidelines, was issued in 1993. Although it does not have the force of law, it did give notice to

> Environmental business Some companies, however. do not need any governmental prodding to make them take care of

environmental questions

were being taken serious-

ly by the EU.

they stand in the environ- environmental business. At Canon, a leading manufacturer of office equipment and optical products, for example, environmental tssues are considered so important that it has actually integrated green practices into its corporate structure and its technical processes.

The company's corporate philosophy is summed up in the word "kyosei," which means living and working togetber for the common good. The goal is to create harmonious relationships between people, technology and nature by botb benefiting from and contributing to the world. Canon recognizes that the corporate world that businesses cannot survive as they bave in the past without caring for and preserving the natural environment and also that business can actually learn from natural systems: the interdependence between species in delicately balanced ecosystems can provide models for coop-

tween people and ma-

Canon has focused on anti-pollution strategies

since 1972. The company

no longer uses polluting

trichloroethane or CFCs

in its products, and its fac-

tories around the world

meet strict environmental

standards. But Canon has

not been content with sim-

ply fulfilling the requirements imposed on all

companies by environ-

In 1991, the company

developed its first Envi-

ronmental Assurance

Plan, followed in 1993 by

sure that the kyosei ap-

proach to ecology extend-

ed through every level and

activity of the company.

Canon takes on environ-

mental issues from three different directions: ener-

gy, materials and techno-

logical processes. In the area of energy, the compa-

ny is applying the princi-

ples used in the manufac-

ture of photosensitive

copier drums to the manu-

facture of solar cell panels

that can be used as back-

up power sources. Solar

power has always been

too expensive and ineffi-

cient to be practical, and Canon's new technologies

are helping to bring down

costs and increase energy

opened its Ecology Re-

search and Development

Center in Kyoto in June

1993 to continue research

on the energy efficiency

and mass production of

amorphous silicon solar

Anyone who has felt a

twinge of guilt when

throwing away a plastic

cartridge from a photo-

copier or a laser printer

will be happy to know that

Canon has a recycling

program for the car-

tridges. Not only does the

company reuse 95 percent

(in terms of weight) of

each cartridge returned.

but it also pays for the

shipping of cartridges

from all around the world

to its recycling plant in

Dalian. China. As of Oc-

tober 1994. 8.1 million

cartridges had been recy-

cled. In all its efforts,

Canon stresses an "eco-

Recycling program

cell panels.

mental regulations.

eration between companies and nations, and be-

chines.

tech" approach. This means that environmentally friendly technology is incorporated into the company's products. Examples are Canon's laser beam printers, which have been designed to reduce ozone emissions and power consumption, and the Bubble Jet printers, which use nonpolluting ink and minimal energy. Both are designed to be as quiet as possible, thus reducing noise pollution as well. Canon copiers can use re-

tures. Canon's environmental efforts are not limited to in-house activities, however. In keeping with its kyosei philosophy, the company interacts with society and the environment in other ways, notably by sponsoring the UNEP (United Nations Environment Program) International Photographic Competition on the Environment.

cycled paper and also

have power-saving fea-

Photo competition

The first UNEP photo competition was organized on the occasion of UNEP's 20th birthday in 1992. Sponsored by Canon, the goal of the contest was to draw attention to the environmental issues addressed at the United Nations Conference on Environment and Development in Rio de Janeiro. The competition's theme was "Focus on Your World," and both professional and amateur photographers of all ages from around the world were invited to enter. Some 30,000 entries were received from more than. the New Principles for 140 countries, and the Environmental Assur- winning photographs ance. The goal was to en- were exhibited in traveling exhibitions in major world capitals.

in a second

The second UNEP International Photographic Competition on the Environment is now under way, once again entitled "Focus on Your World" and sponsored by Canon. The Prince of Wales is the contest's patron for the second time. Submissions should show how the photographer sees the world and should "reflect the planet, its people and their environment, in all its diversity. The photographs should also seek to express their challenges, hopes and fears in a rapidly changing world."

Canon's involvement efficiency. The company with a photographic competition (especially one devoted to the environment, given its ecological commitment) is highly appropriate. The company was founded in 1937 as a camera manufacturer, but has since branched out into business machines and optical technology. Business machines. including black-and-white and color copiers, computer peripheral products and facsimile machines, account for about 80 percent of the company's totai sales.

Canon's products facilitate communication between people in many ways, and the company also tries to facilitate interpersonal communication and general understanding by fostering an attitude of "tsushin." or "heart-to-. heart and mind-to-mind communication." A refreshing kind of corporate thinking.

This page was produced in its entirety by the Advertising . Department of the International Herald Tribune. WRITER: Heidi Ellison is based in Paris. PROGRAM DIRECTOR: Bill Malkler.



Nature's colors can be timeless. We'd like to keep it that way.

A gentle curve of sun-washed yellow. A daring stroke of rusted red. The heavenly brilliance of an endless blue A timeless masterpiece. There can be no doubt in Nature is the world's most impressive colorist. her said by her genius. Canon brings you color as a Barrier means of expression.

we introduced our first color copiers over a we've revolutionized personal and business Continued (Chons. With practical, quality reproduction, 1807h and express their most important ideas more effective in color,

Later, when we introduced our Color Digital Image Processing System (Color DIPS), we gave users even

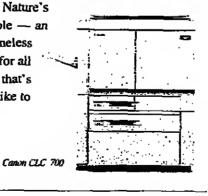
more subtle, natural colors. And because Canon color technology is digitally based, we've made it possible with various options to produce dazzling color images from most any visual source - slides, videotapes, computer graphics, even still video. Or create original visuals and colorful effects.

That has opened up new imaginative horizons for communicating in color. And our broad line of Color Bubble Jet copiers and printers, and Color Laser Copiers, has made high-quality color output affordable for people and husinesses everywhere.

In the continuing quest for more expressive color, Nature is clearly our most valuable teacher. From

snow-capped mountains to shadowed valleys, from verdant forests to sandy deserts, her sublime mastery of color has motivated our past successes --- and inspires our future achievements. Canon has always been

proud to follow Nature's colorful example - an artist whose timeless works are here for all to cherish. And that's the way we'd like to



Enter the UNEP International Photographic Competition on the Environment 1994-1995 - in the 50th anniversary year of the United Nations -

The United Nations Environment Programme invites you to submit photographs on the theme, "Focus on Your World". This is UNEP's second international photographic competition, made possible once again by the support of Canon Inc. The competition seeks to draw attention to global environmental problems and includes a new category for photographs by children.

The prizes will be awarded in New York in October 1995 to coincide with the 50th anniversary of the United Nations. Winning photographs will be exhibited internationally, and the most suitable entries will also be preserved. In a photographic library administered by UNEP on behalf of the United

Send us your photographs. Show us you care about the Earth.

PRIZES TO BE AWARDED

Geld Prize (one estreat): diplome, US\$1,000 / Silver Prize (one e Brusze Prize (dices entrates): diploma, US\$200 / Hoodrary Mayd 4. The UNEP Executive Director's Special Prize

5. The Canon Special Prize Payment of subsequent lexation on prizes is not the organizers' re-

JAL Japan Airlines

al Geographic Society

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SPORTS

Progress Is Reported in 2 of 3 Key Issues in Hockey Lockout

By Joe Lapointe New York Times Service

CHICAGO - Negoriators have at age 30. made significant progress in their at-tempt to end the 66-day lockout and begin the National Hockey League

During a six-hour sessinn Monday. the league and its Players Association neared compromises on two of three significant issues, according to persons with knowledge of the collective

Those issues were an entry-level salary structure that limits rookies to a maximum \$1 millinn in their first sociation, would speak in detail frustration is a luxury tax on payrolls, tried to reintroduce a tax on payrolls,

give veterans freedom of employment

The third major issue, salary arbitration, was not discussed but was expected to be addressed when bargaining resumed Tuesday morning. If the two sides can come to an agreement by the end of the week, it is possible that games could begin by Christmas and that a season of at least 50 games could be salvaged.

Neither Gary Bettman, the commissioner, nor Bob Goodenow, the executive director of the Players As-

optimism came from people involved derail a settlement. in the talks, who spoke on the condition of anonymity.

brings," Bettman said. "I don't want to get into handicapping, whether or tax a salary cap in disguise and renot there's progress, what issues are fused to negotiate other issues unless on the table, off the table, in the Bettman dropped talk of the tax. table. As long as the process is ongoing, that's better than if it is not. Hopefully, we won't work ourselves into a new phase of frustration, but it

One issue that could bring back late Monday night that if Bettman

could re-emerge."

Bettman insisted on the tax early in the negotiations as part of a plan to "We'll see what the next day place what he called a "drag" on salary inflation. The union called the

> Negotiations began to show progress in mid-November after the commissioner put aside the tax, temporarily at least. Someone with knowledge of the union position said

three weeks is out the window."

deadline to save at least part of the perience with at least 40 games in season. So far, each team has lost 24 games of its 84-game schedule.

"Both sides are well aware of what is at stake here," the players' representative said. "Time is what it is. The calendar is what it is."

Under the tentative terms of Monthe players are willing to raise the age ball.

season and a free-agency formula to about the negotiations. The signs of a bitterly disputed issue which could "all the work we've done for the last of free agency from 28 to 30. In addition, a player would have to have Goodenow would not discuss a completed four seasons of league exeach of those seasons.

> The two sides are still not in agreement on the age of players for the entry draft, currently 18. The owners would prefer it to be 20.

The obvious compromise would be day's bargaining, the owners have to set the age at 20 and allow 18- or dropped their quest for one "fran- 19-year-olds to volunteer in much the chise player" per team who would be way that undergraduate athletes do exempt from free agency. In return, now in college football and basket-

Negotiator For Baseball Owners Quits

New York Times Service

ATLANTA - If the striking baseball players and major league club owners ever reach a settlement, it will be without the man who served the past three years as management's chief labor executive.

They will also apparently have to do it with something other than the owners' recent tax proposal.

"We don't believe it provides a framework in which we likely will get an agreement," Donald Fehr, the head of the players union, said in his first public characterization of the owners' proposed luxury tax on pay-

Earlier Monday, Richard Ravitch announced that he was resigning as president of the Players Relations . Committee upon expiration of his contracta. at the end of this month.

The move came as no surprise, given the increased role the owners have taken in the fruitless negotiations and the ill-fated history of the position Ravitch has held. Labor agreements have often been reached and work stoppages ended with the chief labor executive replaced by another member of management in the key negotiating role.

Ravitch's resignation and Fehr's view of the tax proposal came on a day when the union's executive board convened a three-day meeting here. Seventy-eight players, far more than are on the board, were on hand for the union's effort to formulate a counterproposal to present to the owners' negotiators Friday.

If the two sides do not have an agreement, or are not on their way to settling their differences, the owners will meet Dec. 15 in Chicago, where they are expected to approve an impasse-implementation strategy, including a salary cap.

Ravitch, 61, was not at the latest round of talks with plave ers, last Tuesday and Wednesday. John Harrington of the Boston Red Sox had replaced him as the owners' point man at a bargaining session Nov. 10. If it had not been obvious before then that Ravitch would not stay beyond the end of his contract, it became obvious that

"I never expected this would last as long as it did," Ravitch said. "I never expected to stay more than three years. I have not wanted to leave sooner because I did not want in any way to impair efforts to make the

Raiders Defeat Chargers **And Keep Playoff Hopes**

SAN DIEGO - If the San Diego Chargers had a lot at stake, the Los Angeles Raiders

had even more. And so they crashed the Chargers' coming-nut party Monday night, with Jeff Hostetler's six-yard touchdown pass to Rocket Ismail with 7:23 left, giving them a 24-17 vic-

The Chargers (9-4) needed a victory in clinch their second AFC West title in three seasons. The Raiders needed a victory to stay in the scramhled playoff picture, and they joined four other AFC teams with 7-6 records.

"You lose, you're out, for us," said Los Angeles defensive tackle Nolan Harrison. "Everynne knew that going into the

The Raiders entered the game ranked 13th in the AFC in total offense, but outgained the Chargers, 410 yards to 261. Ismail's second touchdown catch of the night came at the end of an 81-yard, nine-play drive on which Hostetler completed passes of 31 and 16 yards to Tim Brown.

Ismail also caught a 6-yard scoring pass from Vince Evans in the second quarter.

The Chargers began their final drive at their 8-yard line with 1:28 to play and got to the Los Angeles 48 before a holding penalty moved them back. Aaron Wallace sacked Stan Humphries to end the game.

Hostetler was 22 nf 29 fnr 319 yards and twn touchdnwns, with one interception. Brown caught seven passes for 96 yards. Ismail, who had only three touchdnwn receptions coming into the game, had four catches for 31 yards. The Raiders tied a team record with 17

penalties, for 146 yards. The Chargers' Stan Humphries was 17 of 33 for 202 yards with one touchdown. Running back Natrone Means was held to 41 yards nn 18 carries, his worst output of the season.

found that the Denver Broncos' quarterback, John Elway, has a strained muscle behind his right knee. Although the injury was not as serious as first thought, Elway's chances of playing against the Raiders on Saturday were listed as "50-50."

• The Pittsburgh Steelers' running back, Barry Foster, has two broken bones in his lower back, not a contusion as initially diagnosed, but will very likely play Sunday against the Philadelphia Eagles.

• The broken left thumh of the Seattle Seahawks' quarterback, Rick Mirer, was operated on and he will miss his team's final three regular-season

 Mike Frier, the Seahawks' defensive tackle whose neck was broken in a car accident, can flex his biceps but can't move his legs or fingers and probably never will, a doctor



The Raiders' defensive ends, Anthony Smith (94) and Nolan Harrison, put pressure on quarterback Stan Humphries.

SCOREBOARD



MONDAY'S GAMES New York 31 (4 22 22 11—(0)
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New Jersey 29 24 32 21—79

Chicago 34 29 19 12—N

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C: Pippert 7-24 6-9 21, Armstrong 5-18 1-2 12.

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Top 25 College Scores

4, Kansas (3-0) heat Coopin State 91-69, Next; vs. No.6 Florida. Wednesday; (1, Maryland (5-1) beat Maryland-Battlanere County 103-77, Mext; vs. Colgate, Thursday; Zs. Michisan (4-2) beat Detroit 87-76. Next; at No. 9 Duke, Saturday; 24, Villandora (4-11 beat Selon, 161) 98-75. Next; at No. 1 North Carolino, Thursday; 25, Wake Forest (3-1) beat Consists 24-60. Next; at Richmond, Thursday,

Other Major College Scores

Lotovette 78, Columbia i Montation 73, Rider 68 Novy 102 Gettysburg 65 St. John's 88, Pittsburgh 83 Towson St. 81, West Virginia 78 SOUTN Appalochian St. 96, Elon 70

Bettune-Cookman %, Florid Cent. Connecticut St. 84, Dei Clemson 7L Merger 51 Louisville 106, W. Carolina 76 Murray St. 84, Alcorn St. 70 N. Caralina Si. %, Charleston S NY LOUISIONS BY HENDERSON SI. 76
Richmond 64, Rudford 64
Tennessee SI. 86, Tr.-Chattonoosa 75
Texas-Pon American 56, Somford 54
Tulone 85, Old Domilhon 80, OT
Vo. Commonwealth 67, Tenn.-Martin 60

Virginia Tech 82, Xovier, Ohio 55 MIDWEST

SOUTHWEST
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Rice 72, Houston Baptist 65
Stephen F.Austin 178, Texas Wesleyan 72 Texas A&M 76, SW Louislana 69

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Alm Force 91. Adams St. 73
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Noire Donne 76. Loyola Marymou
S. Utch 87. Cieveland St. 82 Weber 51. 86. UC Davis 59

_ ... ENGLISH PREMIER LEAGUE Everton 3. Leeds 0

Standings: Blackburn 39 points, Monchester United 38, Newcostle 34, Liverpool 31, Notlingham Forest 29, Manchester City 28, Chelsea 27, Leeds 27, Norwich 24, Coventry 2, Tattenham 22, Arsenol 21, Southampton 21, Sheffield Wednesdoy 21, Crystel Palace 20, Queens Park Rangers 19, Wimbledon 18, Everton 17, West Ham 17, Aston Villa 15, Leicester 13, Ipswich (1.

programment consists of the constitution of th WORLD SERIES CUP ONE DAY TEST

MANDELA CUP New Zeeland vs. South Atrica Tuesday, to Cape Town South Africa Innines: 203-8 (St overs)

BASEBALL American League
BOSTON—Recressed wavers on Carlos
Rodrigues, Inflicitor, and Ricky Trilicek, pitch-

CALIFORNIA—Agreed to terms with Rex Hodier, initiater, on 2-year controct. KANSAS CITY-Released Kevin Kaslotski. MILWAUKEE-Extended the contract of

1997 season.
TEXAS—Agreed to terms with Dave Valle.

to Philadelphia for a player to be named lafer. ant of besetrations.

MONTREAL—Placed Freedle Sensyldes,
nfielder, on wolvers for the purpose of giving

his unconditional release. PITTSBURGH—Signed Francisco A BASKETBALL Noticed Scakethall Ass

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FOOTBALL National Football League CINCINNAT I—Placed Dovid Broadon, linebacker, on injured reserve, Styand Jim Balioru, avarierback, and Jeff Hill, wide receiver. DALLAS—Placed Derrick Leasks, running

LA. CLIPPERS—Placed Elmore Spencer, center, on the injured list, Activated Bob Mar-tin, center, from the injured list.

MINNESOTA—Placed Adrian Cooper, light end, on injured reserve. Signed Richard Brown, linebacker. NEW ENGLAND—Placed Tim Good, nose

tackle, on injured reserve. COLLEGE

football coach. Fired Gary Crawlan, offer velter, line cooch; Grey Nord, running backs bach; Rusty Burns, wide receivers coach; and Lewis assistant football cooch.
INDIANA-PURDUE-INDIANAPOLI-

S—Pete Korsolls, men's soccer coach, resign AENLO COLLEGE—Ray Solari, footb cooch, retired.

MICHIGAN STATE—Announced that Pat

MICHIGAN STATE—Announced mar Per Shurmur and Bobby Williams, essistant fool-ball cooches, will return need season. AliSSISSIPPI—Named Neel Mazzone offen-sive coordinator; Joe Parraurdo Hothends and special teams couch; Eddie Gran rumling bods coach; Sieve Caldwell defensive and coach; John Lavett defensive backs coach;

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necessary changes in baseball."

"We're hopefully down to the final stages of negotiations," he said, "and no one can make the decisions but the owners. No one can make them on their behalf. They're sufficiently informed. I don't feel I'm letting them down in any way."

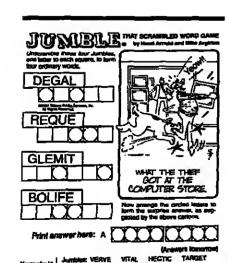
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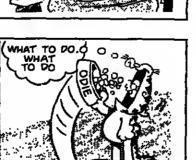
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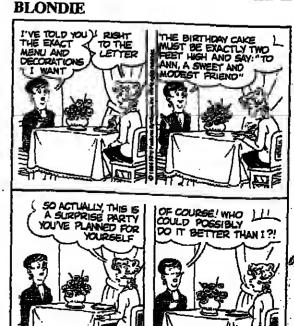




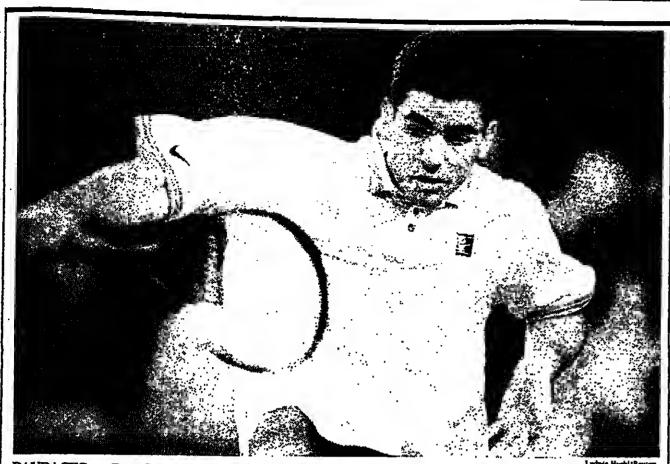
THE MODDLE

THE FAR SIDE





SPORTS



PAYBACKS — Pete Sampras cruised by his U.S. Open conqueror, Jaime Yzaga, by the score of 6-2, 6-4 in Tuesday's first match at the \$6 million Grand Slam Cup in Munich. And Boris Becker made up for last year's first-round loss to Wayne Ferreira, rallying in a serve and volley duel to defeat the South African, 5-7, 6-4, 6-3. In other matches, Goran Ivanisevic beat Jonas Bjorkman, 6-4, 6-2, and Michael Chang beat Alberto Berasategui, 6-1, 7-5.

What They Sowed, They're Reaping

are they scouring Europe, trying to buy such vibrant attackers as

in Vienna on Wednesday, Otto Conrad, the goalkeeper whom,

But, of course, the Italians have a scapegoat lined up. They face,

All manner of hate mail has been aimed at the goalie. The victim of San Siro is cast as villain. His sporting reputation is bombarded by spite. His well-being is insidiously threatened.

He should care. Konrad is no innocent. He is 30 years old, he is

Austria's international goalkeeper, a professional doing his job.

And if Konrad has any appreciation of history, he will easily put

Wednesday into perspective. For he stands between the posts in the vast Viennese stadium — used for profit because Salzburg's

home is comparatively tiny — where the times past have inflicted

The Ernst-Happel Stadiom, formerly the Prater stadium, be-

For what it is worth, I suspect there is one last hurrah in the

weariness of aging and knackered World Cup performers.

weariness of aging and knackered world cup performers.

The odds are 50-50 on either Moscow Spartak or Bayern

Munich reaching the last eight. Each depends on the pride, the

effort, of opponents who have, principally, pride to play for.

And while Barcelona's struggle is against staleness, United's

problems are more complex against Galatasaray of Istanbul. Five

regulars — Danish goalie Peter Schmeichel, English fullback Paul

Parker, Ukrainian and Welsh and English wingers Andrei Kanchelskis, Ryan Giggs and Lee Sharpe — are injured. Two more, English midfielder Paul Ince and Welsh striker Mark Hoghes, are

Galatasaray can enter history, since oo visiting team has ever won a European cup tie on United's turf. United will play kids from its youth team — asking them to chase the tournament's

bonus money. A case of the spirit being asked to overcome serious weaknesses in mind and body.

Rab Bighes is on the staff of Tite Times.

ame, after the Anschluss with Germany in 1938, a staging post

for Austrian Jews en route to Nazi death camps.

THE TAUNTS of a few Italians in the 72.000-capacity caul-

Sevilla's Croatian striker Davor Suker.

champion of Europe.

far crueler fates.

11 1 m (5 10)

....

ONDON — How deep runs your well of sympathy for and the club's president, Silvio Berlusconi, were foxed by the 4-0 soccer's high and mighty? On Wednesday night, four of the triumph in Athens into believing the Milan machine was in fine self-elected elite — Barcelona, Bayern Munich, AC Milan and fettle. Only oow, when so much is lost and so much more at risk. Manchester United - are on the rack of fear in the European Champions League.

Some will fall before the quarterfinal round. The players will feel the coach's wrath, the coaches will hear from the board of directors, the directors will be summooed before their bankers.

Do not waste pity on them. For these are the grand masters, the power brokers who turned sporting clubs into finance houses. No longer prepared to take the chance of the "knockout" formula that had been the essence of the competition since European tournaments began, these bigwigs pressured UEFA, the continent's governing body, to draw up a socalled Champions League that guaranteed them six or more pay-

Rob Hughes 🗪

They milked the system for profit. But the system drained them, Milan and Barcelona, the champion and runner-up who contested a memorable night in lasseason's final in Athens, have groaned through the extra league matches. Their lament is that, this being World Cup year and their multinational stars being torn between club and country, the players are battle fatigued.

Milan, especially. It flew out to Tokyo last week, was plucked by Velez Sarsfield in the world club championship, and limped

bickering, back to Europe. ckering, back to Europe.

L. dron will be music to Konrad's ears if they mean that
The older players can hardly draw breath, particularly France
Salzburg is beating or holding Milan. The two points deducted i. Whose słowness deme: us a once imperious mover. Partici larly Alessandro Costacurta, Baresi's fellow aging defender, who do for Milan.

gave both goals away to Sarsfield and was sent off. Years condemn them, but critics condemn the coach, Fabio Italian prime minister's team. I think it will squeeze out a victory Capello. How could he go back to these time-worn athletes when last May's great night was woo with Paolo Maldini and Filippo

alli, young and fitter by far, at the heart of the defense?

From other groups, Benfica and Hadjuk Split are already qualified, so are Paris St. Germain and IFK Gothenburg. Galli, young and fitter by far, at the heart of the defense? luigi Lentini, Christian Panucci and Marco Simone, cry out that they feel unwanted, their talents betrayed, while the coach elings

Another Chinese Swimmer Has Failed Test for Drugs

LONDON - Another Chinese swimmer has failed a drug test, the international swimming federation said Monday. Gunnar Werner, secretary of FINA, said the world body had received the official results of a random test carried out before the start of October's Asian Games in Hiroshima,

Werner said he could not release any details until after the federation goes through all its procedures. A hearing is set for Wednesday, followed by a meeting of FINA's executive committee to decide on any suspension.

"The earliest we will have a decision is by the end of the week," Werner said by telephone from Karlstad, Sweden.

17 Foie gras lan

10 Actress Skye

24 Prefix with act

34 Kicked off

36 Svelte in those

20 Author Tan

22 Olalect

Odense Ousts Madrid From Cup Compiled by Our Staff From Dispatches Dethlefsen hit the crossbar minutes later, forward Andreas for Lazio in the 75th minute to

Morten Bisgaard scored in the final minute of Tuesday evening's match in Madrid to give the modest Danish side Odense a 2-0 victory over Real Madrid that eliminated the Spanish league leaders from the UEFA Cup.

Bisgaard scored in the 90th minute on a sharp-angled, 12meter shot from the left of Real

UEFA CUP SOCCER

Madrid goalkeeper José Santiago Canizares and Odense advanced on a 4-3 aggregate.

The Danes took a 1-0 lead in

the 71st minute oo a goal from Ulrik Pedersen. It tied the teams, 3-3, on aggregate but still would have allowed Real Madrid to advance by virtue of the away goal rule.

Real Madrid won its first-leg, third-round match in Denmark by a 3-2 score.

"It's a defeat we really didn't expect, it's sad, naturally," said Real Madrid forward Alfonso Perez Munoz. "This is proof there are no easy teams in European competition."

Pedersen's goal came as he took the ball down the right side and then lobbed a shot from 10 meters over Canizares. Real Madrid thoroughly dominated the first 45 minutes, with four clear but unrewarded scoring chances. Odense's only chance in the first half came in the 20th minote, when Carsten

from 25 meters. stopped by Odense goalkeeper minote and Pavel Hapal scram-Lars Hough in the first 11 min-bled to score on a rebound from utes, and Emilio Burraguedo the top bar in the 28th.

gained the quarterfinals on a 4 Christmas boous. aggregate score.

A third goal on the road ould have qualified Athletic. Italian international Gianfranco Zola opened the scoring in the 21st minote with a drive from 12 meters.

Midfielder Baggio made it 2-0 from a few meters in the 39th, then, fed by Zola, Baggio made it 3-0 with a powerful diagonal shot four minutes into the sec-

Oscar Vales scored for Athletic in the 57th, but eight minutes later Parma's fourth goal was netted by Portuguese defender Fernando Couto oo a shot from 7 meters following a

Leverkusen 4, Katowice 0: In Frankfurt, Bayer Leverkuser qualified for the quarterfinals for the third time since 1988.

Leaving no doubt about who controlled the game, Leverku-sen's captain, Bernd Schuster, scored the first goal on a free shot at the 11th minute. Two Di Vaio scored the game winner

Thom picked up a flat pass in Real Madrid's Danish for- front of the net to put Leverkuward, Michael Laudrup, and sen ahead, 2-0. Midfielder defender Enrique Sánchez were Heiko Scholz scored in the 15th

and Martin Vasquez missed on Leverkuseo, which outscoring chances in the final 15 elassed the Katowice team throughout, had won by 4-I in Parma 4, Bilbao 2: Dino Bag-gio scored twice as the Italian also a rich one for the Leverkuleague leader, playing at home, sen players, who each take held off the Spanish team and home a promised \$16,000

> Juventus 2, Admira I: In Turin, Juventus qualified for the quarterfinals, eliminating Admira Wacker of Austria on a 5-2

Thick fog made the game al-most invisible. Even the orange ball used for the occasion could be hardly seen from the stands. Defender Ciro Ferrara gave the Italian team a 1-0 first-half lead with a header in the 17th min-

Substitute forward Gerd Wimmer tallied the equalizer for Admira in the 74th minute. Veteran striker GianLuca Vialli scored the game winner, oo a free kick, with four min-

The Turin team controlled the match throughout, despite the absence of injured key players such as Roberto Baggio and Jürgen Kohler.

Lazio 2, Trabzonspor I: In Rome, substitute striker Marco

give the Roman team the victory and a berth in the quarterfinals on a 4-2 aggregate score. The captain and defender Roberto Cravero gave Lazio an early lead in the 25th minute.

Turkish forward Soner Boz fied the score in the 73rd, but Di Vaio quickly restored Lazio's lead two minutes later, with a powerful left drive from the penalty area edge.

Borussia Dortmund 3, Deportivo de la Coruna I: In Frankfurt. Dortmund won in overtime to gain the quarterfinals.

After losing to the Spanish team in the first leg game, I-0, Dortmund again faced a tough wall of defense and dangerous attacking game from the start.

It was a scoreless first half. Just five minutes into the second half, Andreas Möller headed a pass to Miehael Zorc, who scored for Dortmund.

Regular time coded with Dortmund leading 1-0, but because of the first leg loss the

game went into overtime. At the 102nd minute in what appeared to be a disputable offsides position, Alfredo Santae-

lena tied the game at 1-1. At the 116th minute Dortmund's Karlheinz Riedle headed in a pass from Möller to go up 2-1. But it was Lars Ricken who saved the day for the Germans at the I18th with the bad-Iv needed third goal to qualify

the team for the quarterfinals. (AP. Reuters)

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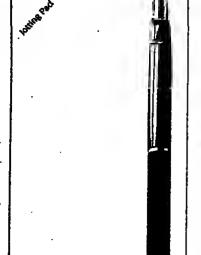
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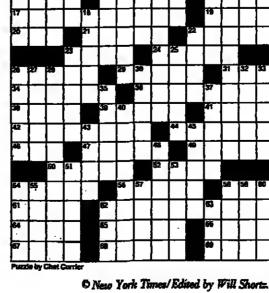
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OBSERVER

The Tabloid World

By Russell Baker

NEW YORK — Here is the latest literature on the royal farce of Windsor. Hasn't all this been in the newspapers already? Or at least all of it that's juicy enough to deserve scanning?

I've been scanning this story for what seems like years now. Scanning gets the job done. It's not like Bosnia. You can't scan Bosnia and get to first base. You can read for weeks, years, generations, without getting a grip on Bosnia.

Reading gets you nowhere. You have to have lived it. You have to have been born there. And still you can't imderstand it. The story of Prince Charles

and Princess Di is at the opposite end of the universe. It's built for scanning.
It's the kind of story that offers its rewards in tiny bits and

pieces. A whole book? Surely not. It would be like eating a six-course dinner consisting of six servings of cauliflower.

lt's amazing how easily you can stay on top of these gaudy tabloid entertainments without paying \$30 for the book. Even without spending hours bent

over a hot televisioo set. For instance, the O. J. Simpson circus: Aside from 45 minutes of backache involved in staring at the famous Parade of the White Bronco and Gently Pursuing Cops, I've suffered oo physical damage at all while becoming as all-knowing as the oext Simpson discussant.

You can stay oo top of the Simpson story just by walking past the TV set twice a day. Not stopping, just walking hy. Ask me anything: Judge Ito's wife. the hlood-soaked glove, the harking dog, Shapiro's hourly fee, Marcia's new hairdo, Detective Fuhrman, DNA test-

can recite O. J. lore until you beg for mercy. Can dilate on the hitter ironies, the social

Europe

injustices. Can draw lessons about police indifference to wife-beating. Can denounce proposition-nutty California, so cold-hearted it yearns to make migrant children suffer, vet so tender-hearted toward the rich and famous that prosecutors don't dare ask for capital punishment when a celebrity is

accused of double murder. And all this from simple scanning. Same with the House of Windsor. It's the usual royal sex story. British history is packed with them. Henry VIII. after all, had six wives, and assorted others.

Unlike the Simpsoo show, the Charles and Di story at least gives me constructive ideas. For instance, isn't it past time the British set up a King and Queen College?

П

What's astounding is that neither Charles nor Di had the slightest joh training. The same has been true of royals for years. Charles's dad sent him to a prep school famous chiefly for making all the kids take cold

showers in the winter.
Some education. If Charles had been destined to be a jet pilot you can bet they would have taught him something about takeoffs and landings. About being royalty he was taught nothing. Here he was, a middle-aged man and still so ignorant that, not knowing a cellular telephone is a hroadcast radio, he used it for passionate

declarations to a lover. Di's training was just as hopeless. Nobody had taught her that her job was to produce an heir, then discreetly create a private life of her own. Instead

soap-opera melodramatics! Nobody had taught either one that their work was to play robotic roles in a pageant by day and never let the audience in on the secret that at night they discreet-

ly enjoyed their humanity. New York Times Service

Discovering America: How Mrs. Columbus Saw It

By Jake Lamar

DARIS — Christopher Columbus has been having a rough time of it lately. For oearly five centuries he was considered one of history's great men, an icon for the ages. But in recent years, the Italian explorer has been damned as the father of colonialism. The more addled and misbegotten the American experiment seems to some people, the more Columhus is faulted for all the sins of the New World, from the slaughter of Native Americans to the enslavement of Africans. Why, his critics seem to ask, couldn't he just have stayed at home?

The Columbus debate usually breaks down into the traditionalists versus the revisionists, the elitists versus the multiculturalists. Now into the fray jumps Paula DiPerna, an artist rather than an ideologue, a writer more interested in the scope of human compassion than the boundaries of political correcmess. She describes her new book, "The Discoveries of Mrs. Christopher Columbus: His Wife's Version" (The Permanent Press), as a "feminist examination" of history. It is also a clever and inventive oovel that illuminates one of history's more shadowy spouses.

A travel writer and an investigative journalist with five nonfictioo books under her belt, DiPerna chose Felipa Moniz e Perestrello as the heroine of her first novel. In precise, elegant, somewhat formal prose, the first person narrator provides a new dimension to the tale of her husband's most famous voyage. "She's the cooscience." DiPerna says. "She tells the things that weren't told at the time. She fills in a lot of the spaces."

DiPerna was researching her "Complete Travel Guide to Cuba" when she first read Christopher Columbus's diary, a document with a curious history. "The first two or three pages are in the first person and then it slips into the third person." DiPerna says. "Nobody really knows what happened to the original. As with everything in Columbus's story, there's all this mystery. False documents, forgeries, trange things." strange things."

While some hold Columbus's journal in high regard, DiPerna found the explorer's dry style "completely flat. . . . Columbus had an ob-session with product. He got to the New World and the idea was: What can we get out of this? We can make coffee, let's cut down the trees and plant sugar, we've got tobacco. It was all products. . . . Not anything about the implications of what was going oo, the New World meeting the Old World, the fact that there were people there, that this place was entirely differ-

ent from anything they were expecting." "And I wondered, if a woman had been on

this trip, would the story have been written any differently? I wondered what a woman would have said. Would she have been as obsessed with the product or would she have had more interest in the process, which I think is a fundamental male-female difference. And it just occurred to me: Who were the women in Columbus's life? Did he even have women in his

Every biography DiPema picked up about Columbus offered "the same four or five facts" about his wife. "No one added to them, no one made any attempt to expand on them, to find out more about her."

Felipa was born into a prominent but "cash-poor" Portuguese family around 1453. Her father, Bartolome Perestrello, was a navigator and discoverer of the islands of Madeira and Porto Santo. Felipa attended Lisbon's exclusive All Saints convent school. She met Columbus while studying there and married him in 1479. "That's all anybody knows about the wife." DiPerna says. "She drops out of history in roughly 1484 or 1485. There is a legitimate controversy over whether she was abandooed in Portugal hy Columbus or whether she died."

DiPerna's Felipa is a strong-willed, adventurous young woman who rebels against the constraints of convent school. After the ouns refuse to teach her how to write - "No value will come of it," say the sisters - Felipa improvises her own "sufficicotly chaste" line while reciting a prayer. A oun standing within earshot resigns herself to teaching Felipa what she wants to learn.

DiPerna crafts meticulous re-creations of the late 15th century, conjuring richly textured pictures of island life on Porto Santo, where Felipa and Christopher honeymooned, and political intrigue in the Lisbon court. Against this exhaus-

her imagination roam free. Felipa is clearly the brains in the Columbus marriage. It is she who suggests to her husbano. whom she almost always refers to as the Admiral, that he sail west to find the East. When the Admiral needs funding for his proposed voyage, it is Felipa through her connections to royalty who gets Columbus an audience with the king of Portugal. And when the Portuguese crown turned him down, how did Columbus

tively researched background, the author lets



The author Paula DiPerna beside a statue of Columbus.

manage to hook up with Queen Isabella of Spain? "I think his wife had something to do with that, too," DiPerna speculates. "She had relatives and people who might have made the bridge for him to Spain."

This Felipa does not disappear from history before Columbus's voyage, but joins her hushand aboard the Santa Maria. And while DiPerna found Columbus's travel journal bereft of "evocatioo," his wife's version abounds with lush descriptions of the Edenic American landscape: "Surely this land was still mirage, a false sighting, for if the human mind had Paris. ever conjured up such serenity, surely it could disappear like vapor at the touch of a human hand."

On Oct. 12, 1492, Mr. and Mrs. Columbus discover America. Greeted by a small band of naked Native Americans, the Admiral reads a declaration of possession, claiming the land before him as the property of Spain. The leader of the Native Americans responds "in a language none of us could grasp, full of short clicks." Thus, Felipa concludes, the first speeches between the Old and New Worlds ended with neither aide comprehending the other.

A member of the welcome party cuts his hand, badly, bloodily, while examining Columbus's sword, an incident that actually occurred. "Before we had even spent a full day here," Felipa writes in her diary, "we had brought harm to this place."

It is not ideology but empathy for the people of the New World and an innate respect for the land that make Felipa worry about the moral and political dimensions of the discovery. She begins to recognize the Admiral's rapacious side. "The more she begins to think of his motives and . . . the implications of what they're doing," says DiPerna, "the more she begins to question herself and him."

But DiPerna's book never engages in glib Columbus-bashing. "The people who followed Columbus committed the worst atrocities," the author explains. "But Columbus himself did not. I thought it was unfair to lay on him the blame for everything that came after."

On the other hand: "There is also the responsibility of the explorer. He found this place but he didn't really present it as some place to be protected." In that respect, Felipa is very much her

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husband's better half. She is, at once, cunning and compassionate; preserver rather than an exploiter of re-

A bit too good to be true, perhaps. Yet, Paula DiPerna makes Felipa and her adventure in the New World easy to believe in. After all, DiPerna notes, "Nobody's ever said she didn't really go."

Jake Lamar is a free-lance writer living in

WEATHER



Unseasonable warmth is likely from Houston To Alanta Thursday through Saturday, Much of the region from Washington D C to Baston will be rather cloudy zerod ol rain Aside

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the cake. Harrison Ford says he wants to be bald, yes bald. Ford told OK Magazine: "I hate having people fussing with my hair the way they do on movie sets. Wouldn't it be great to be bald in the rain?"

Richard Eyre will step down in 1997 as director of Britain's National Theatre. I'm not jumping ship. I thought after 10 years somebody else should have a go." he

Michael Douglas says he was addicted to alcobol, not sex. In Vanity Fair's January issue, the actor said false reports of a sex Instinct" and "Fatal Attraction." Douglas said he entered an Arizona clinic to deal with the effects of a "cumularive lifestyle" that included excessive drinking.

Ted Turner says he's never met a woman he didn't like. "No woman was ever mean to me and a lot of men were. I'm going to support women's issues as long as women are getting pushed around," the media magnate said at the Women of Washing-

N New Year's requests this may take ton's first annual fund-raising luncheon. Turner is married to Jane Fonda.

PEOPLE

Angela Davis is upse; that she is remembered for her Afro hairstyle and not her revolutionary ideals. Being included by The New York Times Magazine as among the 50 most influential people for their fashion sense. Davis says, "is humiliating because it reduces a politics of liberation to a politics of fashioo."

The Duchess of York and her two daughters have only a month to find a new home because the one they rent has been sold, the Daily Mail reports. Romenda Lodge in Surrey, which the duchess has rented since separating from Prince Audrew, has been sold to a foreign businessman who plans to move in early next year.

Sir Andrew Lloyd Webber, 46, is wondering when he will get his first meal after being hospitalized in Loodoo for an ulcer in his esophagus. The composer is being fed intravenously. "It is just the case of sitting around with a tube in my arm until I can have my first consomme," he was quoted as saying.



naco, 71, left a hospital in Monte Carlo on Tuesday after undergoing heart bypass surgery on Nov. 25.

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